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For any questions, you can contact Dr. Moorhead at <a href="mailto:Dr.M@StreamDent.com">Dr.M@StreamDent.com</a>.

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Relax, This Is Going to Be Easy:

# Efficiently Treating the Anxious Dental Patient



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William J. Moorhead, DMD

### Today's Game Plan:

Understanding Dental Fear

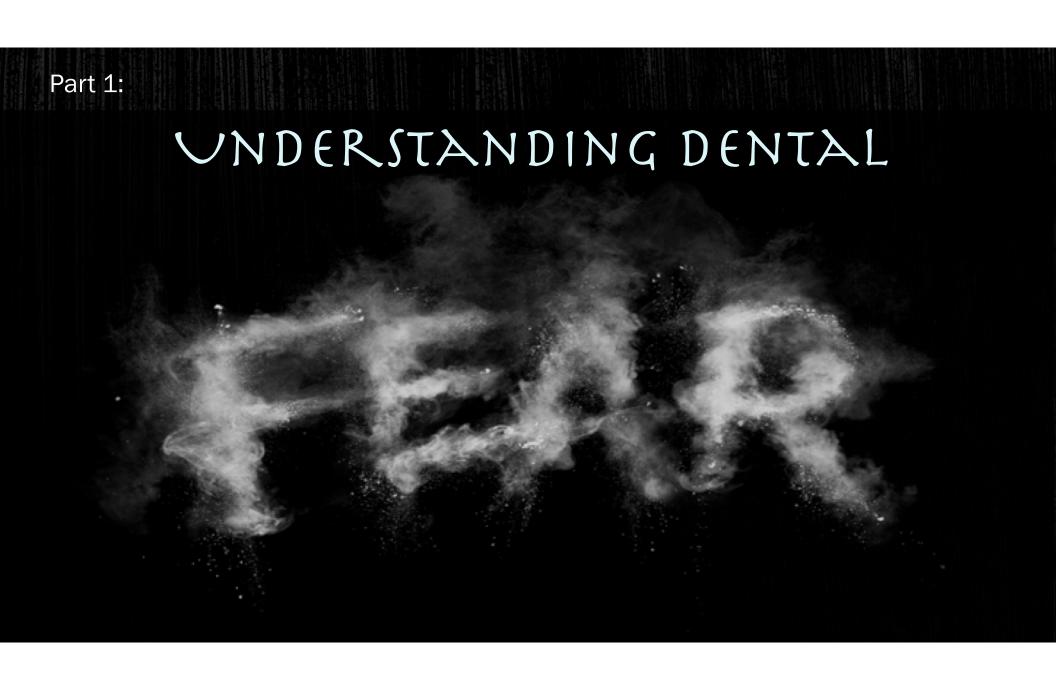
- Recognize degrees of dental anxiety
- Recognize triggers for dental fear

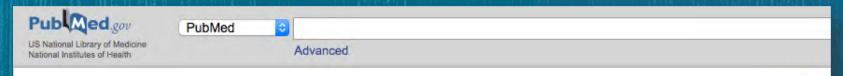
Techniques to Best Manage Fear Patients

 Better control the difficult situations presented by anxious patients

Improve Clinical Protocols for Complex Cases

- Safe techniques for treating dental anxiety
- Managing difficult cases/debilitated dentitions





Format: Abstract +

Eur J Oral Sci. 2009 Apr;117(2):135-43. doi: 10.1111/j.1600-0722.2008.00602.x.

#### Prevalence of dental fear and phobia relative to other fear and phobia subtypes.

Oosterink FM1, de Jongh A, Hoogstraten J.

Author information

#### Abstract

The purpose of the present study was to estimate the point prevalence of dental fear and dental phobia relative to 10 other common fears and Diagnostic and Statistical Manual of Mental Disorders (DSM)-IV-TR subtypes of specific phobia. Data were also analysed to examine differences with regard to severity, presence of distressing recollections of fear-related events, gender, and prevalence across age. Data were obtained by means of a survey of 1,959 Dutch adults, 18-93 yr of age. Phobias were assessed based on DSM-IV-TR criteria, whereas severity of present fears was assessed using visual analogue scales. The prevalence of dental fear was 24.3%, which is lower than for fear of snakes (34.8%), heights (30.8%), and physical injuries (27.2%). Among phobias, dental phobia was the most common (3.7%), followed by height phobia (3.1%) and spider phobia (2.7%). Fear of dental treatment was associated with female gender, rated as more severe than any other fear, and was most strongly associated with intrusive re-experiencing (49.4%). The findings suggest that dental fear is a remarkably severe and stable condition with a long duration. The high prevalence of dental phobia in the Netherlands is intriguing and warrants investigation in other countries.

