

**KENTUCKY DENTAL ASSOCIATION
EXECUTIVE BOARD MEETING**

KDA Headquarters Building
Louisville, Kentucky
August 3, 2013
10:00 A.M.

1. **CALL TO ORDER.** **Dr. Dennis Price** called the meeting to order at 10:00 a.m. The following members of the Board were present:

Dr. Ralph Beadle
Dr. Garth Bobrowski
Dr. Barry Curry
Dr. H. Fred Howard
Dr. William Lee
Dr. Theodore E. Logan, Jr.
Josh Masters
Dr. Julie McKee

Dr. B. J. Moorhead
Dr. Terry Norris
Dr. Al Pelphrey
Dr. Dennis Price
Dr. John Roy
Dr. John Thompson
Dr. Sharon Turner

Dr. Margaret Hill represented the University of Louisville School of Dentistry and Dr. Matt Pagnotto represented the Northern Kentucky Dental Society. Guests present were Dr. Jonathan Rich, Dr. Ken Rich and Dr. Susie Riley. Staff members present were Mr. Michael Porter, Mr. Todd Edwards, Mrs. Janet Glover and Mrs. Melissa Nathanson.

2. **INVOCATION.** **Dr. Theodore E. Logan, Jr.** gave the invocation.
3. **APPROVAL OF MINUTES.** The minutes of the April 7, 2013 meeting of the Executive Board were approved.
4. **REPORT OF THE SECRETARY-TREASURER.** **Dr. Theodore E. Logan, Jr.** presented the Budget Performance report for the period ending June 30, 2013. All areas were within normal limits.

Investment Account balances and performances were reviewed.

5. **REPORT OF THE PRESIDENT.** **Dr. B. J. Moorhead** submitted the following report:

ADA Initiatives

Our progress on two ADA initiatives has been slower than I had hoped. Our Council on Governmental Affairs, chaired by Kevin Wall, has met by teleconference twice learning possible ways dentists can serve in long term (nursing home) facilities and be reimbursed. In speaking with representatives from the ADA, we've learned that the ability to bill these services successfully can vary from state to state.

The Council's goals so far are to:

- *Navigate and negotiate this process in advance so that we can know services provided will indeed be reimbursed.*
- *Consider KDA sponsorship for a dentist to attend a mini residency that will be held in Minnesota in October. The cost of the course is \$1,095 plus travel expenses. If the KDA did send someone, that dentist would be asked to provide a 3-hour course at our annual meeting to educate our members on how these services can be provided and billed.*

Our progress on the ADA initiative on Emergency Room Diversion has been slower. The Workgroup has been formed, but we are waiting for the ADA to provide us with more updates before meeting. These were promised in May but so far have not been provided.

Annual Meeting

By the time our Executive Board meets on August 3, we will hopefully have learned if Dr. Ray Bertolotti will indeed be available to speak at our Annual Meeting. Dr. Bertolotti has offered to present for expenses only, with all proceeds from his ticket sales being donated to our Kentucky Dental Foundation toward sponsorship of a future RAM event. Dr. B's only other caveat was being certain he wouldn't have a conflict with a speaking engagement in Europe, and he will know about this potential by late July.

If Dr. Bertolotti is able to join us, I will be asking the KDA Executive Board to move their meeting to either one day earlier or on the Saturday five days before our Annual Meeting.

So far, Dr. Michelle Story has a very promising line up of speakers, including two Invisalign courses, a two day course on Botox and dermal fillers, plus presentations on lasers by Dr. Howard Golan, Dr. Steve Rasner on Oral Surgery, Dr. Scott Parker on Adhesive Dentistry and on new S-ray technology (using new ultrasound technology to detect caries), Dr. Tom McDonald with a hands on temporary fabrication course, Dr. Tanya Brown (practice management) and Dr. Jeffrey Sexton.

Greenup RAM Project

Our most recent RAM project in Greenup Kentucky saw more than 800 patients and provided over \$300,000 in donated care. Senator Walter Blevins, a KDA member from West Liberty and I served as floor coordinators for the event. Senator Blevins and our KDA lobbyists helped me contact about 30 regional state legislators before the meeting to let them know about our involvement. State Representative Rocky Adkins, who serves as House Majority Floor Leader, personally visited the event.

McCarthy Strategic Solutions have helped us see that personal contacts like this are important to our lobbying efforts. Anytime you make a personal contact with your legislator and can obtain their cell phones number, it helps us open the door for future lobbying efforts when we need to ask legislative assistance.

I was amazed to learn that it takes almost a year to coordinate one of these RAM events and costs approximately \$35 - 40,000 in sponsorships. That money goes almost entirely to provide meals and overnight accommodations for volunteers. The Greenup project received large sponsorships from Our Lady of Bellefonte hospital near Ashland and from AT&T, in addition to about \$5,000 in local donations.

We should be thankful for Dr. Bill Collins efforts in these RAM events, but Bill plans to step down soon. These events help our profession's perception by the public and legislators. It is my hope that someone will step up and continue Dr. Collins' efforts.

Pending Legislative Issues

Our state lobbyists have informed us that the Department of Insurance (DOI) will only take action on the original HB 497 covered services bill if there are complaints. It is to our advantage to send the DOI complaints about explanation of benefit (EOB) statements we have received from PPOs. Although each state's situation is different, I've been told that the recent ruling in Iowa could be favorable to our cause, and the timing is good to approach the DOI now. Each of you have received my request to look through your insurance EOBs and file one or more complaints related to procedures where your billing has been denied but the PPO listed that you were responsible for reducing your fee.

MOTION: Dr. William Lee moved that Drs. Dennis Price, B. J. Moorhead, Terry Norris and Mr. Mike Porter create an e-mail to be circulated via Capwiz. The e-mail will explain Non-covered Services in dental insurance. KDA members will be encouraged to send complaints regarding non-covered services to the Kentucky Department of Insurance. Copies are requested by the Executive Director of the KDA for tracking purposes. A similar letter will be published in the next issue of the *KDA Today*. The motion was seconded by Dr. Al Pelphrey.

ACTION: ADOPTED

Social Media

The first meeting of our Social Media workgroup is scheduled for Monday, July 22nd, which will probably be too late to include a written report. National speaker Rita Zamora, who lectures on social media use for the dental office, has agreed to meet with our workgroup to help give us direction.

I have assigned the topic on possible use of website video to this workgroup. Taking the advice the Executive Board offered at our March meeting, I agree that if we are going to invest in video equipment, its exact uses should be determined first, and logistics should be worked out on what staff member(s) would be involved for the project to have appropriate long term potential.

Leadership Conference

Our leadership conference is scheduled for Friday and Saturday, October 25-26, to coincide with our second Executive Board meeting. The scheduling for this meeting was difficult, working with both our officers' schedules and around the ADA meeting in New Orleans the following week. A sizeable portion of this conference will be devoted to membership recruitment and retention. If your Society hasn't yet named a person to attend this event, please make this a high priority.

New Staff Position

The Executive Committee has met by teleconference and exchanged emails on ideas for a new staff position once Judy Brown retires. Details will be provided during the Executive Board meeting

Presidential Visits

I've had the pleasure so far to join the Northern Kentucky Dental Society for dinner after their golf scramble, and to visit the Southeastern Dental Society for their June meeting in Corbin. When I have the pleasure of visiting your Society, it is my goal to share some of the slides I presented to this Executive Board in March about trends in dentistry, stress the need for local involvement for membership, and show reasons why each of our members will benefit from their donations to our KD-PAC. It is my goal to have 200 of our members sign up to donate \$20 to KD-PAC monthly. If we can accomplish this, we will have the funds we need to maintain a good

political presence in Frankfort. Thank you in advance for helping pave my way to make this measure successful.

