KENTUCKY DENTAL ASSOCIATION EXECUTIVE BOARD MEETING

KDA Headquarters Building Louisville, Kentucky November 3, 2012 10:00 A.M.

1. **CALL TO ORDER. Dr. B. J. Moorhead** called the meeting to order at 10:00 a.m. The following members of the Board were present:

Dr. Gath Bobrowski
Dr. Michael Christian
Dr. Dennis Price
Dr. Barry Curry
Dr. John Roy
Dr. John Sauk
Dr. H. Fred Howard
Dr. Theodore E. Logan, Jr.
Dr. Julie McKee
Dr. Morris
Dr. Terry Norris
Dr. Dennis Price
Dr. John Roy
Dr. John Sauk
Dr. Sharon Turner
Dr. Kevin Wall
Ms. Megan Whitt

Dr. B. J. Moorhead

Dr. Greg Pohl represented the Northern Kentucky Dental Society. Mr. Daniel Butler represented the Kentucky Student Dental Society. Staff members present were Mr. Michael Porter, Ms. Judy Brown, Mr. Todd Edwards, Mrs. Janet Glover and Mrs. Melissa Nathanson.

- 2. **INVOCATION. Dr. Theodore E. Logan, Jr.** gave the invocation.
- 3. **APPROVAL OF MINUTES.** The minutes of the August 4, 2012 meeting of the Executive Board were approved.
- 4. **REPORT OF THE SECRETARY-TREASURER. Dr. Theodore E. Logan, Jr.** presented the Budget Performance Report. All areas were within normal limits.
 - Investment Account Balances

There were no significant variances in any of the account balances for the period ending September 30, 2012.

• 2014 Revenue and Expenditure Budget

Dr. Logan presented the Kentucky Dental Association 2014 Revenue and Expenditure Budget as drafted by the Budget and Finance Committee to the Executive Board. This budget will begin January 1, 2014.

MOTION: Dr. Theodore Logan, Jr. moved that the draft of the 2014 Revenue and Expenditure Budget be presented to the 2013 House of Delegates with an Executive Board recommendation to approve.

MOTION: Dr. Mike Christian moved to amend the budget by the addition of \$2,500 to Section B of Expenses, line item Support Staff Expenses. The new total would be \$4,500. The motion was seconded by Dr. Andy Elliott.

ACTION: AMENDMENT ADOPTED

ACTION: BUDGET APPROVED AS AMENDED AND REFERRED TO THE 2013 HOUSE OF DELEGATES WITH AN EXECUTIVE BOARD RECOMMENDATION TO ADOPT

5. **REPORT OF THE PRESIDENT. Dr. Terry Norris** submitted the following report:

Since the August meeting I have had the privilege to attend the Bluegrass and Louisville Dental Societies, along with the 6th District Caucus in St. Louis, the A.D.A. Convention in San Francisco and the 50th birthday celebration at U.K.C.D. in Lexington. I regret that I missed the 125th anniversary of the U.L.S.D. as I was at the 6th District Caucus during their celebration.

At Bluegrass and Louisville we were privileged to have at least one of the lobbyists from McCarthy Strategic Solutions present. Libby Mullican and Amy Wycliffe did a wonderful job describing their lobbying efforts and fund raising activities. While we do not have any specific legislative items in January we will be monitoring any attempt to rescind or modify our Non-Covered Services. Also, look for changes to HB1. Already one bill has been filed to change the mandating language in KASPER to that of recommending that we access KASPER. This certainly will not pass, but it is only the beginning of things to come. It has also been a pleasure to get to know and work with Mr. David Beyer, Interim Director of the K.B.D, on HB1 and other issues. The K.D.A. and dentistry at large has found a friend that will protect the public and at the same time be sensitive to the needs of dentists in providing care and running a small business.

With the help of our lobbyists and Mr. Porter, dentistry was able to obtain a valuable seat on Kentucky's Health Care Exchange. Dr. John Thompson has agreed to represent us and I know his work on this exchange will be most valuable.

Congratulations have to go to Deans Sauk and Turner for their anniversary/birthday parties. 175 years of combined dental education by these two fine institutions is something to celebrate. I appreciate their effort in providing me information and working with me on K.D.A. business and promotions.

I have been very proud of Mr. Porter and the time he has spent with the current Medicaid/MCO debacle. He has truly been an advocate in dealing with Frankfort with this issue. There is no easy fix and it appears Frankfort has distanced itself from the Medicaid implementation and oversight with the MCO's which in turn places the final burden on the providers. Please understand that dentistry is not being singled out. My chiropractic and health department friends are having the same problems with payment, denials and recoupment. In fact, my district health department has claims from last November which has not been considered, yet alone denied. My fear, and it is echoed by others is the MCO's may not honor their contracts if they go out. One individual all but guaranteed that if any MCO went out of business they would do full audits to try and recoup monies.

I still have several societies to visit and will do my best to visit all of them. Everyone asks how I have time to do all of this and also keep a solo practice going. My response is that I have learned to have fun serving my fellow dentists and that the staff at the K.D.A. has done a wonderful job assisting me. It is truly a group effort and a labor of love for the profession that has provided me with a respectful position and a comfortable living in Owensboro over the last 34 years. I know that anyone in this room would do the same for me. It is truly a pleasure to serve.

6. REPORT OF THE EXECUTIVE DIRECTOR. Mr. Michael Porter reported the following:

The summer and early fall has been extremely busy due to ongoing discussions and meetings with DMS, the Governor's office and elected officials. The main issue that continues is the problem with Medicaid/Optiminsight demanding repayments from oral surgeons. This action is over a period of time stretching from 2006 to 2011. The oral surgeons and KDA have taken the position that the recoupment requests are unfair and illegal. At this point in time, one surgical procedure has been called into question

and we have documentation clearly stating that it was legal and a valid procedure code to be billed. The KDA is aware of one lawsuit that has been filed with others waiting for some kind of fair outcome from both the Governor's office and DMS. At the time this report was prepared, no agreement has been reached.

At this time, there have been no bills pre-filed addressing problems contained in HB 1. It is our understanding that the KMA and Hospital Association are working on draft language to try to address some the problems that were not known when the bill was passed. The KDA is not anticipating filing any bills

It was announced today that Senate President David Williams had been nominated for a judgeship in his home district. Senator Williams has publically stated that if appointed by the Governor he would resign his seat and accept the judgeship. This would create a situation where Senate Republicans would have to elect a new Senate President. At this time the names of potential candidates are Senators Robert Stivers, Manchester, Joe Bowen, Owensboro and David Givens, Greensburg. Senator Stivers would likely be the favorite, however he has a very successful law practice and would have to give some of that up to preside over the Senate. Due to the nature of the office it is practically a fulltime position.

The ADA had a successful Annual Meeting in San Francisco. Highlights of the meeting of the House of Delegates include the elimination of the dues assessment and a \$10 dues increase. The House also defeated a resolution that would have created the dental specialty of Dental Anesthesia. Despite acceptance by the Council on Dental Education and Licensure and the ADA Board of Trustees, the house soundly rejected the resolution. The House elected Dr. Charles Norman, Greensboro, NC President Elect and Dr. Ronald Lemmo, Ohio as Treasurer. Over 36,000 dentists, hygienists and other staff and exhibitors attended the meeting.

MOTION: Dr. Andy Elliott moved that \$5,000 be allocated from the Reserve Fund to contract with a public relations firm for the purpose of developing a public relations message which would oppose billing and recoupment policies of the Kentucky Medical Assistance program. The motion was seconded by Dr. Dennis Price.