# **Continuum of Dental Anxiety**









Mild Anxiety

Moderate Fear Severe Dental Phobia









- Anatomic Variations
- Infection
- Dental Fear (1-2%)



Difficult Intake
Phone Calls

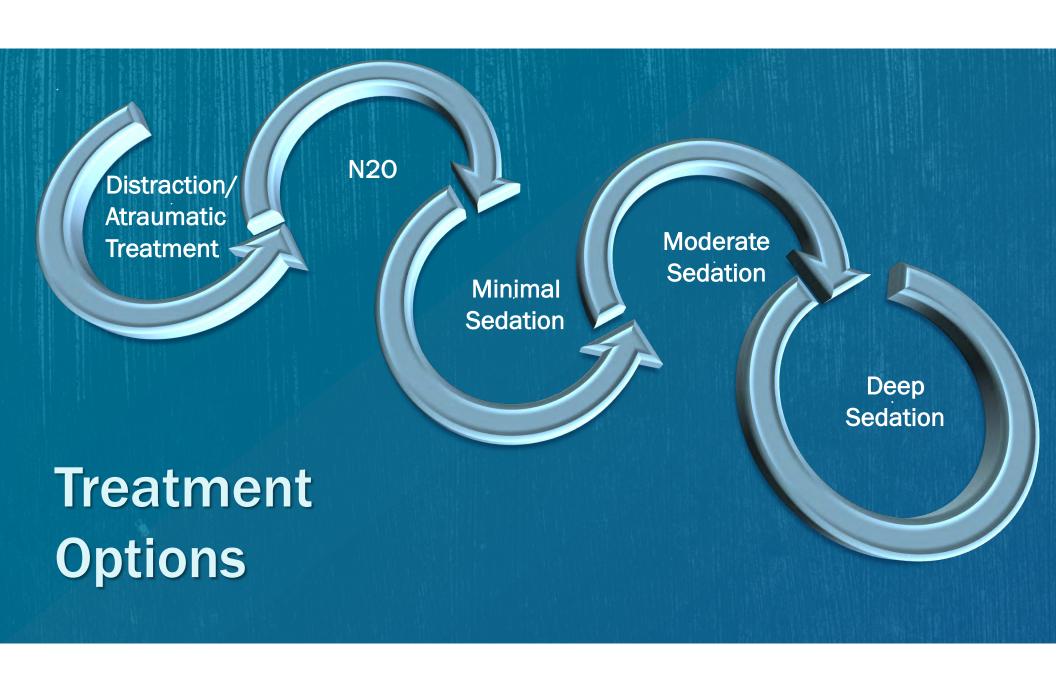
Broken
Appointments

Complex
Health
Histories

Longer
Treatment
Time

More Complex
Treatment
Plans

Compromised
Treatment
Results







**The Phone Call** 



Home » Business Office » New Patient Phone Call

Clinical | Business Office | Emergencies | Video Tutorials

#### **New Patient Phone Call**

If they ask a question, say, "I'd be happy to help you with that, may I have your na please?"  Check the name in Dentrix immediately to see if the caller is a patient of recount to the caller's name is not found in Dentrix, ask "And when did you last see Dr."  Pro new patients, enter patient's name, address, phone and email in Dentrix's name.	
If caller's name is not found in Dentrix, ask "And when did you last see Dr.	me
	ord
For new patients, enter patient's name, address, phone and email in Deptrix'	
Family File	s
"May I get your phone number, in case we get cut off?"	
Enter this information in "Appt Notes" field	
Notes: (Copy into the Dentrix appt note)	

#### **Emergency Appointments - Extra Information Required**

Chief Complaint - "What would you like us to do for you?"