6. REPORT OF THE FIRST VICE PRESIDENT. Dr. Garth Bobrowski reported the following:

Meetings attended or plan to attend:

President-Elect Conference-January

President-Elect Conference calls

ADA Membership Recruitment and Retention Seminar-April

Council on Annual Sessions-May

TAC (Medicaid) meetings in Frankfort

- a. Avesis reports 2% decrease in participating dentists since March 1st due to fee reimbursement reduction (10%),*
- b. KDA appointed Dr. Matt Akridge, Orthodontist, to TAC: did an excellent job at his first meeting,*
- c. Dr. Susie Riley is doing an excellent job as chairperson!!!*

Met with a State Senator for 3 hours going over Insurance Co. issues and Medicaid-June

U. S. National Oral Health Alliance Leadership Colloquium-June-Washington, DC: six sessions; Strengthening the Dental Care Delivery System. The Alliance provides the platform for a diverse network of stakeholders to forge common ground in order to harness opportunities and create viable solutions for improved oral health through prevention and treatment for vulnerable populations across our country. The Alliance welcomes partners to focus and align efforts to assure optimal oral health for all and build on collective strengths for more effective impact.

Lobbyist: McCarthy Strategic Solutions Conference Calls-at least monthly

Mid-States Meeting in Louisville-August

6th District Caucuses-Sept.

Insurance Companies-get yourself active-FIRED UP

- a. Great increase in two year clauses on restorative work "guarantee" and non-covered services-read your contracts before signing them*
- b. DOI: review your EOB's and send complaints to DOI*

Look again at Dr. B. J. Moorhead's report: Look at his definition of "Initiative".

Get FIRED UP for our members and our issues.

If you don't have any enemies in life, you never stood up for anything.

Winston Churchill

7. REPORT OF THE EXECUTIVE DIRECTOR. Mr. Michael Porter submitted the following report:

On June 14, 2013, the KDA participated in a Regional Oral Health Conference in Owensboro, Ky. Mr. Mike Porter was one of the presenters at the Conference which was very well attended. Unfortunately the largest number of attendees were dental hygienists. Mr. Porter spoke on the MCO's and legislation.

On July 10, 2013, Dr. Al Pelphrey and Mr. Porter met with Cabinet Secretary Audrey Haynes in Frankfort. Dr. Pelphrey updated Secretary Haynes on the current issues with Medicaid Managed Care, Access to Care and ongoing problems with the program. He told Ms. Haynes that he was

the public advocate for Pediatric Dentistry and was available to assist with any problems or questions that arise. The meeting was generally a good discussion on the overall state of the program.

The KDA will be hosting the Mid-States Dental Leadership Conference on August 15-17, 2013 in Louisville. Dental Leaders from 13 states will meet to discuss individual state dental issues as well as national and ADA issues. The conference will be attended by Dr. B.J. Moorhead, Dr. Garth Bobrowski and Mr. Mike Porter.

MOTION: Dr. B. J. Moorhead moved that the registration fees for the Mid-States Dental Leaders Conference on August 15-17, 2013 be waived for the following doctors: Drs. Andy Elliott, Dennis Price and Ken Rich. The motion was seconded by Dr. Bill Lee.

(The Mid-States Dental Leaders Conference is hosted by the Kentucky Dental Association in 2013.)

ACTION: ADOPTED

The KDA will also be hosting the 6th District to the ADA on September 20-21, 2013 in Louisville. Delegates and Alternate Delegates from Kentucky, Missouri, West Virginia and Tennessee will be attending to deliberate on matters coming before the 2013 ADA House of Delegates.

The KDA continues to monitor the expanded Medicaid Program and its effect on dentistry. Secretary Haynes has indicated that there could be two or more new MCO's coming into the program. She said that this is directly related to the addition of 300,000 new Medicaid patients.

8. REPORT OF THE DEAN OF THE UNIVERSITY OF KENTUCKY COLLEGE OF DENTISTRY. Dr. Sharon Turner submitted the following report:

Academic Affairs Update

Our students continue to demonstrate success on National Board and Clinical Licensing examinations. The overall Pass rates for both Part I and II of the National Board examination is higher than the national average, and our students scored above the average on almost every clinical discipline tested on Part II. In addition, the on-time graduation rate for the Class of 2013 was over 96%.

Our incoming first year students will enter into a new Interprofessional Education longitudinal curriculum this year. The College is heavily involved in the development of IPE at both the local, national and international levels. Several Faculty from UKCD are active participants in the UK Center for Interprofessional Education, the National Center for Interprofessional Practice and Education, and presented at Collaborating Across Borders IV, an international IPE conference.

Admissions and Student Affairs Update

The UKCD annual White Coat to welcome our new first year students will be held on Friday, September 6th in Memorial Hall. The incoming first year class includes a total of 66 students, 40 Kentuckians and 26 non-residents. Of note, 21% from a federally defined Appalachian county (in Kentucky or another state), 42% from a rural/underserved county, 22.7% first generation and 37.8% non-traditional.

Clinical Affairs Update

Third year dental students completed a two- day interdisciplinary OSCE, that included computer - based simulations on Day 1, and a station-to station exam with 27 different

clinical scenarios on Day 2. Successful completion of another Remote Area Medical Expedition (RAM) in Harlan County on March 23 and 24, 2013. Continued increase in utilization of our EHR (Axiom) to improve quality of care for our patients and education of our students. Addition of three new full-time clinical faculty members for Fall 2013, one in the Division of Endodontics, one in Restorative and one in Oral Diagnosis.

Research Update:

The research enterprise in the College continues to compete for external funds in this current "train wreck" of federal research funding. The clinical research operations has actively expanded opportunities with commercial research partners. The college's faculty, residents and students were active participants in the Spring Conference for the Center for Clinical and Translational Sciences (CCTS) at UK that focused on the topic area of Team Science and Collaborative Research. Faculty from the college serve on various administrative committees with the CCTS, as well as obtaining pilot funding from the center. Additionally, both faculty and students in the college are engaged in the various training mechanism afforded by the CTSA award from the National Center for Applied and Translational Sciences (NCATS) for the CCTS.

Administrative & Financial Affairs Updates

The College continues to manage the effect of a third year of budget reductions. Total budget reductions to the College over the past three fiscal years have totally approximately \$1 million. We continue to generate additional revenues via clinical encounters and contracts with other entities in addition to prudently managing our expenditures in order to minimize the impact to programs or employment. While the generation of additional revenues have been possible in the past, it is becoming increasingly challenging in the current economic environment and with allocated staffing resources to rely on additional revenues to close the gap.

Our preclinical lab renovation continues to be on time and budget, and will be amongst the newest dental education laboratories in the country. These modern facilities will greatly improve the student experience and also bring technologies such as electronic health records and digital radiography into the preclinical teaching laboratory.