ACTION: ADOPTED

7. REPORT OF THE DEAN OF THE UNIVERSITY OF LOUISVILLE SCHOOL OF DENTISTRY. Dr. John Sauk submitted the following:

Dean's State of the School Address (Summary):

- 1) The school's budget is balanced, despite numerous fiscal challenges.
- 2) The Faculty Retreat was held on October 9 on Shelby Campus. CODA standards, competencies and areas needing attention before accreditation in 2015 were discussed. A number of standards regarding commitment to a humanistic environment, critical thinking, and evidence-based practice were identified.
- 3) Striving to maintain ideal student to faculty ratios is a constant challenge. At the same time, ULSD needs to increase scholarship by adding tenure track full-time positions.
- 4) University metrics that must be addressed include: a) Scholarship and Discovery, which has slipped slightly over the past two years; b) Scholarship of Service, which has been stellar with ULSD's outreach into the community and the University; c) Scholarship of Application, where there has been significant integration between both inter- and intra- professional activity within the school; d) Outreach into the Community; e) International Exchange and Study: Critical collaborations outside the continental U.S. and development of cooperative programs are important aspects of the University's goals; f) Promoting Diversity: Although we are reasonably successful at advocating for diversity at the DMD and DH level, an existing challenge is that outstanding minority candidates are often lost due to scholarship offerings from other universities. The diversity of our faculty requires constant attention and improvement; g) Stewardship, and h) Philanthropy: This is becoming more important and critical as State support for higher education diminish. Notable is that 99% of donations/pledges come from alumni. Our success ratio is 90+% collections on pledges. In 2008 we received \$1,011,169 in support and in 2012 we received \$5,719,172. Our goal for 2013 is \$6 million.

Challenges for the future:

- 1) Sustain a faculty to student ratio of 10:1;
- 2) Develop academic clinical research;
- *3)* Foster future diversity;
- 4) Minimize tuition increases to maintain affordability;
- 5) Strengthen inter-professional research;
- 6) Create endowed professorships, and
- 7) Develop a strategy to deal with fiscal imbalances between the University and ULSD.

Inter-professional Education and Access to Health Care Grant — A new educational initiative of the University of Louisville will involve the collaboration of nursing and dental students to better identify and manage oral-systemic diseases, such as diabetes and cardiovascular disease. The Schools of Nursing and Dentistry have received nearly \$1.1 million from the U.S. Department of Health & Human Services Health Resources and Services Administration (HRSA) to support the project.

A <u>report of the Interprofessional Education Collaborative</u>, a consortium of several health profession organizations including the American Association of Colleges of Nursing and the American Dental Education Association, highlighted the need for students in health care professions to become proficient collaborators so they are better prepared to practice effective team-based care.

The current project between the School of Nursing and ULSD combines two separate courses for dental and adult/family nurse practitioner students. The new combined course will better prepare nursing students to conduct oral examinations and dental students will broaden their knowledge on how oral health is connected to overall health. Dental students are required to conduct a health history assessment for each new patient. If a patient has a health issue such as high blood pressure the day of the visit, dental care may be delayed and the patient referred to a primary care physician.

A Future Vision - UofL's nursing and dental schools would like to be part of a new paradigm of health care delivery in which patients can receive primary care and dental care in one stop. During the Summer, Dedra Hayden and UofL nursing student Chris Swift, a recipient of UofL's Summer Research Opportunity Program grant, conducted a small-scale assessment to evaluate the need for a nurse managed primary care clinic at the UofL School of Dentistry. Patients of the dental school were polled as to whether they had a primary care provider and whether they would be interested in a nurse practitioner managed clinic. Of the more than 175 patients surveyed, 27% had no primary care provider and 66% indicated they would seek primary care at such a clinic, if available.

Community Service - The latest adult clinical oral health outreach initiative in Kentucky took place in Somerset on September 8 and 9. A Remote Area Medical (RAM) mission was held at Southwestern High School. Fifteen ULSD faculty, 43 DMD students, eight DH students, and 12 staff members and spouses provided care, along with over 40 dentists and hygienists from across the state and 56 faculty and senior dental students from the University of Kentucky. Both dental deans took very active roles in the event. The impact and success was documented and recognized by several media outlets. A total of 728 dental patients were seen, 1352 extractions were done as well as 326 restorations and 140 prophys. Also, 69 denture relines and repairs, 59 exams only, and 377 radiographs were done. Drs. Bill Collins, Steve Hieronymus, Greg Bentley, and Bob McGuinn, all ULSD alumni, were the dental coordinators. Somerset government and civic organizations provided meals and hotel rooms. ULSD has the only professional school based student RAM organization in the world. It received the ADAF Bud Tarrson Award for its efforts, Linda and Ron Tarrson attended this hugely successful event and provided an additional generous personal donation for our student Ram Student Organization (RSO). ULSD alums and gratis faculty mentors support of the program is greatly appreciated. They are also excellent AHEC preceptors. No BBP incidents were reported. Dr. Barry Ceridan and Dr. Lee Mayer are co-faculty advisors and attend most instate events. Future Kentucky RAM missions are planned for Harlan in March and Greenup County in June.

The 20th annual ULSD Oral Cancer Screening at the Kentucky State Fair continued this year as a LASDA/Kentucky Cancer Program project. Seven volunteer faculty accompanied by 48 senior DMD students performed 215 evaluations. Faculty volunteers included Drs. Wood Currens, Larry Gettleman, John Firriolo, Brian Shumway, Mark Bernstein, Paul Boyd, Gay Baughman, and Lee Mayer. Jake Masters

and five other senior students and did a superb job of coordinating the activity. A special recognition and reunion of the project founders, Drs. Ansley Depp, John Firriolo, Norbert Burzynski, Jill Butters and Ms. Connie Sorrells took place on August 18. Several news features were on UL Today. Television news appearances were made by Dr. Firriolo (WHAS-TV) and Dean Sauk (WAVE-TV). Other media coverage occurred throughout the fair.

Student Recruitment - Students from Louisville's Central High School's Magnet Dental Assisting Program continue to shadow at ULSD. Many of these students desire careers in the profession of dentistry. Expansion of the program is being considered as part of the UofL's Signature Partnership initiative.

AHEC Activities - Both AHEC groups of DMD students completed extramural clinical rotations. Most of the preceptors have been through an extramural program themselves and were able to give our student dentists solid educational experiences in their offices and clinics. All preceptors are credentialed gratis faculty. Emphasis was placed on Kentucky locations. Regional AHEC Center student coordinators visited our students in their service areas and actively helped in placements. Students were located at rural sites, urban locations, Indian Health Service locations and at Community Health Centers. The extramural course will be modified to meet the needs of ULSD and the budget constraints of the federal AHEC grant. The class will also become a graded course to assure compliance issues and there will be more than two sessions.

Clinical Community Service Scholarships were awarded to six DMD seniors to provide clinical care in the ULSD affiliated AHEC and Richard Miller clinics in Henderson, Paducah, Bowling Green, Owensboro and Elizabethtown. Each student is required to working all of these clinics an average of 2.5 days per month for eight months. The scholarships are competitive and based upon demonstrated interest in public health, grades, recommendation of instructors, etc. Travel expenses are arranged and reimbursed by clinic operators whose financial support comes from Ryan White monies, the Kentucky AHEC program and other donors. Housing in Paducah is supported by the Blackerby Endowment. The six 2012-2013 awardees announced on September 5 are Keri Jamison, Latresia Jackson, An Hamman, Carol Patel, Allie Smith and Brittany French.

The Kentucky AHEC Program Advisory Board includes members from each of the state university health care colleges, the Pikeville Osteopathic School of Medicine, the two new proprietary pharmacy schools, the Kentucky Primary Care Office and the Kentucky Workforce Cabinet. An AHEC sponsored statewide meeting was held in Frankfort to address the ongoing issues of health care access and expansion of the health care workforce.

Cultural Competency – As a part of the curriculum, diversity of the student body, faculty and staff of ULSD are areas of special emphasis. Disparities in health and health care access are very closely related to lack of cultural competency. This year's program was held in early September and once again was a great success.

Certificates and Master Degrees in Dental Specialties - The University of Louisville has made an administrative/program modification to the previously approved post-professional/advanced graduate specialty certificates in Endodontics, Orthodontics, Pediatric Dentistry, Periodontics, and Prosthodontics. Effective June 29, the School of Dentistry established the Master of Science in Dentistry (MSD) degree which students will complete as a component of each certificate program. The rationale for the program modification is the result of the impact of the changing gainful employment reporting regulations associated with stand-alone certificate programs and to prevent UofL, students from being disadvantaged with regard to financial aid eligibility.

These post-professional certificate programs and the related curriculum are already in place in the School of Dentistry and were subject to the Council on Postsecondary Education's academic approval process, including the mandatory 45-day comment period. This program modification permits the School of Dentistry to create an academic framework that is consistent with other peer institutions. The University of Kentucky's dental specialty training programs are already configured as a degree program (MSD - CIP Code 51.0501) with specialty certification giving their students automatic eligibility for federal financial aid.