#### If Caller Declines to Schedule:

\_\_\_\_, since you're not ready to make an appointment today, I'd like to send you free patient newsletter about \_\_\_\_. Let me jot down your mailing address and I'll get you last month's issue out to you right away.

#### or:

- \_\_\_\_, since you're not ready to make an appointment today, I'd like to send you some information about our practice. Let me jot down your mailing address and I'll mail that to you right away.
- Get caller's address, email address and phone if not obtained earlier

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100	RC	126	nn	TO		all

- Fantastic \_\_\_\_, let me be the first to welcome to Dr. \_\_\_\_'s office. What prompted you to call today?
- . If patient had a question, answer it.
- . If patient has several questions, transition after 2nd question to STEP 4.
- . Use the name of the caller frequently during the call
  - \*\*\*\*If patient wants to schedule for a New Patient Prophy (a "cleaning"), use the following script. I'll be glad to schedule you for a cleaning appointment. Your cleaning appointment will include about 10 minutes for Dr. \_\_\_\_\_\_ to meet you and perform a brief exam. If you have any dental needs where you know you'll want Dr. \_\_\_\_\_\_ to take more time, you may want to have us schedule you for a thorough exam your first visit, rather than a cleaning. If our hygienist finds there are more problems present that you expected, we'll get you back the following appointment to allow time for you to spend with Dr.
- . Tell me about yourself. How did you hear about the practice?
  - If it is a coupon patient, they require more time. If they are a referral patient, less time needed Goal at the end of this call - this new patient has a relationship with this staff person. Like anything in marketing, you have to risk the time of this staff person to increase case average
  - . If they are a referral patient, less time needed
  - Goal at the end of this call this new patient has a relationship with this staff person.
  - . Like anything in marketing, you have to risk your time to increase case average
- "Tell me about your past experience at the dentist."
  - Sedation patients can require 45 minutes! Take your time! They are often large cases.

New Patient Phone Call

Schedule Next Appointment in Treatment Plan

Schedule Recare/Perio Maintenance

Schedule Emergency Visit - Patient of Record

Handling Special Circumstances

Office Address & Directions

#### 4. Take Control of the Conversation by Asking Questions

- It sounds like you're looking for a great dentist, am I right? How long has it been since you've been to a dentist?
  - · It sounds like we need to get you in soon, am I right?

#### Guide the patient:

- Would you prefer to come in (1st half day available) or (2nd half day available)?
- · Would early or late in the (morning/afternoon) be better for you?
- Which would be better for you? How would \_\_\_ work?Which would be better for you?
- How would \_\_\_\_work?
- · Is there any insurance we'll be helping you file?
  - If so, enter the insurance information and employer in Dentrix (Appointment Book notes or Family File

#### 5. Closing the Call

- . \_\_\_\_\_, would you like to fill out your forms online before your appointment?
- . Do you know where we are located?
- Do you take any prescription medications? IF YES: Please bring a list of all current medications with you to your appointment. OR, if it's easier for you, just bring the bottles and we will write them down for you.
- · What questions do you have for me?
- Thanks for calling today, \_\_\_\_\_\_ I look forward to meeting you and you're going to love Dr. \_\_\_\_\_ If anything comes up between now and you're appointment, would you please call me at (phone number) and let me know? We're reserving this time just for you. Dr. \_\_\_\_\_ looks forward to meeting you.
- Listen for opportunities and share information with the team.

### **New Patient Welcome Call**

- Hi, this is Dr. Moorhead at Flemingsburg Dental Care.
- I just wanted to call and welcome you to the practice and let you know we're looking forward to meeting you.
- We really appreciate (referring patient) recommending us.
- Is there anything you would like me to know before your first visit?

# **Postop Call**

- "Hi, this is Dr. Moorhead. I'm calling to see how you are doing after your appointment today."
- "Are you staying comfortable?"
- Surgery: "Has all of the bleeding stopped?"
- Restoration: "Does your bite feel okay?"
- "Do you have any questions for me?"
- "Is there anything we could have done better today?"

### **Time Wasters**



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My Account

Home » Business Office » Handoffs

Clinical

Business Office

Emergencies

Video Tutorials

#### **Handoffs**

This page provides a summary of the handoffs included in your StreamDent system sheets. You should find this page helpful for training purposes to help increase case acceptance and decrease broken appointments.