9. REPORT OF THE DEAN OF THE UNIVERSITY OF LOUISVILLE SCHOOL OF DENTISTRY. Dr. Margaret Hill submitted the following report for Dr. John Sauk:

STUDENT AFFAIRS AND STUDENT ADMISSIONS REPORT

DMD Admissions –

Class of 2017 Profile:

Gender: Male 67, Female 53

Minorities: Black 9, Asian 15, Hispanic 2, Two or More Races 2

Age: 24 Average, Range 20 to 34

Overall GPA: 3.52

BCP: 3.4

DAT: Academic Average 19, PAT 20, Reading 20, Biology 19, Organic Chemistry 19, Total Science 19

Veteran: 1

The 2013-14 AADSAS application cycle opened on June 3, 2013. Applications for the DMD Class of 2018 became available on the AADSAS website on June 18 and there are 1,127 applications in process.

Advanced Standing Placement (ASP) Option –

June 15 was the application deadline for ASP. There were 147 complete applications and 20 in progress. Currently there is only one vacancy in the Class of 2016 for ASP.

Early Admission Programs –

ULEAD: 4 Accepted Offers for the DMD Class of 2021

UPP: 7 Accepts for DH Class of 2016; 1 DH Accept for the DH Class of 2017

DMD Summer Programs –

All 3 summer programs are in session:

PEPP: 4 dental

SMDEP: 20 dental

MCAT-DAT: 14 dental

Scholarships –

The Scholarship Committee met and approved 38 non-renewable scholarships to incoming D1's. Twenty-five scholarships were funded from the Dr. Edward P. Smith and Mary Klein Scholarship Endowment.

Masters Programs –

Fifteen applications were processed and 3 individuals have been accepted.

Dental Hygiene Program –

DH continues to be represented on all undergraduate committees for advising and university-wide. All incoming lower division freshmen will complete DHED 101 (Dental Hygiene Academic Orientation) course in the fall. The Dental Hygiene Living Learning Community (DHLCC) is set to continue for the 2013-2014 academic year. Several lower division freshmen and sophomores are participating in the DHLCC, which provides additional engagement and academic support to aid student success.

Dental Hygiene Admissions –

Collaboration continues to develop targeted recruitment and marketing for the program. Admission for the DH Class of 2015 is complete. Thirty students have accepted. Orientation is August 22. The statistical averages for the incoming class are:

Overall GPA: 3.4

Program GPA: 3.58

Science GPA: 3.52

CONTINUING EDUCATION REPORT

- ADA CERP Self-Study Application for Accreditation was received by ADA CERP on May 31. Notification of ULSD CE status will be in November 2013.
- Effective April 11 only credit cards will be accepted for online course registrations.
- Checks will continue to be accepted for on-site registration but will include a \$35 processing fee.
- Alumni Day is September 27 at the Kentucky International Convention Center. Dr. George Priest is the speaker.
- Discussions are in progress for online courses offered through ULSD CE.

ALUMNI RELATIONS AND COMMUNICATIONS REPORT

The Madisonville CE course and Golf Scramble is scheduled for July 19. ULSD's Dr. Michael Metz will be the speaker. The lecture will begin at 9:00 a.m. following a continental breakfast, which will be followed by a short business meeting. The meeting will take place on the 8th floor of the Baptist Tower (previously Trover Clinic Tower), 200 Clinic Drive, Madisonville, KY.

A summary of alumni relations and news can be seen on Facebook: <http://dentistryalumn.createsend1.com/t/ViewEmail/r/2EF7CBE803E2E6962540EF23F30FEDED/1F0CEB16970AF131DDA3541AF197FE1F#fr>

Topics include:

- 2013 ULSD Convocation
- Alumni in the News
- Never Too Often: Expressing Our Appreciation
- Alumni Class Reunions
- Louisville Mayer Fischer's "Give a Day" Week
- Dental Hygiene Students Travel to ADHA Leadership Conference

COMMUNITY SERVICE REPORT

The ULSD Community Service program remains actively involved in approximately 80 annual initiatives. Many events are held collaboratively with other health focused groups since community affiliations have become the basis of this ULSD program.

The Smile KY! Steering Committee met on April 16 to make decisions for the 2014 event. Plans for grant attainment, volunteerism, the golf tournament sponsored by the Prospect Rotary, and multiple treatment days were made. Twenty schools were selected and the Home School Association has been invited as well.

ULSD along with UKCD participated in one Remote Area Medical (RAM) expedition this quarter. Approximately 37 ULSD dental and dental hygiene students traveled to the Harlan RAM on March 22 and 23. ULSD faculty and administrators were in attendance providing care and overseeing our students. Six ULSD alumni participated. Three hundred seventy-four patients received free dental healthcare. The preliminary dollar value of this care was \$155,000 not including x-ray and prosthetic services. Blood-borne Pathogen Exposure Care was provided by the Harlan Appalachian Regional Hospital, but not needed.

The Greenup RAM was held June 22 and 23. There were several new ULSD faculty, staff, alums, state senators and representatives present, including: Senator Blevins, Representatives Adkins and Pullin, Commissioner Stephanie Mayfield-Gibson and Secretary Haynes. Julie McKee represented the Health Department. AT&T gave \$10,000 to the RAM for the Greenup clinics.

Video: UofL School of Dentistry faculty and students give free care to hundreds of Eastern Kentucky residents. RAM: <http://youtu.be/x-m7qUQS6jk>

Video: <http://www.youtube.com/watch?v=x-m7qUQS6jk&feature=youtu.be>

Photos: <http://www.flickr.com/photos/uofl/sets/72157634298771371/>

The results from the Greenup RAM were as follows:

TOTAL SERVICES	Dental Totals (do not count as individual services)				
	Extractions	Restorations	Cleaning	Exam Only	Specialty Dental Services
<i>Pediatric 9</i>	<i>1</i>	<i>1</i>	<i>3</i>	<i>3</i>	<i>0</i>
<i>Adult 1061</i>	<i>1119</i>	<i>239</i>	<i>75</i>	<i>0</i>	<i>24</i>
1070	1120	240	78	3	24

Total Patients Registered: 832

Percentage of Children: 1.1%

Total Value of Care:	\$321,240
Total Services/Encounters:	1,070 (Child Encounters: 9)
Total Volunteers	358

The UofL Schools of Medicine and Dentistry, via the AHEC office, were awarded a \$1.48 million Robert Wood Johnson (RWJ) grant to provide a summer program (SMDEP) for 60 pre-med and 20 pre-dent students from underserved areas. A for-credit college class began May 28 and ends July 1. Our program is under the direction of Mary and Irvin Joshua. Dr. Sherry Babbage is the Dental Coordinator.

The senior students from the Central High School Magnet Dental Assisting program are now OSHA and HIPPA trained and some obtained Radiation Safety Certificates via ULSD. Dr. Lee Mayer is a member of the Central High School advisory committee for the Carl Perkins Funds for the Dental Assistant Training Program.

All second year DH students have completed their 2013 extramural clinical rotations, aka "AHECS" (Area Health Education Center), and one-fourth of the DMD students are midway in their rotations. Emphasis has been placed on Kentucky locations. Several students are going to rural locations and underserved areas. Thirteen students will go to Indian Health Service clinics.

The six DMD Clinical Community Service Scholarship students will each receive a \$3,000 tuition reduction. The students will provide clinical care in the ULSD affiliated AHEC and Ryan White clinics in Henderson, Paducah, Bowling Green, Owensboro and Elizabethtown. These students will be supported via the Blackerby Foundation despite the dwindling Kentucky AHEC budget allocations.