The program modifications do not require any new resources or changes to either the curriculum or the assigned CIP codes. UofL.s Faculty Senate supported the realignment of the post-professional degree certificate programs and recognized the MSD degree on June 6, 2012. The UofL, Board of Trustees approved the program modification on June 28, 2012.

Admissions-Last year's applicant pool was 3,042 applicants. The average GPA was 3.56 with DATs of 19 (academic) and 20 (Perceptual). The average age was 24 years, with an age range of 21-40. 109 had a BS or BA degree, 10 possessed a Master's degree, and 1 possessed a Doctorate degree (physician, MD). To date we have 2,564 applicants and should approach last year's numbers.

Alumni Day Continuing Education – The Alumni Day continuing education program was held at the Kentucky International Convention Center on September 29. Dr. Michael A. Siegel presented the program for approximately 200 alumni 35 vendors participated.

Alumni Relations – ULSD's annual Alumni and Friends Reception marked the School's 125th anniversary. It will be held at the Marriott Marquis, Pacific Suites B, from 6:00 to 7:30 p.m. on October 19 in San Francisco.

Continuing Education – The Wolfe Cancer Symposium's guest speaker is Dr. Joseph I. Helman. His presentation "Oral Cancer, The Challenge of Early Diagnosis, Comprehensive Management and Reconstruction" is co-sponsored by the James Graham Brown Cancer Center. This event will be held November 9, from 9:00 a.m. to 4:30 p.m. in UofL's Clinical and Translational Research Building. For more information and registration, please visit our website www.louisville.edu/dental/continuingeducation

8. REPORT OF THE DEAN OF THE UNIVERSITY OF KENTUCKY COLLEGE OF DENTISTRY. Dr. Sharon Turner reported the following:

ACADEMIC AFFAIRS UPDATE (CINDY BEEMAN):

- We are taking advantage of our initial post-accreditation year by taking a close look at our curriculum, with an eye towards revision, enhancement and new accreditation standards and competencies.
- The Faculty participated in a 2-day Educational Conference (July 23-24, 2012, in Jabez KY). The overall conclusions of presentations and workgroup discussions were:
 - The faculty supports the adoption of a Generalist Model of education
 - The curriculum should be revised to emphasize curricular 'themes'
 - Evidence-based information should support what is taught in the curriculum, and should be increasingly included as the curriculum is revised
 - o There should be increased case-based assessment of our students
- Update on Kentucky Rural Dental Education Collaborative, Appalachian Regional Commission Planning Grant Submission. Extension grant was approved, with funding effective October 1. The feasibility study is reaching its conclusion, and the faculty will soon be asked to vote on a resolution to support an ARC implementation grant.
- College of Dentistry is very active in developing a longitudinal interprofessional curriculum across the health science colleges. Interprofessional education to improve health care outcomes is currently an emphasis on the national level; we are helping to develop specific strategies to better involve our students such opportunities. Our students are actively participating in IPE experiences, such as Dean's Interprofessional Honors Colloquium and Leadership Legacy. Several faculty are currently on the Interprofessional HealthCare Education, Research and Practiced Working Group. This fall, all of our 2nd year students participated in the CIPE's Common Reading Experience, and several faculty, 4th year students and staff served as facilitators.

CLINICAL AFFAIRS UPDATE (SUE HUMPHREY):

• <u>Shoulder to Shoulder Ecuador</u> – The University of Kentucky has student groups representing many disciplines across the campus to travel to Ecuador in a Shoulder to Shoulder Program each summer as an international, interdisciplinary service project. Six of the rising fourth year dental

students, as well as two dental faculty, joined many other volunteers during the first week of August 2012 to provide much needed health care and literacy programs to residents in Ecuador. Besides participating in a university sponsored interdisciplinary course in preparation for the trip, the dental students raised money to sponsor expendable supplies that were donated for use on the service learning experience. UKCD also provided surgical instruments that were used for this and future Ecuador expeditions.

• Remote Area Medical (RAM) Expedition – The Remote Area Medical (RAM) Foundation supports healthcare delivery to residents throughout the country via professional volunteers providing vision care, dental services, women's healthcare, medical screening, podiatric services, etc. On September 8-9, 2012 more than 60 dental students and12 supervising faculty joined 10 residents and 3 licensed staff to provide care in a RAM Expedition held in Somerset, KY. UKCD joined dental students and faculty from the University of Louisville as well as area professional volunteers for the service learning experience. More than 650 dental patients in the area were treated with nearly 1600 dental procedures. This was just a part of the total healthcare delivered to over 1200 registered patients delivering more than \$440,000 of unreimbursed care. The September RAM in Somerset was reported to be the largest RAM held to date in Kentucky.

CLINICAL PROGRAM UPDATE (JOE PARKINSON):

- Full implementation of structural and process changes in our pre-doctoral clinic has resulted in more patient visits and increased student experiences. This increase in student experiences has resulted in improved productivity in our clinic, better education for our students, and more timely care for our patients.
- Increased utilization of our electronic health record, through improved oversight and reporting, has increased the quality of our care to our patients and improved student mentoring. Improved efficiency in assignment of patients to students has improved the timeliness of care and comprehensiveness of care. Planned implementation of laboratory module and electronic instrument tracking will contribute to the increase in efficiency of our clinical operations, and consequently patient care.
- Plans continue for improvements in our clinical curriculum and faculty development. These
 improvements, as well as overall curriculum revamp, will improve student education and patient
 treatment. Improved clinical curriculum will continue introduction of new technologies and new
 materials into the pre-doctoral program.

UKCD ALUMNI AFFAIRS UPDATE (SUE MCCONNELL):

- October 5, 2012 the Alumni Association and the Kentucky Chapter of the American College of Dentists purchased white coats for all first year dental students for the White Coat Ceremony.
- October 19, 2012 Annual Alumni Reception held at the ADA in San Francisco.
- October 26, 2012 Dr. Stephen Wyatt, Class of 1980, was presented with the UKCD Distinguished Alumnus of the Year Award
- Two Alumni Association Scholarships of \$2,500 each were awarded to two students (Ashley Betz and Emily Winfrey) from the Class of 2014 at the Fall Symposium.
- The UKCD Alumni Association helped UKCD plan the 50th Anniversary Celebration of the College of Dentistry and the Annual Fall Symposium and Alumni Weekend held October 25-28. The weekend included a Welcome Reception at UK President Eli Capilouto's home, College Tours and Birthday Party with a special presentation by our college's founding dean, Dr. Alvin Morris, Keeneland racing, reception and dinner, Continuing Education, a football watch party and brunch at Dean Sharon Turner's home.
- Perspectives magazine, the alumni magazine published by UKCD, was sent to all alumni in February and September.

ORAL HEALTH PRACTICE (MEL KANTOR):

Endontics (Ken Chance):

Awards:

- Outstanding chairman Leadership Award, 50 Years of Excellence in Endodontic Education, Our Golden Jubilee, University of Medicine and Dentistry, New Jersey Dental School
- Legacy of Leadership Deans Award, 125th Year Anniversary, Meharry Medical College, School of Dentistry
- Discovering the Future of Dental Medicine Major Donor Award, Case Western Reserve University, School of Dental Medicine
- ADEAGies/AADR Academic Dental Careers Fellowship Program Award, Mentor

Committees/Boards:

Member, University of Kentucky President' Equal Opportunity Panel

Invited Speaking Presentations:

- Participant DENTSPLY Tulsa Dental Specialties Educator's Symposium, Endodontic Opinion leader's Forum, Naples, FL
- Presenter University of Kentucky College of Dentistry and Case Western Reserve University School of Dentistry Joint Post-graduate Pediatric Dentistry Programs Annual Lecture, Management of Traumatic Tooth Injuries

Oral Diagnosis/Oral Medicine/Oral Radiology:

o Grant awarded in Sept. 2012: Miller, CS, (PI), "Delivery of Polyphenols in Gum for Treatment of Gingivitis", STTR, {Phase 2, NIH, NIDCR, \$750,000.

Periodontics:

- Dr. Dolph Dawson named the Chair of ADEA Section on Periodontics.
- o Dr Pinar Huja obtained the American Board of Periodontology Certification
- Dr. Mohanad Al-Sabbagh is a current fellow in the American Dental Education Association Leadership Institute
- Dr. Mohanad Al-Sabbagh completed the three year-long Tarrson Fellowship Award offered by the American Academy of periodontology.
- Dr. Mohanad Al-Sabbagh received a private sector grant to conduct a clinical human research project, "Xenogenic Collagen Matrix to Increase the Zone of Attached Mucosa Around Implant".