For EVERY appointment:

Handoff Script: Clinical to Business Assistant (ALL Appointments)

Handoff Script - Doctor to Dental Assistant (Before Dismissal) - EVERY Appointment

Comprehensive exam:

Beginning of Exam:

Handoff - Business Assistant to Dental Assistant

**Dental Assistant to Doctor** 

Handoff - Doctor to Financial Coordinator

Hygiene Visit (Recare and Periodontal Maintenance):

#### Handoff - Doctor to Financial Coordinator

- Summarize patient's
  - Chief complaint
  - Their most important value(s): (Most frequent ones listed below)
    - Avoid pain
    - · Avoid tooth loss/dentures
    - Health
    - Cost/affordability
    - Function
  - · List any concerns the patient has expressed:
    - Time
    - Budget
    - Fear/Trust
    - · Lack of urgency
- Repeat to the financial coordinator (the patient should have already heard the information earlier) why the treatment is important and the consequences of not proceeding.
- · Doctor asks the patient if they have any further questions before he/she leaves the room.

#### Handoff - Doctor to Financial Coordinator

- Summarize patient's
  - · Chief complaint
  - Their most important value(s): (Most frequent ones listed helow)

#### Handoff Script - Doctor to Dental Assistant (Before Dismissal) - EVERY Appointment

"Please let (receptionist's name) know that I have recommended we get (patient's name) scheduled within (time span) to address (problem) before (bad consequence if delayed.)

#### Summary of covered information:

- Next appointment recommendation
- · Reason for urgency to motive patient
- · Time interval recommended

#### Lack of urgency

- Repeat to the financial coordinator (the patient should have already heard the information earlier) why the treatment is
  important and the consequences of not proceeding.
- . Doctor asks the patient if they have any further questions before he/she leaves the room.

#### Handoff - Doctor to Financial Coordinator

#### Handoff Script: Clinical to Business Assistant (ALL Appointments)

With the patient seated at checkout, the dental assistant or hygienist uses this script. This script is essential so that the patient once again hears what has been done today and the important of their next appointment.

- 1. (Patient's name)'s treatment is all complete today as planned (or indicate otherwise)
- 2. We completed: (summarize procedures performed today).
- 3. Next time, Dr. \_\_\_\_ has recommended we: (summarize recommended/planned procedure(s)).
- 4. Next make a statement about why the planned procedure is important, ideally in terms of what the patient has told us about their values. Examples:
- We want to get this crown started as soon as possible because Linda's embarrased about her smile.
- Want to to get the deep periodontal cleaning started right away because Jim's concerned about his bleeding gums.
- . We want to get this filling done as soon as possible hoping that we've caught it in time to avoid a root canal.
- 5. (Patient's name), did you have any other quesitons for me?
- important and the consequences of not proceeding.
- · Doctor asks the patient if they have any further questions before he/she leaves the room.

Logout

My Account

Home » Business Office » Minimizing Broken Appointments

Clinical

Business Office | Emergencies

Video Tutorials

#### **Minimizing Broken Appointments**

#### Regain control of our schedule - make it tough for patients to cancel!

- 1. Emphasize the VALUE of every visit:
  - · Review at least two areas of concern before walking patient out and at handoff.
- 2. Make them DOUBLE check their schedule
  - · Is there anything you can see that would prevent you from keeping this appointment?
  - If something does come up, do you think you could reschedule it so that you can be HERE?
- 3. Confirm them at time of scheduling.
  - You are confirmed for your next visit on at ...
  - · When calling day before: We are looking forward to seeing you tomorrow

Your	DENTAL	PRACTICE	
Logou	it		Accou

Home » Business Office » Handling Cancellations

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#### **Handling Cancellations**

Broken Appointment Tracking Minimizing Broken Appointments

#### Verbal skills for handling cancellations, whether during confirming or if they have called us:

- Oh, no! What's wrong? (Sound concerned and a little alarmed as if no one ever cancels his or her appointment.) Mr. Smith, Dr. \_\_\_\_\_\_ had really wanted to get this done today/tomorrow, because he was concerned that (list consequence.)