The UofL/West Louisville Partnership Initiative, now designated as the Signature Partnership Initiative, is part of the UofL Community Engagement Office. Formal ULSD-West Louisville Partnerships have been reported for the 2012-2013 school year. The attempt is to not only identify neighborhood needs, but also to include education and outreach in a more effective way.

Ms. Jennifer Osborne, Ms. Julie Drury and Dr. Lee Mayer represented the ULSD DMD and DH programs at the university's Ideas to Action (i2a) annual wrap-up. The i2a is an effort to include critical thinking skills and application across the university and curricula. Capstone activities, Culminating University Experiences (CUE), are required and modification of community service classes and externships will satisfy the needs of our school in this endeavor. The DH program serves as a model for the university for using i2a ideas to address health problems, apply critical thinking skills and for participation in faculty development on the topic at levels unmatched by any of the other units. These include the Faculty Learning Communities, the i2a Institutes and other activities. Several of the DMD faculty have now joined and recognize the value of training in critical thinking in order to improve dental education.

The Paul-Elder Critical Thinking methodology was selected by UofL for addressing SACS accreditation requirements. The newly adopted CODA requirements for the DMD and DH programs have critical thinking standards. Ms. Donna Aden attended and presented at the i2a Leadership Institute May 20 to 22. A number of ULSD faculty also attended.

Cultural competency as a part of the curriculum and diversity of the student body, faculty and staff of ULSD are important areas of emphasis. Disparities in health and health care access are very closely related to lack of cultural competency. The 2013 HSC Cultural Competency Symposium is September 19. All DH students, Freshman DMD students and first-year residents will be released from clinics and classes to attend. The HSC Cultural Competency RSO is integral in the planning of the event.

Goals of the ULSD Community Service Program:

- *Increase public education prevention programs.*

- *Solidify community service initiatives.*
- *Encourage graduates to consider practicing in dental manpower shortage areas.*
- *Place students in “education,” need-based extramural sites.*
- *Engage political interest in oral health care.*
- *Perpetuate strong corporate alliances.*
- *Support diversity issues as they apply to ULSD and oral health in our community.*
- *Foster creative ways to network with agencies in Jefferson County and in the Commonwealth to improve oral health.*
- *Become well acquainted with the other dental public health access suppliers.*
- *Strengthen bonds with private dental health providers.*
- *Coordinate Metro Oral Health Coalition providers for access to care improvement.*

DEAN’S GOALS

- *The school’s development and advancement team will continue working diligently to obtain support for endowed professorships that will attract and retain outstanding teachers and clinicians who will ensure the education and training of excellent clinicians.*
- *The partnership with the Department of Pediatrics in the School of Medicine is fostering an interdisciplinary clinical facility in association with the Autism Center and with Kosair Charities. This clinic will be dedicated on July 10 (see below Press Release).*
- *We will continue to recruit academic-clinicians with national and/or international prominence.*
- *Our relationship with the Home of the Innocents continues to provide additional experiences for our dental students and pediatric dental residents.*
- *The interprofessional education and patient care initiative with the School of Nursing’s Nurse Practitioner Program will be expanded and similar cooperative efforts with the Schools of Medicine, Public Health, and Social Work will be identified and instituted.*

Press Release

UofL opens pediatric and dental offices at Sam Swope Kosair Charities Centre

Charitable lease agreement valued at \$1.2 million over 5 years

LOUISVILLE, KY –The University of Louisville and Kosair Charities have entered a new partnership, opening general pediatrics and pediatric dentistry practices at the Sam Swope Kosair Charities Centre, where children with disabilities and chronic health conditions and children from the community can get expert care from UofL pediatricians and pediatric dentists.

“In 2011 we opened the UofL Autism Center here on the Kosair Charities campus. Now their clients will have easy access to pediatricians and pediatric dentists practicing in offices designed for children with sensory problems and physical challenges,” said Dr. James Ramsey, president of the University of Louisville. “We are so grateful to Kosair Charities for helping us create a medical/dental home that is welcoming to all children—from the toddler whose autism makes dental care a challenge, to the teen who needs a sports physical to play volleyball at a neighborhood school.”

Kosair Charities has donated the rent amount over a five-year period, providing a combined 12,500 square feet of renovated space in the Kosair Charities headquarters building for the two clinics: University of Louisville Department of Pediatrics at Kosair Charities and University of Louisville School of Dentistry at Kosair Charities. The university may opt to renew the lease for two additional five-year terms, bringing the estimated value of this agreement to \$3.7 million over 15 years.

“This year Kosair Charities celebrates 90 years of caring for children. Since 1923, the University of Louisville has been a primary partner in meeting the health and wellness needs of Kosair Kids®. This new collaborative project builds on 90 years of working together and positions UofL and Kosair Charities for decades of service to future generations of Kosair Kids®,” said Jerry Ward, chairman of the board for Kosair Charities.

The patient mix for both practices will include children receiving services elsewhere on the Kosair Charities campus, children from surrounding neighborhoods, children whose families participate in the Family Scholar House program and children who are uninsured and under-insured.

The UofL Department of Pediatrics at Kosair Charities office has nine exam rooms, a laboratory and separate sick and well child reception areas. Pediatrician Dr. Erica Labar began seeing patients in the Eastern Parkway office on July 1. A second physician will join Labar in 2014. Medical students and pediatric residents will also rotate through the clinic.

“What could be more fitting than to provide a medical/dental home on the grounds of the former Kosair Crippled Children Hospital, where thousands of children were once treated for disabling diseases such as polio and smallpox,” said Dr. Gerard Rabalais, chairman, UofL Department of Pediatrics. “I’m confident that Dr. Labar and her team will continue the tradition of compassion and excellence long associated with this historic location.”

The UofL School of Dentistry at Kosair Charities pediatric office will open in the fall, under the leadership of Dr. Ann Greenwell. The clinical space will be outfitted with six dental chairs and equipped to meet the special needs of autistic and physically-challenged children.

“We know good oral health is integral to overall health and wellness. Coordination of care is the future of health care in this country, and we are removing many of the logistical barriers for the children of the community,” said John Sauk, DDS, MS, dean of the UofL School of Dentistry.

The dental clinic will provide comprehensive dental care– including routine exams, fillings, treatment for trauma, mouth guards for athletes and orthodontic care.

UNIVERSITY ISSUES

21st Century University Initiative –

The first segment, familiarly called “Where Are We Today?” was designed to allow the committees to understand and assess the University’s current practices and performance. The committees reviewed various reports and data and received a comprehensive overview of the University. The second segment was dedicated to developing ideas about the future and was called, “Where Do We Want to Be.” The third phase “How Will We Get There” will be conducted in the Fall after various stakeholders have had an opportunity to review and comment on the committee’s findings, observations and recommendations.

10. REPORT OF THE KENTUCKY BOARD OF DENTISTRY. There was no representative from the Board of Dentistry and no formal report.

Dr. Terry Norris recently spoke with Mr. David Beyer. The Kentucky Board of Dentistry may be opening the Dental Practice Act during the next session of the Kentucky State Legislature. The purpose is to edit inconsistencies in the law and the regulations that were passed in the last legislative session. Dr. Dennis Price will represent the Kentucky Dental Association on a Kentucky Board of Dentistry committee for this purpose.