Restorative Dentistry (Ahmad Kutkut):

Presentations:

- UKCD Continuum: Interdisciplinary Treatment Planning for Implant Patient
- Implant Retained Over Denture: A Clinical application of Locator Attachment. Presented to the UKCD faculty on 4/18/2012

Publications:

- Immediate Implants with Immediate Loading vs. Conventional Loading: 1-Year Randomized Clinical Trial. Shibly O, <u>Kutkut A</u>, Patel N, Albandar JM. Clin Implant Dent Relat Res. 2012 Oct;14(5):663-71.
- o Impact factors in scientific journals: keeping a balance for the JOI readers.
- Rutkowski JL, Winkler S, Buhite RJ, Andreana S, Barber HD, Caplanis N, Flanagan D, Kern J, Lozada J, Misch CM, Morris HF, Radio N, Ference J, DohanEhrenfest DM, Bayati O, Bartee B, Gowey K, Guaccio R, Jackson B, <u>Kutkut A</u>, Narkhede P, Nase J, DohanEhrenfest LM. J Oral Implantol. 2012 Aug;38(4):309-10.
- One-year re-entry results of guided bone regeneration around immediately placed implants with immediate or conventional loading: a case series.
- Shibly O, Kutkut A, Albandar JM., J IntAcadPeriodontol. 2012 Jul;14(3):62-8.
- Extraction Socket Preservation Graft Before Implant Placement with Calcium Sulfate Hemihydrate and Platelet-rich Plasma: A Clinical and Histomorphometric Study in Humans.
- o Kutkut A, Andreana S, Kim HL, Monaco Jr. E., J Periodontol. 2012;83:401-409.

ORAL HEALTH SCIENCE (JEFF OKESON):

Awards:

 Yepes, Juan F. (Associate Professor) – Best Grand Rounds Presentation, University of Kentucky, College of Medicine. (June 2012 - Present).

ADMISSIONS STATUS (CHRISTINE HARPER):

- We welcomed the Class of 2016 into the profession with our White Coat Ceremony held Friday, October 5th. There were a total of 57 new students, 30 are men and 27 are women. 39 are residents of Kentucky and 18 are non-residents. Those students from Kentucky who will be matriculating include 20 from rural counties, 7 of which are Appalachian/Eastern KY counties.
- The Open House for prospective students is scheduled for Saturday, February 23rd from 8:30noon at the Combs Cancer Research Building and Hospital Auditorium, Chandler Medical Center
- For the upcoming year, we will be taking a total of 65 new students, 40 hailing from Kentucky and 25 non-residents (an increase of 8 non-resident students).

STUDENT UPDATES (CHRISTINE HARPER):

- The AAWD Fall Fashion Show was held Saturday, September 22nd and raised over \$10,000 for the Bluegrass Domestic Violence Program.
- Race for the Cure was held on Saturday, October 6th and raised over \$2000.

• Upcoming events:

- o October 26 UKCD 50th birthday celebration
- November 10 Dental clinic sponsored by ASDA
- November 16– Wine Tasting Fundraiser to support Mission Lexington

RESEARCH (JEFF EBERSOLE):

- See M. Raynor Mullins report below on the new ARC grant and the HRSA faculty development grant.
- Completed the ARRA funded clinical trial on treatment of periodontitis in gestational diabetes as a multicenter project between UK and U of Puerto Rico. Data is currently being analyzed.
- Dental school faculty continue to be actively involved in the Center for Clinical and Translational Sciences with faculty in clinical and translational sciences training programs, and multiple applications for pilot grants in genomics, salivary diagnostics, and obesity and oral health in children.
- Craig Miller from UKCD in collaboration with investigators from the Univ. of Minnesota and Tuft Univ. submitted large multicenter grant to the NIDCR to evaluate effective dental therapy in Sjogren's Syndrome patients.
- Investigators at UKCD collaborating with Four Tigers, Inc. a Kentucky small business received a Phase II SBIR from the NIDCR to test an anti-gingivitis gum formulation.
- UKCD investigators are developing a translational research relationship with a new small business in Lexington, Biomedical Development Corp. that also has offices in San Antonio.

UKCD CONTINUING EDUCATION (ELAINE STAFFORD):

- The University of Kentucky College of Dentistry recently conducted a two-day continuing dental education program in Lexington, Kentucky on Saturday-Sunday, September 22-23, 2012 in Lexington, Kentucky on "Registered Dental Assistant Sedation Course to Place Intravenous Lines". Course instructors were Drs. Ted Raybould and Robert Henry. In addition, the all day program on "Implications of Oral Medicine in Dentistry: Drugs, Oral Lesions and Symptoms Requiring Treatment" was presented by Dr. Craig Miller in Huntington, West Virginia on September 28, 2012. This program was well received and there were 65 participants in attendance, including Kentucky and West Virginia participants. Moreover, Lillian Caperila, RDH, BSDH, presented the program, "The Changing Face of Dental Hygiene Practice: Expert Clinician, Skilled Motivator and Preventive Specialist" on Friday, October 5, 2012 in Lexington, Kentucky. There were 82 hygienists in attendance.
- On October 12, 2012, Drs. John Lindroth and Patrick Sammon presented the program, "Opioid Analgesia in Your Dental Practice: Assessing Risks and Effective Pain Management" at Pine Mountain State Park in Pineville, KY. This program meets the requirementsspecified by the 2012 state legislative session House Bill 1(HB1) for continuing education related to the new KASPER regulations promulgated by the Kentucky Board of Dentistry under this new state law.

DEVELOPMENT (SCOTT FITZPATRICK):

- The top fundraising priority for the current fiscal year is the project to renovate and expand the D-611 classroom. We are nearing the end of the "silent phase" of this campaign, which has a goal of \$500,000 in private contributions. We publicly announced the campaign to the alumni in attendance at our 50th Anniversary celebration, and will follow soon with a mailing to all alumni. There will be naming opportunities associated with this project, so that alumni may forever "leave their mark" on our college. Our development council, led by Dr. John Thompson '71, has taken an active role in this project through both their personal contributions and contact with their classmates.
- On August 24, the College honored Dr. John Mink, who retired in July after 50 years in the Division of Pediatric Dentistry. As one of our original faculty, his influence on oral health of children in Kentucky has been tremendous.

<u>APPALACHIAN RURAL DENTAL EDUCATION PARTNERSHIP (ARDEP)</u> (M. RAYNOR MULLINS):

For the past year (October 1, 2011-September 30, 2012) the University of Kentucky has participated in a dental planning grant funded by the Appalachian Regional Commission (ARC). The goal is to study the feasibility of developing and implementing new rural dental education partnerships with regional universities in the ARC region. Morehead State University administers this award with the University of Kentucky and the University of Pikeville as subcontractors for this collaborative planning grant. Morehead State University recently received a six months extension of this grant (thru March 30, 2013) and planning activities are ongoing. Dr. M. Raynor Mullins is the Project Leader for UK. These planning activities include:

- design of a Dental Pipeline Program
- design of a campus student oral health and health literacy program
- design of a DMD dental education partnership model
- a comprehensive needs assessment including:
 - demographic trends and forecasts of the ARC region (54 Kentucky counties)
 - assessment of the current dentist-work force in the ARC region (2012 state dentist relicensure data base at Ky.gov-- Kentucky Board of Dentistry)
 - assessment of currently enrolled in-state dental students from the ARC counties
 - assessment of Kentucky data from ADA survey of Dental Practice data base for ARC region
 - assessment of 2011 dental Medicaid utilization and expenditure data for the Kentucky Medicaid Program and the Kentucky Children's Health Insurance Program (KCHIP)
 - assessment of economic impact of dental practice in the ARC region (with UK Gatton College of Business and Economics)

In a parallel set of college-wide activities, we are planning a revised Kentucky Dental (DMD) Curriculum that will use state-of-art information and communications technology to enhance basic science and patient care education. Patient care experiences in dental student clinics at the college and also at community-based practice sites will be increased. Phased implementation plans for ARDEP will be developed and considered later this fall by the dental faculty. ARDEP planning is being closely coordinated with plans for the revised Kentucky Curriculum. All students enrolled in the University of Kentucky DMD program will complete the same didactic and clinical course work.