  Option: Can you move your other appointment so that you can proceed with your planned treatment today?
- Option: Please hold for a minute and I'll get Dr. \_\_\_\_\_\_. I know he/she will want to know about this.
- · Obviously, use common sense. If you know the patient has a legitimate excuse or situation, work with them. Keep in mind who the patient is do they always cancel? is he or she a top 20?, etc.
- Try to have as much information ahead of time as possible or, as always, research the chart/family file.

#### General Policy on Broken Appointments:

First use the scripts below to try to save the appointment. If the appointment cannot be saved, whether the patient is rescheduling or not, apply these three steps:

- Ist time: Get out of jail free card: "Normally, we have a rule about broken appointments that involves either a charge for your failed appointment or a non-refundable deposit to hold your next appointment, but I can make an exception to the rule this one time."
- 2nd time: Address the problem politely and respectfully, but discuss the consequences of the failed appointment:
- · Your work is being delayed, your procedure could become more costly as your problem gets worse
- · When you fail your appointment without notice, you deprive yourself and someone else that also needed your appointment time
- If you should fall again, I regret that I'll have to require a non-refundable deposit to hold the appointment. Then if you failed to keep the appointment, you understand there would be a charge for the broken appointment in the amount of your non-refundable deposit and time:
- Option 1: Require the patient to pay a non-refundable deposit to schedule the next visit. (Your office policy must determine the amount of the deposit. The amount should reflect the length of the appointment.)
- . Option 2: Ask the patient to call back on a day they are "absolutely certain they can make it" and tell them you will do your best to work them into the schedule that day.
- Option 3: Verbally give the patient a choice of option 1 or 2. "Well, we could do one of two things...which would work better for you?"

#### Rescheduling?

#### Day of cancellation:

- If they have had several broken appointments, do not offer to reschedule immediately.
   Options:
  - Tell the patient to phone us on a day they know they will be free, we will do our best to get them in that day.
  - Plate the patient on a call list for filling same day appointments
     Offer to take a deposit to reschedule the appointment. Explain the deposit would be forfeited if appointment is failed. Deposit amount can vary according to the length of the appt and number of times patient has failed.

#### Patient calling back to reschedule:

#### Options:

- · Offer same day only appointment, place name on quick-call list
- Ask patient to call back on a day they know they are available, you'll do you best to work them in
- Offer to take a deposit to reschedule the appointment. Explain deposit is forfeited if appointment is failed.

#### Frequent Cancellations

#### Business Coordinato

- "(Patient's Name), I am so sorry to hear that you cannot make your appointment. This is the (#) time you have changed the scheduled visit. It seems that we cannot find a time that works for your schedule. The doctor does not schedule (his/her) appointments more than two weeks in advance. I will need to make a special note to call you if an appointment time becomes available sconer.
- "Is this treatment something that you really want to get taken care of?"
- "It looks like we just can't find a good time to take care of you. Do you have any suggestions?"
- "Do you have a problem with our office? If so, please let us know so that we can try to correct it."
- · "It is unusual for a patient to miss (#) appointments and we are concerned about you and would like to find out if there is a problem. What can we do to help you keep your appointments with us?

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#### **Preventing Cancellations**

Confirm Call - Sedation Appointment

Handling cancellations **Broken Appointment Tracking** 

New Patient Welcome Call Script

#### Confirm Call by Phone

- office. Dr. asked me to give you a call to say he/she is looking forward to seeing you on
- (Discuss why it is important; tell patient doctor's concerns to help motivate them).
- · We look forward to seeing you.

#### If no answer:

- . Hi, this is \_\_\_ from Dr. \_\_ office. Dr. \_\_ asked me to give you a call to say he/she is looking forward to seeing you on \_
- (Discuss why it is important; tell patient doctor's concerns to help motivate them).
- Your confirmation is really important to Dr. \_\_\_\_\_, so if you could give us a call back today, I know he/she would really appreciate it.

#### Confirm Call by SMS Text Message

· Hi, (patient first name), this is (your first name) at Dr. s office. We are looking fwd to seeing you (example-tomorrow) at (time). Pls text back to confirm. Thx!