11. REPORT OF THE DENTAL DIRECTOR, DEPARTMENT OF MEDICAID SERVICES. Dr. Ken Rich reported the following:

Slide presentation on the evolution of oral health care. What's driving it and how and where we need to be involved. Changes are being driven by the cost of healthcare. The federal government being the largest payor of healthcare in the US. Payment decisions and treatment decisions will be based on data almost all of it is "owned" by the payers.

Policy makers are looking for and making decisions based on consensus from stakeholder groups. Examples of these groups are the US National Oral Health Alliance, and the KY Oral Health Alliance. Dentistry must be present in order to be part of a consensus the impact of what these groups can accomplish is not to be ignored.

This new healthcare delivery and payment system will be driven by data. With the payers controlling all of the data we need to look at establishing an all payer database where the data is available to all.

Another part of the changes coming have to do with healthcare outcomes the Dental Quality Alliance has developed the first of oral health care outcome measures. These measures will hopefully quantify what is needed to improve oral health.

Kentucky Medicaid is attempting to become part of a CMMI grant to introduce disease management and evidence based methods to improve oral health into a practice setting. If the MSDA becomes the grantee KY will be one of six states participating in the grant.

MOTION: Dr. William Lee moved that the KDA write a letter in support of the Centers for Medicare and Medicaid Innovations. The motion was seconded by Dr. Garth Bobrowski.

ACTION: ADOPTED

12. REPORT OF THE STATE DENTAL DIRECTOR. Dr. Julie McKee reported the following:

Community Fluoridation:

April 2013 and Ongoing: In January of 2011, the federal Health and Human Services Secretary announced that federal regulations that recommend the optimal level of community water fluoridation are undergoing revision to lower the amount from a range of .8 to 1.4 parts per million (Kentucky water systems target and adjust systems for .9 to 1.0 parts per million) to a single concentration recommendation of .7 parts per million. After three and a half years, we are still waiting for the final recommendations. Although HHS's target date for finalization was mid-June of 2011, nothing has been published yet CDC contacts shared a proposed finalization date of December, 2013. When and if this happens, Kentucky will change their regulations to reflect the new federal recommendations. Continued support by this organization is greatly appreciated and will be counted on when the new state regulations change for compliance with federal recommendations.

RAM and Department for Public Health Issues:

May and June 2013: Based on complaints levied with the Department for Public Health regarding the RAM Charitable Dental Event in March in Harlan, the Department for Public Health, the Kentucky Board of Dentistry and the RAM organizers held a series of conversations to address the breaches in infection control at Harlan and discuss ways to avoid repeat incidences for the June

event in Greenup County. With the “lessons learned” from the Harlan event, and the successes experienced at other previous RAM clinics, the infection control was excellent at the Greenup event and over 475 dental patients were seen and almost 1200 teeth extracted. The Association’s leadership was well represented by Dr. Moorhead as one of the floor directors.

ABCD Workforce Training Grant:

Continuing and Ending: The federal grant for training general dentists in more effective pediatric technique is ending this month. The curriculum is considered “government-supported public domain” and is available for anyone to use.

Oral Health Coalition:

Continuing: The Kentucky Oral Health Coalition is looking for more dentist members. (Translation: the few dentist members of the coalition are looking for more dentist members.) Interested dentists can log on to www.kyoralhealthcoalition.org for more information, including membership information. Their annual meeting was July 26th in Louisville. Currently, they are setting priorities for the coalition’s work and through a DentaQuest Foundation grant, they are developing a strategic plan for oral health literacy.

Kentucky Dental Act Implementation:

May 2013: The Board of Dentistry passed an overarching protocol statement that fulfilled their requirement for protocols. It is attached to this report. The Department for Public Health is now finalizing the detailed protocols for the Public Health Registered Dental Hygienist category of licensure.

Workforce Assessment:

May 2013: In preparation for the implementation of the Affordable Care Act, the development of Health Exchanges and the expansion of Medicaid in Kentucky, the Office of Health Policy contracted with Deloitte Consulting for a report on healthcare professionals’ distribution in the state both now and projected for 2017. It had very interesting findings related to dentists and dentistry. I am sure that Mr. Porter will have more regarding this report and its presentation in his report. Here’s a tease from the report: “Overall dentist need in the Commonwealth is high with 612 additional FTEs (excluding surpluses) or 36% of the supply required to meet current demand.” Who would have thought that Jefferson County needs 150 more dentists today? The report can be found at <http://healthbenefitexchange.ky.gov/Pages/news.aspx?wnID=7>.

I welcome comments and questions before and during the upcoming meeting. I remain grateful to have a seat at this table.

Public Health Hygienist Standardized Protocols

A dental hygienist licensed by the Board of Dentistry may practice as a public health hygienist and provide dental hygiene services in accordance with KRS 313.040(8) and 201 KAR 8:562, Section 15. All services rendered by a public health hygienist must be provided as part of a dental health program operated through the Department of Public Health or a governing board of health. In accordance with 201 KAR 8:652 Section 15 (5), a public health hygienist shall perform dental hygiene services only under the supervision of the governing board of health.

Pursuant to KRS 313.040(8)(c), a public health hygienist is permitted only to perform services that are contained within the scope of practice of dental hygiene as defined by the Dental Practice Act, KRS Chapter 313 et seq., as well as by the administrative regulations promulgated by the Board of Dentistry under the authority granted to it pursuant to KRS 313.021 and in accordance with KRS Chapter 13A. Therefore, any dental hygiene practice protocols adopted by the Department of Public Health or individual health departments that are in conflict with the provisions of the

Dental Practice Act, KRS Chapter 313 et seq., or the administrative regulations promulgated by the Board of Dentistry are null and void.

Pursuant to 201 KAR 8:562, Section 15(4), a dental hygienist registered as a public health hygienist is permitted to practice only at local health departments, in public or private educational institutions that have an affiliation agreement with the health department of jurisdiction, under a mobile and portable dental health program under contract with a governing board of health, and at a public or private institution under the jurisdiction of a federal, state, or local agency. Furthermore, and in accordance with 201 KAR 8:562, Section 15(5)(b), a public health hygienist may only perform preventative services and may only treat patients classified as ASA I or ASA II.

In rendering preventative services, a public health hygienist must act in accordance with the Dental Practice Act, KRS Chapter 313 et seq., as well as with the administrative regulations promulgated by the Board of Dentistry. Finally, and pursuant to 201 KAR 8:562, Section 15(c), a public health hygienist is required to obtain the informed consent of every patient, which shall include:

- (1) the name of the public health entity, including the name of the dentist, that assumes responsibility and control of the patient;*
- (2) an inquiry into the patient's current dentist; and*
- (3) a statement that services are provided by a dental hygienist without the direct supervision of a dentist.*

13. REPORT OF COUNCILS AND COMMITTEES.

Council on Annual Session: Dr. Terry Norris, Chairman, submitted the following report:

The Council on Annual Session met on Friday, May 10, 2013 at 10:00 am in the KDA Building with the following members present: Drs. Gina Davis, B. J. Moorhead, Paige Warren, Charles Montague, Michael Murphy, John Lowe, Burton Young, Byron Owens and Terry Norris, Chairman. Guests present were: Drs. Harold Laswell, Fred Howard, Michelle Story, Don Scharfenberger, Sr., Ken Remmers, Mary Oldfield, Ted Logan, Jr., Garth Bobrowski, Dennis Price, Mark Moats, Joe McCarty and Kevin Wall representing the Northern Kentucky Dental Society. Staff members present were: Mike Porter, Janet Glover and Todd Edwards.