<u>FACULTY DEVELOPMENT FOR STUDENT DENTAL EDUCATION IN RURAL KENTUCKY (M. RAYNOR MULLINS):</u>

In July 2012, the University of Kentucky was awarded a new five year, 2.3 million dollar faculty development grant from the Health Services and Resource Administration (HRSA). Dr. Robert Kovarik is the Principle Investigator. The intent is to improve community-based education\service partnerships and the faculty infrastructure for community-based dental education in-region. A network of UK dental faculty and practicing Community-based Faculty Dental Fellows (20) will be formed at five rural partnership sites across Kentucky (three sites in the Appalachian region of

Kentucky and two sites in the Mississippi Delta Region of Kentucky). These faculty will participate in a clinical faculty development program (involving mentoring, calibration and on-line education) with College of Dentistry clinical faculty who teach the pre-doctoral dental curriculum. Private dentists and dentists in safety-net clinics will be included, with their practices serving as teaching sites for community-based patient care in rural Kentucky. This new grant is just starting and is part of strategic college initiatives to increase community-based prevention, patient care and oral health literacy in rural Kentucky, addressing UK's education, public service and translational research missions and goals.

FACULTY NEW HIRES:

• Paula Caskey, DMD, Division of Restorative Dentistry, October 1, 2012 (Clinical Title Series)

FACULTY RETIREMENTS:

John Novak – September 28, 2012

FACULTY OPENINGS:

- Orthodontics
- Oral & Maxillofacial Surgery
- Oral Diagnostics

RESEARCH FACULTY OPENINGS:

• Two (2) tenure track positions for research extensive faculty

ADMINISTRATIVE OPENINGS:

- Associate Dean for Clinical Affairs
- Chair, Department of Oral Health Science

9. COUNCIL AND COMMITTEE REPORTS.

Council on Annual Session: Dr. Terry Norris, Chairman, submitted the following report:

Dr. Joe McCarty, Scientific Sessions Chair, and Janet Glover are busy putting the wraps on the upcoming meeting on March 7-10, 2013. I would hope the Executive Board Members would promote this date at every chance at their respective society meetings. The success of this meeting will be affected by your help.

One new idea we are working on is providing a space and time for any 3^{rd} or 4^{th} year dental students interested in associating with a dentist or in purchasing a practice to meet informally with interested dentists at a designated space in the exhibit hall and afterwards. Lindsey Lonneman, 4^{th} year student at UKCD, has spearheaded this idea and she, the two deans and the council chair are brainstorming via email to come up with a suitable program and venue.

If anyone is interested in becoming the Scientific Sessions Chair for 2015 please let Dr. B.J. Moorhead or me know.

Respectfully submitted short and to the point,

Terry L. Norris Chairman, Council on Annual Sessions

<u>Technical Advisory Committee</u>: **Dr. Susie Riley** reported the following:

The Dental TAC met on September 25, 2012. The minutes are attached below. As can be noted in the minutes, none of the MCO subcontractors has yet produced a comprehensive report that can be compared to previous state Medicaid reports which indicate what services have been provided to members, by whom, where, or anything else. After politely requesting these reports since March, as well as giving them a "scrubbed" report format, this was quite frustrating to TAC members. The matter has been referred to the

Oversight Branch for the contractors to either produce reports or experience financial penalties for failure to comply with contractual obligations. The reports are due on October 31, 2012. Unfortunately, I'll be leaving the country that day to participate in a medical mission, and I won't be able to follow up on that issue until after Thanksgiving.

On September 1, 2012, Avesis became the dental subcontractor for Wellcare, replacing Dentaquest. If there have been any issues with that transition, they have not reached me yet.

On October 1, 2012, Avesis became the dental subcontractor for Passport area. This has been a rocky transition from Day 1. After 15 years of identifying patients and verifying eligibility with a unique Passport patient ID number, Avesis reverted to using the state Medicaid ID number, with no advance warning. Obviously this created havoc in most offices. In addition, Avesis website was non-functional for a day or two. The issues continue to accumulate. Their provider representatives are informing providers of changes to Passport policies that Passport decision makers continue to deny they have authorized. These include bundling of x-rays, lowering fees, prior authorization of code D4341 as opposed to prepayment documentation, etc. The new procedure manual is not yet available on Avesis website. No provider training sessions have been scheduled. Training is supposed to occur by website portal demo, which most agree is woefully lacking. To say the least, this is not the experience that Avesis officials promised to Passport decision makers before the contract was awarded.\

As of January1, 2012, Region 3 (Passport area) will be divided among 4 MCOs. This was a federal decision to allow the sole source waiver for Passport to expire and open the Region to competition. This will supposedly generate savings through competitive bidding. It was the state's decision on how many contracts to award and who the successful bidders would be. The contracts were awarded to Passport, Humana, Covertry Cares, and Wellcare.

After observing the chaos and confusion that has resulted in the rest of the state, the Louisville Dental Society has decided to endorse Passport as the MCO of choice for their patients. Passport needs to maintain at least 60 % of their patients to continue to operate in its present provider-friendly structure. All the rest are for-profit organizations, where providers have no seat at the table. The open enrollment period for patients to make their selection is November 13, 2012 to December 14, 2012. Passport has developed a marketing strategy to encourage patients to select them. They are requested all current providers, including dentists, to partner with them in this effort.

.KENTUCKY DENTAL TAC MEETING MINUTES Cabinet for Health and Family Services

The meeting of the Dental Technical Advisory Committee (TAC) was called to order by Dr. Susie Riley, Chair.

The TAC members in attendance were: Dr. Susie Riley, Dr. John Gray, Dr. Andy Elliott, Dr. Bill Collins, Dr. Martin Moore and Dr. Garth Bobrowski. Mike Porter, Executive Director of Kentucky Dental Association, was also in attendance.

Medicaid staff in attendance were: Commissioner Lawrence Kissner, Dr. Ken Rich, Lisa Lee, Carey Anglin, Thomas McMann of Managed Care Oversight Branch; Dr. Julie McKee, State Dental Director, Kentucky Oral Health Program.

The Managed Care Organization (MCO) representatives in attendance were: Michele Blackwell and Dr. James Thommes, DentaQuest; Dr. Fred Sharpe and Emori Campbell of Avesis; Russell Harper of CoventryCares; Rosmond Dolen, WellCare; Morgan Stumbo, MNCA, Rob Nolan, Helen Homberger and Rob Miller from Kentucky Spirit Health Plan; Nick DeAndre, Passport.

Public guests were: Honorable Keith Hall, State Representative.

A motion was made by Dr. Elliott and seconded by Dr. Gray to approve the meeting minutes of July 24, 2012.

TAC members discussed concerns with recoupments from the dental providers. Lisa Lee explained the process that the Department for Medicaid Services goes through when it takes action to recoup funds from providers. Dr. Riley stated that since this issue is in litigation, it is a discussion item only and no action canbe taken.

The next item on the agenda was individual sessions with MCO representatives and their subcontractors. The first MCO to address the TAC was DentaQuest/Avesis (WellCare Health Plan) and the following concerns were addressed:

- ** Giving professional and personal credibility to providing dentists
- ** Quarterly reports in requested format. DentaQuest submitted a report the morning of the TAC meeting but the report does not go back to November, 2011 and more data is needed. The next MCO to address the TAC was MCNA (Centene/Kenucky Spirit Health Plan), and the following concerns were addressed:
- ** Excessive number of claims' denials, especially in Eastern Kentucky
- **Computer "glitches" resulting in patient or provider eligibility
- ** \$2 co-pays
- **Giving professional and personal credibility to providing dentists
- ** Quarterly reports in requested format. MCNA provided a report but falls short of what TAC is requesting.
- ** Oral surgery codes "falling through the cracks." Dr. Gray will review these with MCO and this topic will be under Old Business at the next TAC meeting.

The third MCO to address the TAC was CoventryCares/Avesis and the following concerns were addressed:

- ** Stainless steel crown audits
- ** Commission for Children concerns

Tom McMann of the Managed Care Oversight Branch will personally work with MCO to make sure the quarterly report information requested by the TAC is provided. Dr. Riley stated the MCO information is to be provided to the TAC no later than October 31, 2012.