#### **Phone Call Regarding Broken Appointment**

- I was just calling to see if you got our message confirming your appointment.
- · If patient says it was too late to call us back when they got our message, say: We always have an answering machine, so you can call us back any time to confirm.
- . If leaving a message on an answering machine, say And we look forward to hearing back from you today.

#### **Technique for Frequent Broken Appointments**

- Ask what days and times the patient has available. Get a list of 3-4.
- · Even if you have the appointment time available, tell the patient none of those times are available right now.
- . Tell the patient you will make a special note so that when one of those times become available, you will call him/her
- · Add notes to your ASAP list for each day

#### **Broken Appointment Tracking**

To properly control broken appointments, they must be tracked. Statistics and documentation give your office the advantage:

#### Each time a broken appointment occurs, do the following:

In the patient's Chart:

- · Type a clinical note with details about the failed appointment
- Post a procedure code using one of the codes listed in the table below.

Code	Description				
D9986	Failed Appointment - No Show, No Call Received				
D9986.CN	Failed Appointment - Consult				
D9986.E	Failed Appointment - Emergency				
D9986.I	Failed Appointment - Initial Exam				
D9986.P	Failed Appointment - Prime Time**				
D9986.S	Failed Appointment - Sedation				
D9986.R	Failed Appointment - Recare				
D9987	Cancelled Appointment - Short Notice Cancellation				
D9987.CN	Cancelled Appointment - Consult				
D9987.E	Cancelled Appointment - Emergency				
D9987.I	Cancelled Appointment - Initial Exam				
D9987.P	Cancelled Appointment - Prime Time**				
D9987.S	Cancelled Appointment - Sedation				
D9987.R	Cancelled Appointment - Recare				
	**Prime Time - 7-9AM, 4-6 PM				

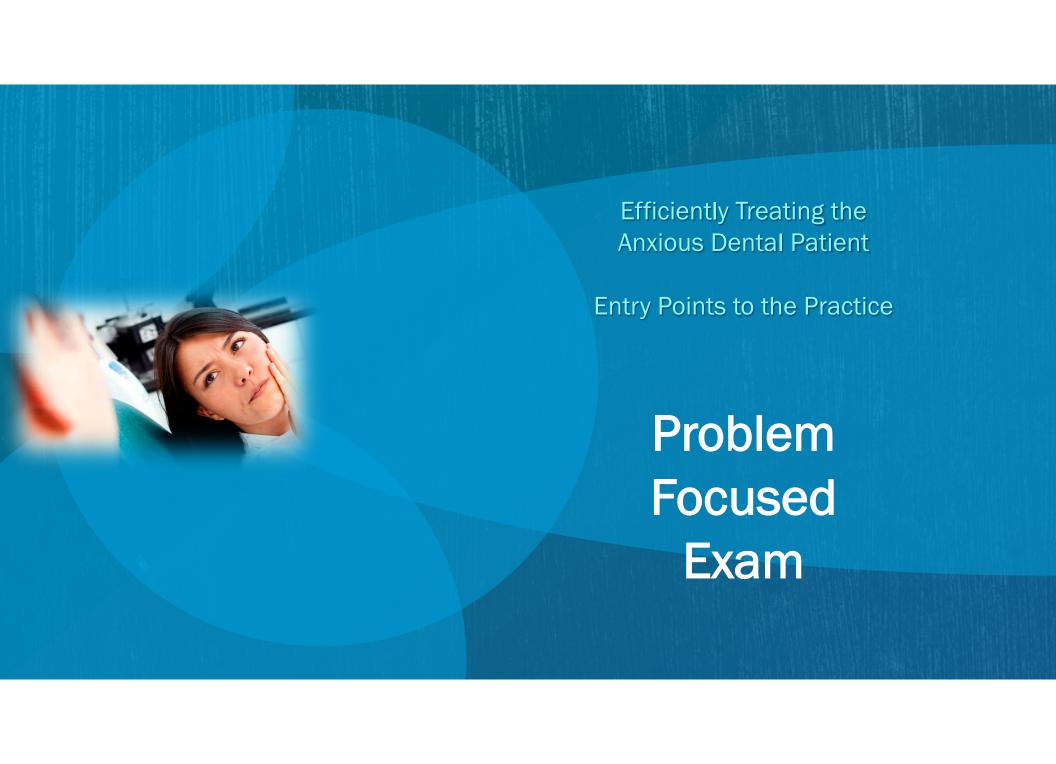
The ADA's CDT codes have only two codes for broken appointments. We recommend you add codes, such as those listed below, to assist with statistical analysis so you can react properly when broken appointments occur. When adding these codes, we recommend you type the description in ALL CAPS so it stands out in your account ledger.