- 1. Joe McCarty gave a wrap up of the 2013 Scientific Session and Todd Edwards reported we had a profit of around \$69,000 from the 2013 meeting.*
- 2. Michele Story gave a preview of the 2014 meeting.*
- 3. It was discussed to open the exhibit hall at 7:30 am. After discussion it was decided to do a comprehensive exhibitor survey to receive input on this item and also receive their ideas on making the exhibit hall more profitable for them and the KDA. Any changes will occur in 2015.*
- 4. Unanimously voted to give permission to the Past Presidents to change their Friday breakfast to a Friday luncheon.*
- 5. The future dates of the KDA Annual Meeting were announced:*
 - a. March 13-16, 2014*
 - b. March 5-8, 2015*
 - c. March 3-6, 2016*

We have contracts with the KICC and the Hyatt for these dates.

6. *The future Scientific Chairs were introduced;*
 - a. 2014 – Dr. Michele Story
 - b. 2015 – Dr. B.J. Moorhead
 - c. 2016 – Dr. Mary Oldfield
 - d. 2017 – Dr. Mark Moats
7. *Dr. Norris talked about taking the KDA Meeting to the next level and Dr. Moorhead did a presentation on the Hosts/Greeters and Presenters from the Oregon Dental Association. The members of the Annual Session Council have been asked to volunteer for a morning or afternoon on Friday (all day) or Saturday (morning) to be greeters and hall monitors. An email will be sent to the members for a sign up.*
8. *The Dental Hygiene Association has voted to join the KDA for the 2015 meeting. Dr. Norris and Mr. Porter have met with Donna Ruley, hygiene ED, to work out the logistics and will continue to talk.*
9. *The Annual Meeting program will be available online again in January and the course handouts will be accessible to everyone online. The handouts will also be printed without being announced and will be limited to 50% per course sign up. After the meeting the course handouts will be archived and will be available on the dentists' only portion of the KDA website.*
10. *The 2015 budget was amended twice and unanimously passed. The amendments were:*
 - a. *Increase the wine and cheese line item to \$5,000.*
 - b. *Increase the scouting budget to \$7,500. The additional \$3,000 will be evenly divided for the two junior most scientific chairs to be used to scout the ADA Meeting or any other meetings they may choose. The council also asked this group to provide a report to this council after such meetings.*
11. *The Council members also voted to ask the Executive Board to add \$2,000.00 additional monies to the wine and cheese exhibit hall party for a total of \$5,000 for 2014.*
 - a. *We went over budget for the 2013 meeting and actually had to cut the wine off.*
 - b. *The wine and cheese party will now start at 4:00 pm to get more people into the exhibit hall.*
12. *It is anticipated that the SEC and ACC tournaments will be going on during the 2014 meeting. If so we will have two flat screens in the members lounge in the exhibit hall.*

Today the Council on Annual Session is asking the Executive Board to vote on two items, and as chairman I will put these forth as a motion from the Council.

1. *To amend the 2014 budget by adding \$2000 for the wine and cheese party*
2. *To adopt the 2015 budget which was amended in two areas and is before you reflecting those changes.*

MOTION: Dr. Terry Norris moved that the Kentucky Dental Association's 2015 Annual Session budget be approved. The motion was seconded by Dr. Fred Howard.

ACTION: ADOPTED

MOTION: Dr. Terry Norris moved that the 2014 Annual Session budget be amended to reflect \$5,000 in line item I. Exhibit Expense; Wine & Cheese Reception. The motion was seconded by Dr. B. J. Moorhead.

ACTION: ADOPTED

Council on Membership and New Dentist Committee: Dr. Jonathan Rich, Chairman, submitted the following:

The New Dentist Committee and the Council on Membership have still been actively working to increase and maintain current members.

There are three basic categories that are being targeted.

The first is the New dentist:

The New Dentist Event at the KDA was a great success. There were over 55 in attendance. The new dentist committee has elected a new chairman, Dr. Lindsey Lonneman Willoughby. She and myself will be attending the New Dentist Conference in Denver later this month. The grant was once again awarded from the MPG program with the ADA and programs and events are starting to be planned. The amount for the grant is \$4000.00.

The second is non-member dentist:

The Non-member grant has also been approved by the MPG program again for the 2013/2014 year. We are still waiting on the funding to be received from the ADA at this time. This grant was in the amount of \$3000.00. This grant once again is meant to target non-members at the local society level. With prior approval the non-members meal/program/event will be covered. For questions or approval (due to limited funds) please contacts Jonathan Rich @ (859)816-9702 or jwruofl@gmail.com

Student Conversion Grant

The KDA was once again awarded the Student Conversion Grant in the Amount of \$3000.00. This grant is used for Student Signing Day programs as well as other programs in and out of the schools to help convert students from ASDA membership to ADA membership. Last year over 90% of students at UofL and UK signed up pledged to be members during signing day. Events will be planned this year as the fall semester gets underway.

The ADA released a state specific report for each state. Some of you may have seen parts of this report as it may pertain to various committees you may be on. If you are interested in the complete report please let me know. One of the most important things I think we should be aware of is that we presently only have 60.1% of the membership share for the state.

I had the opportunity to attend the Annual Recruitment and Retention Conference at the ADA. It was a very worthwhile conference focusing on what the future of membership will may look like. One of the most important take home messages that was shared is that there is not one easy answer to fixing the decline in our membership. One truth is that it will take all of us for it to grow.

If there are any other questions suggestions or ideas please contact me.

Thank you for the opportunity to serve:

MOTION: Dr. B. J. Moorhead moved that \$3,000 be allocated to the New Dentist Committee for the purpose of sending members to the National New Dentist meeting. The motion was seconded by Dr. William Lee.

ACTION: ADOPTED

Council on Governmental Affairs & Federal Dental Services: Dr. Kevin Wall, Chairman, submitted the following report:

The Council on Governmental Affairs met twice over the summer via conference call to discuss Incurred Medical Expense as directed by the Executive Board at the last meeting. Our goal was to find out about getting paid by medicaid for services performed on patients at nursing home facilities, compile a list of how to do this and then disseminate the information to our member dentists. We contacted the ADA several dentists who have worked in nursing homes and optometrists, who are faced with the same issues. The work of the Council is still ongoing but we have encountered many obstacles and most of the people we talked to on a national level and a state level were not very optimistic that we would ever recoup the fees. The ADA is developing a workbook and a webinar series to address this issue and we will keep everyone updated when this becomes available. Pam Stein is attending a geriatric mini-residency course in Minnesota in October and we may learn more from her after this course.

Medicaid Dental Technical Advisory Committee (TAC): Dr. Susie Riley reported the following:

The Dental Technical Advisory Committee met on July 10, 2013. The meeting was delayed this quarter due to the training sessions that the State was holding in the various regions to familiarize providers with proper MCO interactions and expectations. The full text of the minutes has not yet been distributed as usual – only a sketchy outline.