(Note: Before the meeting ended, the court reporter had to leave the meeting due to time constraints of getting to the Medicaid Advisory Council by 10:00 a.m. to take minutes.)

(Minutes were taped and transcribed by Terri Pelosi, Court Reporter, this the 24th day of October, 2012.

The Dental TAC met on September 25, 2012. The minutes are attached. As can be noted in the minutes, none of the MCO subcontractors has yet produced a comprehensive report that can be compared to previous state Medicaid reports which indicate what services have been provided to members, by whom, where, or anything else. After politely requesting these reports since March, as well as giving them a "scrubbed" report format, this was quite frustrating to TAC members. The matter has been referred to the Oversight Branch for the contractors to either produce reports or experience financial penalties for failure to comply with contractual obligations. The reports are due on October 31, 2012. Unfortunately, I'll be leaving the country that day to participate in a medical mission, and I won't be able to follow up on that issue until after Thanksgiving.

On September 1, 2012, Avesis became the dental subcontractor for Wellcare, replacing Dentaquest. If there have been any issues with that transition, they have not reached me yet.

On October 1, 2012, Avesis became the dental subcontractor for Passport area. This has been a rocky transition from Day 1. After 15 years of identifying patients and verifying eligibility with a unique Passport patient ID number, Avesis reverted to using the state Medicaid ID number, with no advance warning. Obviously this created havoc in most offices. In addition, Avesis website was non-functional for

a day or two. The issues continue to accumulate. Their provider representatives are informing providers of changes to Passport policies that Passport decision makers continue to deny they have authorized. These include bundling of x-rays, lowering fees, prior authorization of code D4341 as opposed to prepayment documentation, etc. The new procedure manual is not yet available on Avesis website. No provider training sessions have been scheduled. Training is supposed to occur by website portal demo, which most agree is woefully lacking. To say the least, this is not the experience that Avesis officials promised to Passport decision makers before the contract was awarded.

As of January1, 2012, Region 3 (Passport area) will be divided among 4 MCOs. This was a federal decision to allow the sole source waiver for Passport to expire and open the Region to competition. This will supposedly generate savings through competitive bidding. It was the state's decision on how many contracts to award and who the successful bidders would be. The contracts were awarded to Passport, Humana, Covertry Cares, and Wellcare.

After observing the chaos and confusion that has resulted in the rest of the state, the Louisville Dental Society has decided to endorse Passport as the MCO of choice for their patients. Passport needs to maintain at least 60 % of their patients to continue to operate in its present provider-friendly structure. All the rest are for-profit organizations, where providers have no seat at the table. The open enrollment period for patients to make their selection is November 13, 2012 to December 14, 2012. Passport has developed a marketing strategy to encourage patients to select them. They are requested all current providers, including dentists, to partner with them in this effort.

<u>Council on Membership and New Dentist Committee</u>: **Dr. Jonathan Rich,** Chairman, submitted the following:

The council on new dentist and council on membership have still been actively working to increase and maintain current members.

There are three basic categories that are being targeted.

The first is the New dentist:

Multiple events are being planned for the new dentists. The first is an outing including tailgating and racing at Keenland on Oct. 13th. Presently there are over 30 planning on attending. A event is also being planned for the annual KDA meeting. In addition other events are in the workings at this time.

The second is non-member dentist:

Each society, with prior approval, is able to bring non-member dentist to their local meetings. The ce and meal will be reimbursed through a grant. To date the Bluegrass and Louisville Dental societies have taken advantage of this program. We encourage each society to do the same. For questions or approval (due to limited funds) please contacts Jonathan Rich @ (859)816-9702 or jwruofl@gmail.com

The third is transitioning students to active dentist members:

Each school has been contacted and programs are being put together. The main program will be the student signing day where students are encouraged to sign up for membership prior to graduation. With the promise of membership and proper contact information given the students are contacted after graduation and licensure to become members.

If there are any other questions suggestions or ideas please contact me.

Thank you for the opportunity to serve:

Jonathan W. Rich DMD Chairman Membership Committee Chairman New Dentist Committee

10. UNFINISHED BUSINESS.

KDPAC

Dr. B. J. Moorhead informed the Board that many components do not have a KDPAC representative. State KDPAC Chairman, Dr. Mike Johnson, is trying to re-energize KDPAC and has requested that every Board member encourage appointment of a component representative.

• KDA Today

The Board was reminded that Dr. John Thompson will be retiring as Editor in the next few years. Board members were encouraged to contemplate candidates for Editor of the Journal.

11. NEW BUSINESS.

• Kentucky Health Benefit Exchange Advisory Board

Dr. John Thompson has been appointed to the Advisory Board by the Governor. Mr. Mike Porter will be serving on the Dental and Vision Subcommittee.

Kentucky Dental Foundation

Dr. Beverly Largent, Dr. Terry Norris and Dr. Sharon Turner were appointed to serve on the Board of Directors of the Foundation for a three-year term.

• Pennyrile Dental Society

The Pennyrile Dental Society is apparently not meeting. The Presidential Committee will plan a meeting with the Pennyrile Dental Society. The purpose of the meeting will be to encourage membership and rejuvenation of the society.

• Active Life Membership

The ADA, at its last meeting of its House of Delegates, decided to make the dues for Active Life membership be 75 percent of the Active Membership dues.

MOTION: Dr. Andy Elliott moved that Active Life Membership dues for the Kentucky Dental Association would be 75 percent of Active Membership dues. Current Active Life members would be grandfathered. The motion was seconded by Dr. Terry Norris.

ACTION: REFERRED TO THE HOUSE OF DELEGATES WITH A RECOMMENDATION TO ADOPT

New Dental School

Discussions are apparently ongoing regarding the establishment of a new dental school in Pikeville, KY.

Dr. Terry Norris will appoint a Presidential Committee to formulate an opinion for the KDA regarding the establishment of a third dental school in Kentucky.

- 12. **EXECUTIVE SESSION.** The Board met in Executive Session to discuss matters of personnel.
- 13. **ADJOURNMENT.** The meeting adjourned at 2:26 P.M.

Respectfully submitted,

Theodore E. Logan, Jr., DMD Secretary-Treasurer

2014 BUDGET NARRATIVE

The revenue section lists the areas of revenues the Association anticipates for the next fiscal year.

<u>Dues</u> - reflects the dues income for all categories of membership. This reflects a \$0.00 dues increase.

<u>Annual Session</u> - reflects revenue from all sources generated by the Annual Session. (Exhibit, Continuing Education fee courses and miscellaneous income).

<u>Interest Income</u> - reflects interest earned on Association investments.

<u>Rental Income-Louisville Dental Society</u> – reflects rental income received from the Louisville Dental Society.

I.C. Systems Income - reflects royalty income received from KDA endorsed collection services.

<u>ADABEI (Formerly Finco) (ADA) Royalties</u> - reflects royalty income received for credit card purchases and other endorsed products and services.

<u>KDAIS Income</u> - reflects royalty income received from Kentucky Dental Association Insurance Services Company.

<u>Professional Insurance Plans/Medical Protective Insurance Royalty Income</u> - reflects royalty income received from KDA endorsed insurance programs.

<u>ADA Dues Rebate</u> - reflects revenue received from ADA for timely processing of dues payment.

Label Sales - reflects income from sale of KDA Membership labels.

<u>Non-Budgeted Revenue</u> - reflects any revenues not classify under the listed revenue categories.

Rental Income – income from the rental of the first floor of the headquarters building.

2014 BUDGET NARRATIVE

EXPENSES

A. Fixed disbursements over which the House has no control but must have annual approval.

<u>Utilities and Maintenance</u> - reflects the cost of maintenance, janitorial, telephone, gas, electric and water for the operation of the KDA Executive Office.

<u>Accounting Services</u> - reflects cost of the Association's annual audit, computer support and related tax services.

Attorney Fees - reflects the cost of the Association's legal counsel.

<u>Insurance</u> - reflects cost of insurance on Association property and contents.

<u>Printing and Postage</u> - reflects cost of printing and postage not associated with Journal.

<u>Miscellaneous</u> - reflects cost of miscellaneous expenses not attributable to existing expense accounts.

B. Items controlled by the House of Delegates

General Administrative Expenses:

<u>Equipment Maintenance and Rental</u> - reflects cost of general maintenance and rental of office equipment.