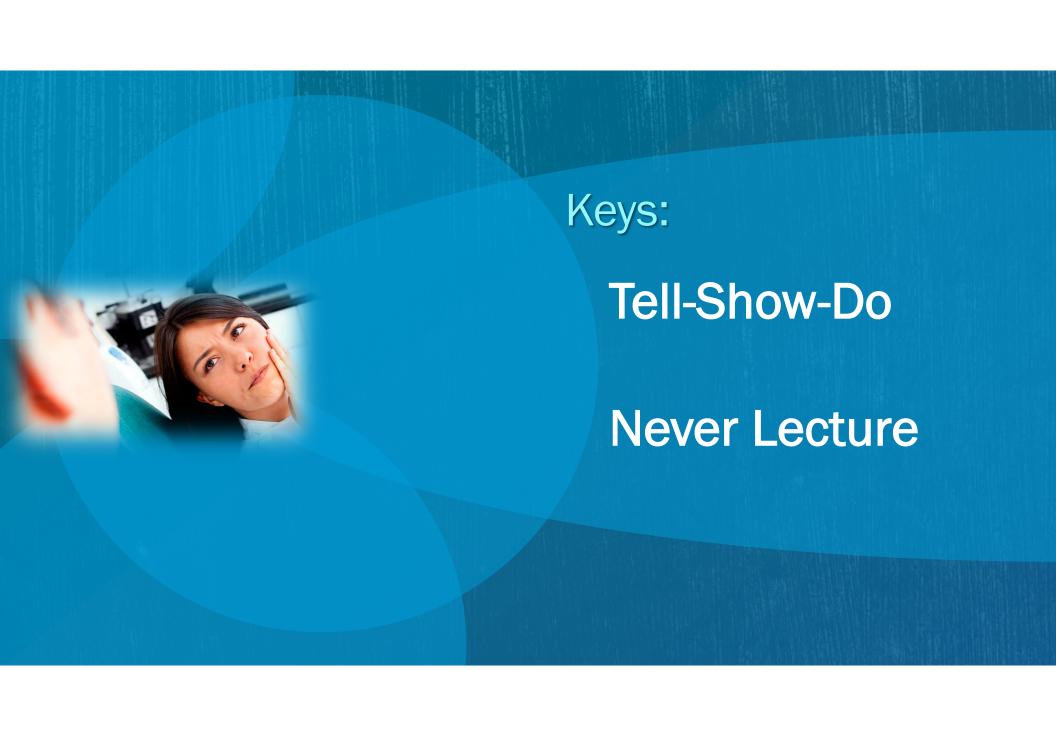
In Appointment	Book	right	click to	RREAK	the ar	pointment