Items of concern which were addressed but not resolved were:

- *The 12-month reports presented at the March meeting by the Oversight Branch. Lee Guice reported that the Oversight Branch is diligently working to correct data issues that have come up since the reports were distributed. She states that the data covering the first 12 months of MCO management of the Medicaid Dental Program will be corrected before the September TAC meeting and distributed prior to the meeting for review.*
- *Orthodontists are concerned that MCOs are not paying the oral surgeons for the exposure of impacted canines and the application of the gold pad and chain in order to “drag” the teeth down into position. It seems the “legacy Medicaid program” did not have a currently accepted procedure code (CDT 2013) to cover the procedure. As such, the orthodontists can’t find oral surgeons to perform the procedure.*
- *Pediatric dentists are not getting paid for their hospital calls, code D9420.*
- *The “legacy Medicaid program” defined code D4341 as applying to 3 or more teeth. Since the MCOs are considered insurance companies, they are applying the CDT 2013 definition of D4341 and requiring at least 4 teeth in a quadrant. If the patient has only 3 teeth, the claim is denied. So the MCOs are being allowed to change the dental regulations in KAR 907 1:626 which were the “rules” for the Medicaid program.*
- *The development of a non-reimbursed “no-show” code to tract the impact on practices. Since this initiative was approved by the MAC at the December 2012 meeting, the last response was 5/3/13 from Sharley Hughes, and internal policy analyst at the State. She stated that if and when the measure was approved by their legal department, there are a lot more pressing issues facing the State with the expansion of Medicaid under the Affordable Care Act. So the code addition would be a very low priority.*
- *Retro-termination. When funds are recouped from a provider due to “retro-termination,” the MCO should be using the date of recoupment – not the date of service -- to determine timely filing.*

14. UNFINISHED BUSINESS. There was no unfinished business.

15. **NEW BUSINESS.**

- Long-term Care Program

The ADA has recommended that dentists position themselves as the public's advocate for oral health. This represents efforts to address the issue of mid-level providers.

MOTION: Dr. B. J. Moorhead moved that Dr. Pam Stein attend a mini residency in Nursing Home and Long-term Care for the Dental Team. The mini residency will be provided by the University of Minnesota on October 9 through October 12, 2013. Up to \$2,400 will be allocated for expenses. The motion was seconded by Dr. Fred Howard.

ACTION: ADOPTED

- Annual Session Executive Board Meeting

Dr. Ray Bertolotti is a nationally known speaker who is in great demand. Dr. Bertolotti has agreed to present a program on Thursday, March 13, 2014 from 8:00 a.m. to 5:00 p.m. The Executive Board meeting which usually occurs on the Thursday preceding the KDA Annual Session will need to be changed.

MOTION: Dr. William Lee moved to hold the March 2014 meeting of the KDA Executive Board on March 8, 2014 at 10:00 a.m. The motion was seconded by Dr. Al Pelphrey.

ACTION: ADOPTED

16. **EXECUTIVE SESSION.** The Board met in Executive Session to discuss matters of personnel.

17. **ADJOURNMENT.** The meeting adjourned at 4:40 p.m.

Respectfully submitted,

Theodore E. Logan, Jr., DMD
Secretary-Treasurer

Kentucky Dental Association
General Fund Revenue & Expense
Budget Performance Report
For Six Months Ending June 30, 2013

	Year to Date Actual	Annual Budget
REVENUES		
Budgeted Revenues		
KDA dues	354,750.80	382,796.00
KDA Assessment	94,850.00	113,800.00
Annual Session net revenue	68,244.45	60,000.00
Interest Income	441.22	2,500.00
Rental Income-	30,365.26	55,000.00
Rental Income-LDS	0.00	4,455.00
I. C. Systems Income	57.23	500.00
ADABEI (ADA)	11,884.56	35,000.00
Officite	3,135.36	0.00
KDA Insurance Services	25,000.00	50,000.00
ADA Dues Rebates	34.05	500.00
Label Sales	0.00	500.00
SMILE KY income	28.00	0.00
Other Revenue	641.50	1,000.00
	<hr/>	<hr/>
Total Budgeted Revenue	589,432.43	706,051.00
Non-Budgeted Revenues		
Gain/Loss on Investments	69,459.00	0.00
Journal Fund Expenses	0.00	28,000.00
ADA Grants	(508.15)	0.00
	<hr/>	<hr/>
Total Non-Budgeted Revenue	68,950.85	28,000.00
	<hr/>	<hr/>
TOTAL REVENUE	\$ 658,383.28	\$ 734,051.00
	<hr/>	<hr/>

	Year to Date Actual	Annual Budget
EXPENSES		
Budgeted Expenses		
A. Fixed disbursements over which the HOD has no control but must have approval		

Utilities & Maintenance:

Telephone	3,604.17	7,500.00
Gas, Electric & Water	10,705.23	20,000.00
RENT	42,314.64	103,749.00
Maintenance Expense	11,435.62	20,000.00
Janitorial Expenses	1,710.52	3,000.00

Total Utilities & Maintenance	69,770.18	154,249.00
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Audit & Accounting Services	12,300.00	12,000.00
Attorney Fees	16,796.96	4,000.00
Insurance	274.86	12,500.00
Printing and Postage	1,471.64	3,000.00
Miscellaneous	2,193.83	500.00

A. TOTAL	\$ 102,807.47	\$ 186,249.00
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B. Items Controlled by the House Of Delegates

General Administrative Expenses:

Equipment Maint & Rent	6,961.65	12,000.00
Technological Support	7,108.73	10,000.00
Membership Dues & Subs	144.34	750.00
Support Staff Expense	1,847.68	2,000.00
Office Supplies	1,495.21	5,000.00
Presidents Expense	3,988.41	5,000.00
1st Vice President's Expenses	3,199.40	2,000.00
Fall Meeting Leadership Conf.	0.00	4,500.00
Executive Board Expense	1,733.34	2,000.00
House of Delegates Expense	1,369.65	0.00
ADA Delegates Expense	0.00	28,164.00
Ex. Dir. Discretionary Expense	269.75	750.00
SMILE KY program expense	570.86	0.00
Auto Expense	2,028.03	3,000.00

Total Administrative Exp.	30,717.05	75,164.00
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Year to Date	Annual
Actual	Budget

Council/Work Group Expenses:

Council on Annual Session		
Council on Annual Session	13.85	0.00
Council on Ethics, Bylaws		
Council on Governmental Affairs		

Budget & Finance Committee		
Long Range Planning Committee		
Membership Steering Work Group	0.00	2,000.00
Work Group, Study Future Oral	0.00	1,000.00
New Dentists Committee	1,100.92	0.00
General Council Expense	0.00	250.00
UK-UL-KSDS Support	1,100.00	1,000.00

**Total Council/Committee/Work Group
Steer**

2,214.77 4,250.00

B. TOTAL

\$ 32,931.82 \$ 79,414.00

Year to Date Annual
Actual Budget

C. Disbursements Annually Approved and Controlled by the House of Delegates

Executive Directors Expense	327.92	12,000.00
Secretary - Treasurer Expenses	0.00	5,000.00
Salaries-Executive Staff	169,014.06	350,200.00
Executive Staff Benefits	20,063.48	28,079.00
Retirement Plan Contributions	19,553.76	39,109.00
Retirement Medical Benefits	0.00	1,000.00
Personal Payroll Taxes	13,745.57	27,000.00

C. TOTAL

\$ 222,704.79 \$ 462,388.00

Total Budgeted Expenses

\$ 358,444.08 \$ 728,051.00

D. Fund Contributions

Capital Expenditures	0.00	5,000.00
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D. TOTAL