<u>Membership Dues and Subscriptions</u>- reflects cost of various professional staff dues and subscriptions to publications.

<u>Technological Support</u> - reflects cost for the computer network, also maintenance for computers.

<u>Support Staff Expense - reflects cost of continuing education, travel and miscellaneous expenses for KDA Staff.</u>

Office Supplies - reflects cost of Executive Office supplies.

2014 BUDGET NARRATIVE

ADA Health Fund Contribution - reflects annual contribution to the ADA Health Fund.

KY Dental Health Coalition - reflects annual membership

<u>Executive Board Expense</u> - reflects cost of conducting Executive Board Meetings as necessary.

<u>Presidents Expense</u> - reflects expenses incurred by the President on behalf of the KDA.

 ${f 1}^{st}$ Vice-President's Expense - reflects costs of the ${f 1}^{st}$ First Vice-President to attend ADA sponsored conferences.

KDA Leadership Conference- reflects cost of KDA Leadership Conference.

<u>ADA Delegates Expenses</u> - reflects expenses for the Kentucky Delegates and Alternate Delegates to attend the ADA House of Delegates Meeting.

<u>Ex. Director Discretionary Expenses</u> - reflects expenses incurred by the Executive Director which do not fall under expense account.

Auto Expense - reflects cost of operating and maintaining the association automobile.

Council and Work Group Meeting, Travel, Lodging, Telephone, Printing and Postage

Membership Steering Work Group - monies for a membership survey.

General Council Expense - reflects expenses that occur during Council Day meetings.

<u>UK-UL-KSDS Student Support</u> - reflects cost of booth space during meeting. Also, monies are specified for KSDS support for flag football game, spring basketball tournament, Lunch n learns, fall retreat for new officers and student lobby day.

2014 BUDGET NARRATIVE

C. Staff Compensation

<u>Executive Directors Expense</u> - reflects expenses incurred by the Executive Director related to travel, meals and entertainment, including the ADA and 6th District meetings.

<u>Secretary-Treasurer Expense</u> - reflects expenses incurred by the Secretary-Treasurer related to travel, meals and entertainment, including the ADA and 6th District meetings.

Salaries - reflects salaries for KDA Staff.

Staff Benefits - reflects cost of employee health and other insurance programs.

<u>Retirement Plan Contributions</u> - reflects the Association's annual contribution to the employee program.

<u>Retirement Benefit Logan, Sr.</u>- reflects the Association's annual contribution to Dr. Logan, Sr. for health benefits.

<u>Payroll Taxes</u> - reflects the Association's contribution to social security taxes and the cost of Kentucky and federal unemployment taxes.

D. Fund Contributions

Reserve Fund Expense – the contribution to the Reserve Fund.

Kentucky Dental Association General Fund Revenue and Expense Budget Performance Report

YTD Through Sept. 30, 2012

	Year to Date Actual	Annual Budget
REVENUES		
Budgeted Revenues		
KDA dues	369,608.47	381,544.00
KDA Assessment	105,450.00	117,000.00
Annual Session net revenue	132,791.35	60,000.00
Interest Income	1,435.43	2,500.00
Rental Income-	43,330.42	55,000.00
Rental Income-LDS	4,326.00	4,326.00
I. C. Systems Income	556.74	500.00
ADABEI (ADA)	16,355.24	30,000.00
Officite	2,295.33	0.00
KDA Insurance Services	37,500.00	67,000.00
ADA Dues Rebates	25.51	500.00
Label Sales	140.00	500.00
SMILE KY income	60.00	0.00
Other Revenue	 683.35	1,000.00
Total Budgeted Revenue	714,557.84	719,870.00
Non-Budgeted Revenues		
Gain/Loss on Investments	11,502.00	0.00
ADA Grants	 16,500.00	0.00
Total Non-Budgeted Revenue	28,002.00	0.00
TOTAL REVENUE	\$ 742,559.84	\$ 719,870.00

	Year to Date Actual	Annual Budget	
EXPENSES Budgeted Expenses A. Fixed disbursements over which the HOD approval	has no control but	_	
Utilities & Maintenance:			
Telephone	\$ 5,264.14	\$ 7,500.00	
Gas, Electric & Water	14,788.08	20,000.00	
RENT	77,811.75	103,749.00	
Maintenance Expense	16,821.42	20,000.00	
Janitorial Expenses	1,249.14	3,000.00	
1		,	
Total Utilities & Maintenance	115,934.53	154,249.00	
Audit & Accounting Services	12,125.00	11,500.00	
Attorney Fees	3,472.30	4,000.00	
Insurance	12,327.13	12,500.00	
Printing and Postage Miscellaneous	2,310.25	3,000.00	
Miscenaneous	1,342.59	500.00	
A. TOTAL	\$ 147,511.80	\$ 185,749.00	
B. Items Controlled by the House Of Delegate	s		
General Administrative Expenses:			
_			
	\$	\$	
Equipment Maint & Rent	6,349.27	12,000.00	
Technological Support	6,349.27 9,247.38	12,000.00 10,000.00	
Technological Support Memberhip Dues & Subs	6,349.27 9,247.38 400.00	12,000.00 10,000.00 750.00	
Technological Support Memberhip Dues & Subs Support Staff Expense	6,349.27 9,247.38 400.00 1,258.58	12,000.00 10,000.00 750.00 2,000.00	
Technological Support Memberhip Dues & Subs Support Staff Expense Office Supplies	6,349.27 9,247.38 400.00 1,258.58 4,071.25	12,000.00 10,000.00 750.00 2,000.00 5,000.00	
Technological Support Memberhip Dues & Subs Support Staff Expense Office Supplies Presidents Expense	6,349.27 9,247.38 400.00 1,258.58 4,071.25 349.20	12,000.00 10,000.00 750.00 2,000.00 5,000.00	
Technological Support Memberhip Dues & Subs Support Staff Expense Office Supplies Presidents Expense 1st Vice President's Expenses	6,349.27 9,247.38 400.00 1,258.58 4,071.25 349.20 0.00	12,000.00 10,000.00 750.00 2,000.00 5,000.00 2,000.00 2,000.00	
Technological Support Memberhip Dues & Subs Support Staff Expense Office Supplies Presidents Expense 1st Vice President's Expenses Executive Board Expense	6,349.27 9,247.38 400.00 1,258.58 4,071.25 349.20 0.00 1,662.93	12,000.00 10,000.00 750.00 2,000.00 5,000.00 2,000.00 1,500.00	
Technological Support Memberhip Dues & Subs Support Staff Expense Office Supplies Presidents Expense 1st Vice President's Expenses Executive Board Expense House of Delegates Expense	6,349.27 9,247.38 400.00 1,258.58 4,071.25 349.20 0.00 1,662.93 249.89	12,000.00 10,000.00 750.00 2,000.00 5,000.00 2,000.00 1,500.00 0.00	
Technological Support Memberhip Dues & Subs Support Staff Expense Office Supplies Presidents Expense 1st Vice President's Expenses Executive Board Expense House of Delegates Expense ADA Delegates Expense	6,349.27 9,247.38 400.00 1,258.58 4,071.25 349.20 0.00 1,662.93 249.89 1,200.00	12,000.00 10,000.00 750.00 2,000.00 5,000.00 2,000.00 1,500.00 0.00 32,000.00	
Technological Support Memberhip Dues & Subs Support Staff Expense Office Supplies Presidents Expense 1st Vice President's Expenses Executive Board Expense House of Delegates Expense ADA Delegates Expense Ex. Dir. Discretionary Expense	6,349.27 9,247.38 400.00 1,258.58 4,071.25 349.20 0.00 1,662.93 249.89 1,200.00 334.78	12,000.00 10,000.00 750.00 2,000.00 5,000.00 2,000.00 1,500.00 0.00 32,000.00 750.00	
Technological Support Memberhip Dues & Subs Support Staff Expense Office Supplies Presidents Expense 1st Vice President's Expenses Executive Board Expense House of Delegates Expense ADA Delegates Expense Ex. Dir. Discretionary Expense SMILE KY program expense	6,349.27 9,247.38 400.00 1,258.58 4,071.25 349.20 0.00 1,662.93 249.89 1,200.00 334.78 515.97	12,000.00 10,000.00 750.00 2,000.00 5,000.00 2,000.00 1,500.00 0.00 32,000.00 750.00 0.00	
Technological Support Memberhip Dues & Subs Support Staff Expense Office Supplies Presidents Expense 1st Vice President's Expenses Executive Board Expense House of Delegates Expense ADA Delegates Expense Ex. Dir. Discretionary Expense	6,349.27 9,247.38 400.00 1,258.58 4,071.25 349.20 0.00 1,662.93 249.89 1,200.00 334.78	12,000.00 10,000.00 750.00 2,000.00 5,000.00 2,000.00 1,500.00 0.00 32,000.00 750.00	

Total Administrative Exp.

29,315.79

73,500.00

Council/Work Group Expenses:		Year to Date Actual		Annual Budget
Council on Annual Session Council on Ethics, Bylaws Council on Governmental Affairs Budget & Finance Committee				
Long Range Planning Committee		0.00		2,000,00
Membership Steering Work Goup		0.00		2,000.00
New Dentists Committee		5,617.60		0.00
General Council Expense		0.00		250.00
UK-UL-KSDS Support		296.80		2,000.00
To all a live and a li				
Total Council/Committee/Work Group Steer		5,914.40		4,250.00
		2,511110		1,20000
B. TOTAL	\$	35,230.19	\$	77,750.00
		Year to Date		Annual
		Actual		Budget
C. Disbursements Annually Approved and Co	ntro	lled by the Ho	use (of Delegates
		-		_
E d Di e		\$		\$
Executive Directors Expense		2,263.29		12,000.00
Secretary - Treasurer Expenses		0.00		5,000.00
Salaries-Executive Staff		246,160.62		340,000.00
Executive Staff Benefits		29,866.85		28,401.00
Retirement Plan Contributions		31,645.50		37,970.00
Retirement Medical Benefits		848.70		1,000.00
Personal Payroll Taxes		19,646.33		26,000.00
C. TOTAL	\$	330,431.29	\$	450,371.00
Total Budgeted Expenses	\$	513,173.28	\$	713,870.00

D. Fund Contributions

22

	 0.00	5,000.00
D. TOTAL	 \$ 0.00	\$ 5,000.00
E. Non-budgeted Expenses		
ADA G F	\$	\$
ADA Grant Expenses	8,099.89	0.00
Investment Fees	664.00	1,000.00
	\$	\$
E. TOTAL	 8,763.89	1,000.00
TOTAL EXPENSES	\$ 521,937.17	\$ 719,870.00

Kentucky Dental Association Investment Account Balances September 30, 2012

GENERAL FUND

General Cash Operations Stifel Nicolaus Money Market Stifel Managed Funds	89,573.33 17,756.86 108,049.75	
Total General Fund		215,379.94
CAPITAL PROJECTS FUND Stifel Managed Funds	26,906.21	
Total Capital Projects Fund		26,906.21
JOURNAL FUND Stifel Managed Funds	75,742.85	
Total Journal Fund		75,742.85
LEGISLATIVE FUND Stifel Managed Funds	114,283.50	
Total Legislative Fund		114,283.50
RELIEF FUND Stifel Managed Funds	33,167.74	
Total Relief Fund		33,167.74
RESERVE FUND Stifel Managed Funds	185,998.33	
Total Reserve Fund		185,998.33
WILLIAM MARCUS RANDALL MEMOR Stifel Managed Funds	HAL FUND 41,238.67	
Total William Marcus Randall Memorial Fund		41,238.67
		\$
Total Investments		692,717.24

Kentucky Dental Association Revenue and Expenditure 2014 Proposed Budget

	Adopted Budget	Year to Date	Proposed Budget
	2013	7/31/2012	2014
REVENUES			
KDA Dues	382,796.00	367,240.00	369,486.00
KDA Assessment	113,800.00	105,250.00	109,200.00
Annual Session	60,000.00	131,940.00	60,000.00
Interest Income	2,500.00	981.00	2,500.00
Rental Income-Lou Dental Soc	4,455.00	4,326.00	4,588.00
I. C. Systems Income	500.00	348.00	500.00
ADABEI (ADA) Royalties	35,000.00	10,995.00	35,000.00
KDA Insurance Services	50,000.00	25,000.00	50,000.00
ADA Dues Rebates	500.00	25.00	500.00
Label Sales	500.00	140.00	500.00
Non-Budgeted Revenue	1,000.00	2,345.00	2,000.00
Rental Income	55,000.00	33,764.00	55,000.00
TOTAL REVENUES	706,051.00	682,354.00	689,274.00
Journal Fund Contribution	28,000.00		38,173.00
Gain on investment		12,419.00	
	734,051.00	694,773.00	727,447.00

EXPENSES	Adopted Budget 2013	Year to Date 7/31/2012	Proposed Budget 2014
A. Fixed disbursements over which the House has i	no control bu	t must have	approval
Utilities & Maintenance:			
Telephone	7,500.00	4,019.00	7,500.00
Gas, Electric & Water	20,000.00	11,507.00	20,000.00
Rent	103,749.00	60,520.00	84,630.00
Maintenance Expenses	20,000.00	14,118.00	20,000.00
Janitorial Expenses	3,000.00	1,249.00	3,000.00
Total Utilities & Maintenance	154,249.00	91,413.00	135,130.00
Accounting & Audit Services	12,000.00	12,125.00	12,500.00
Attorney Fees	4,000.00	2,497.00	4,000.00
Insurance	12,500.00	188.00	12,500.00
Printing and Postage	3,000.00	1,823.00	3,000.00
Miscellaneous	500.00	1,297.00	500.00
A. TOTAL	186,249.00	109,343.00	167,630.00
B. Items Controlled by the House Of Delegates			
General Administrative Expenses:			
Equipment Maint & Rent	12,000.00	5,291.00	12,000.00
Technological Support	10,000.00	3,238.00	10,000.00
Membership Dues & Subs	750.00	250.00	750.00
Support Staff Expenses	2,000.00	1,047.00	2,000.00
Office Supplies	5,000.00	4,013.00	5,000.00
Executive Board Expenses	2,000.00	1,002.00	2,000.00
President's Expenses	5,000.00	349.00	5,000.00
1st Vice President Expenses	2,000.00	0.00	2,000.00
ADA Delegates Expenses	28,164.00	1,200.00	29,000.00
Leadership Conference	4,500.00	0.00	0.00
Ex. Dir. Discretionary Expenses	750.00	335.00	750.00
Auto Expenses	3,000.00	2,483.00	3,000.00
Total General Administrative Exp.	75,164.00	19,208.00	71,500.00
	Adopted Budget	Year to Date	Proposed Budget

	2013	7/31/2012	2014
Council/Committee/Work Group Expenses:			
Council on Annual Session	0.00	0	0.00
Budget & Finance Committee	0.00	0.00	0.00
Long Range Planning Committee	0.00		0.00
Membership Steering Work Group	2,000.00	0.00	2,000.00
Work Group to Study Future of Oral Health in KY	1,000.00		1,000.00
New Dentist Committee		3019.00	3,000.00
General Council Expenses	250.00		250.00
UK-UL KSDS Student Support	1,000.00	297.00	1,000.00
Total Council/Committee/Work Group			
Expenses:	4,250.00	3,316.00	7,250.00
B. TOTAL	79,414.00	22,524.00	78,750.00

	Adopted Budget 2013	Year to Date 7/31/2012	Proposed Budget 2014
C. Staff Compensation	2010	7,01,2012	2011
Executive Directors Expenses Secretary - Treasurer Expenses	12,000.00 5,000.00	1,120.00 0.00	12,000.00 5,000.00
Salaries-Staff	350,200.00	191,495.00	360,706.00
Staff Benefits	28,079.00	23,250.00	28,079.00
Retirement Plan Contributions	39,109.00	25,316.00	40,282.00
Retirement Benefit Logan Sr.	1,000.00	848.00	1,000.00
Payroll Taxes	27,000.00	15,464.00	28,000.00
C. TOTAL	462,388.00	257,493.00	475,067.00
D. Fund Contributions			
Reserve Fund Expenses	0.00	0	0.00
Capital Expenditures	5,000.00		5,000.00
D. TOTAL	5,000.00		5,000.00
E. Non-Budgeted Expenses Investment Fees	1,000.00	439.00	1,000.00
E. TOTAL		439.00	
TOTAL EXPENSES	734,051.00	389,799.00	727,447.00