0.00 5,000.00

E. Non-budgeted Expenses

ADA Grant Expenses	16,437.26	0.00
Investment Fees	223.00	1,000.00
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E. TOTAL	\$ 16,660.26	1,000.00
	<hr/>	

TOTAL EXPENSES	\$ 375,104.34	\$ 734,051.00
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Kentucky Dental Association
Investment Account Balances
June 30, 2013

GENERAL FUND

	\$	
General Cash Operations	42,901.32	
Stifel Nicolaus Money Market	15,472.86	
Stifel Managed Funds	<u>115,602.91</u>	
Total General Fund		173,977.09

CAPITAL PROJECTS FUND

Stifel Managed Funds	<u>32,594.21</u>	
Total Capital Projects Fund		32,594.21

JOURNAL FUND

Stifel Managed Funds	<u>104,719.24</u>	
Total Journal Fund		104,719.24

LEGISLATIVE FUND

Stifel Managed Funds	<u>110,785.47</u>	
Total Legislative Fund		110,785.47

RELIEF FUND

Stifel Managed Funds	<u>33,986.74</u>	
Total Relief Fund		33,986.74

RESERVE FUND

Stifel Managed Funds	<u>229,918.81</u>	
Total Reserve Fund		229,918.81

WILLIAM MARCUS RANDALL MEMORIAL FUND

Stifel Managed Funds	<u>42,275.67</u>	
Total William Marcus Randall Memorial Fund		42,275.67

Total Investments		\$ <u><u>728,257.23</u></u>
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Kentucky Dental Association
155th Kentucky Meeting
2015 Proposed Annual Session Budget

	Adopted 2014 Budget as amended	Year to Date 4-8-2013	Proposed Budget 2015
REVENUES			
Exhibit Space Rental	140,000.00	122,162.00	130,000.00
Tickets Registered Clinics	135,000.00	131,350.00	130,000.00
Donations	5,000.00	3,500.00	3,500.00
Special Events	1,500.00	1,208.00	1,500.00
Non-Member Registration Fees	1,000.00	0.00	1,000.00
TOTAL INCOME	282,500.00	258,220.00	266,000.00
I. EXHIBITS EXPENSE			
KICC Room Rental	9,250.00	8,050.00	9,250.00
Room Rentals/Exhibit Committee	1,300.00	1,472.00	1,500.00
Printing & Postage	1,000.00	260.00	500.00
Security Service	2,300.00	2,115.00	2,300.00
Wine & Cheese Reception	5,000.00	3,344.00	5,000.00
Exhibitor's Hospitality	12,000.00	9,539.00	12,000.00
Set-Up	21,000.00	18,618.00	21,000.00
Miscellaneous	100.00	0.00	100.00
I. TOTAL	51,950.00	43,398.00	51,650.00
II. ADMINISTRATIVE EXPENSE			
Operations	12,000.00	11,803.00	12,000.00
Alliance to KDA	350.00	350.00	350.00
Printing & Postage	25,000.00	23,369.00	25,000.00
Badges	1,500.00	605.00	1,500.00
Awards	1,800.00	3,060.00	2,200.00
Meeting Scouting Trip	4,500.00	2,338.00	7,500.00

Support Staff Expense	300.00	263.00	300.00
Miscellaneous	250.00	0.00	250.00
II. TOTAL	45,700.00	41,788.00	49,100.00

	Adopted 2014 Budget as amended	Year to Date	Proposed Budget 2015
III. SCIENTIFIC SESSIONS EXPENSE			
KICC Room Rental	9,250.00	8,050.00	9,250.00
Speaker Honoraria	60,000.00	35,300.00	60,000.00
Speaker Expenses	10,000.00	8,834.00	10,000.00
Signs	750.00	660.00	750.00
Meeting Room Mgmt/Audio Visual	30,000.00	30,316.00	32,000.00
Printing	3,300.00	2,202.00	3,300.00
AGD Approval	575.00	200.00	575.00
III. TOTAL	113,875.00	85,562.00	115,875.00

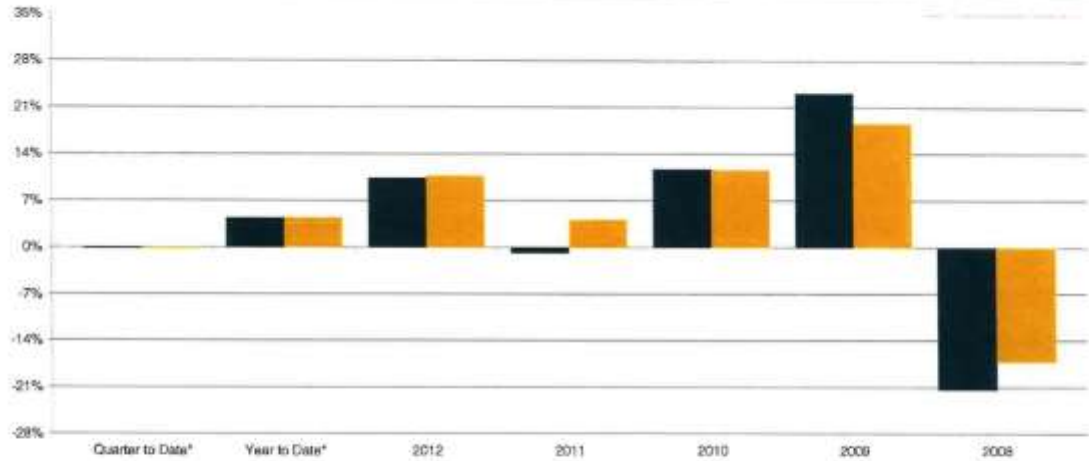
IV. TABLE CLINICS AND HOBBY SHOW EXPENSE			
Printing & Set Up	100.00	150.00	100.00
Clinical Awards	350.00	350.00	350.00
Hobby Awards	350.00	200.00	350.00
Research Awards	350.00	350.00	350.00
IV. TOTAL	1,150.00	1,050.00	1,150.00

	Adopted 2014 Budget as amended	Year to Date	Proposed Budget 2015
V. SPECIAL EVENTS			
Fees & License	240.00	240.00	240.00
	240.00	150.00	240.00
Randall Dinner			
Dinner	5,000.00	4,172.00	5,000.00
Printing	100.00	55.00	100.00
	5,100.00	4,227.00	5,100.00
President's Reception	6,000.00	5,770.00	6,000.00
Past Presidents' Breakfast			
Meals & Entertainment	500.00	305.00	500.00
V. TOTAL	11,340.00	10,452.00	11,340.00
TOTAL EXPENSES	224,015.00	182,250.00	229,115.00

Portfolio Performance (Calendar Year)

Kentucky Dental Association (XXXX-6712) - Performance Period: 7/24/2006 to 6/30/2013
Mutual Fund Portfolio - Moderate

STIFEL



	Quarter to Date*	Year to Date*	2012	2011	2010	2009	2008
XXXX-6712 - Mutual Fund Portfolio Moderate	-0.20%	4.41%	10.42%	-0.88%	11.70%	23.13%	-21.40%
Barclays Aggregate Bond 50/ Russell 3000 40/ MSCI EAFE 10 ¹	-0.23%	4.56%	10.77%	4.21%	11.63%	18.59%	-17.28%

* Performance data points measuring less than one year are not annualized.

¹ See Disclosure page for a description of the Blended Benchmark.

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