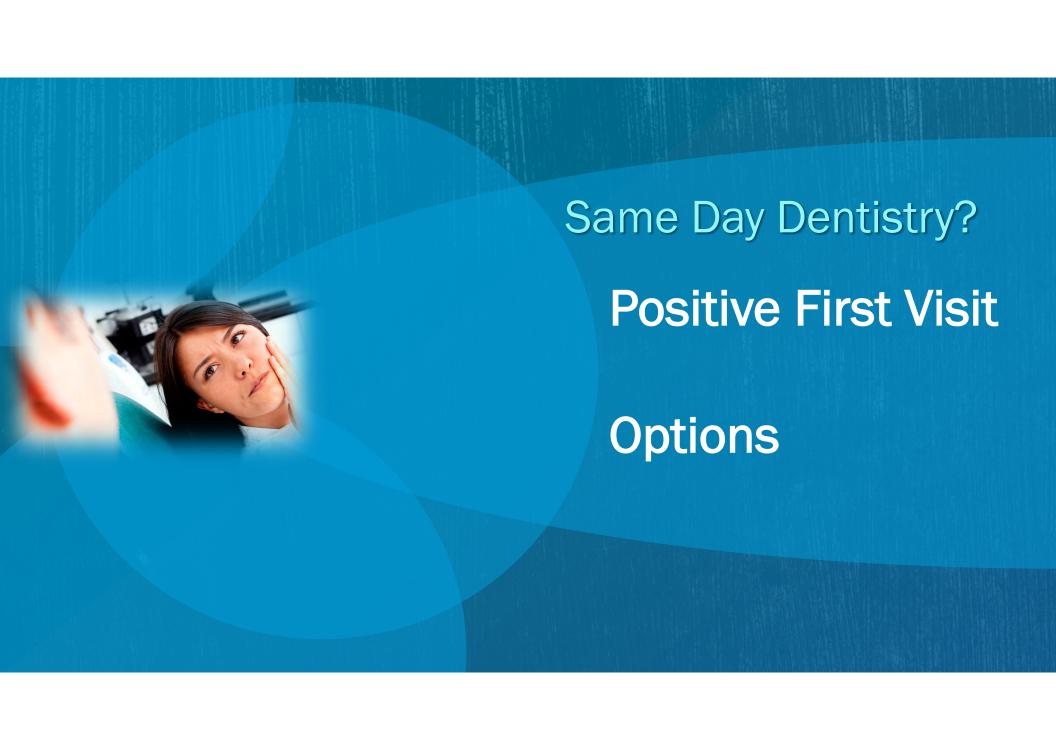
Is the patient wanting to reschedule? Click below for scripts:

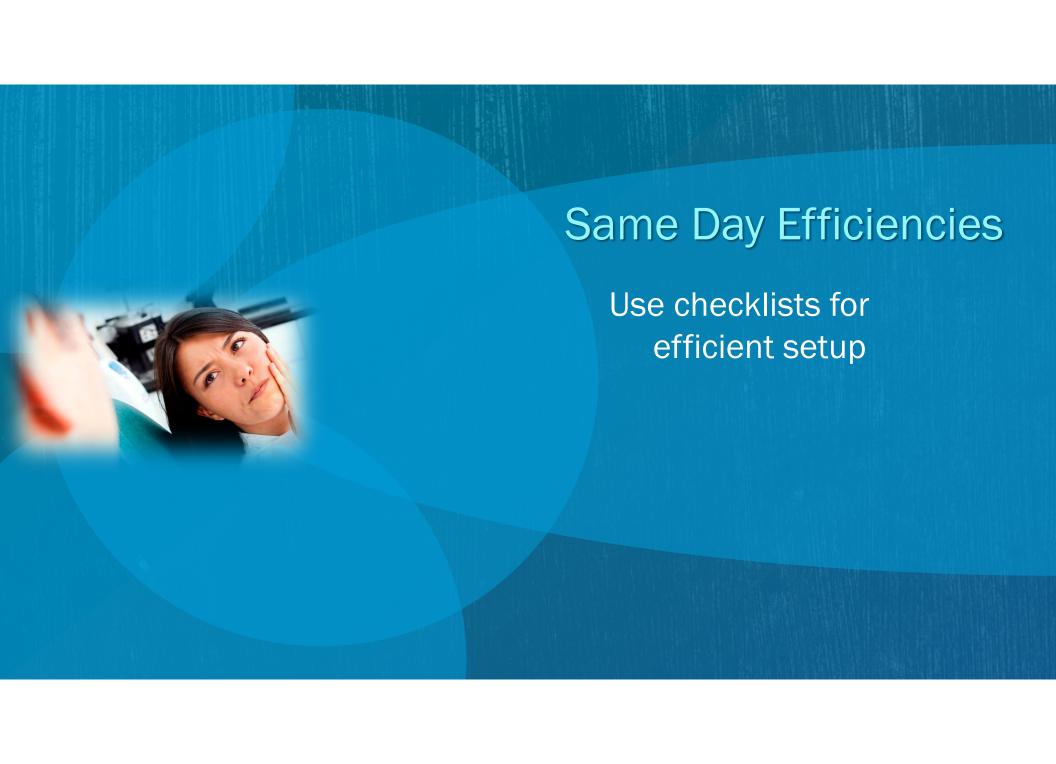
Handling cancellations

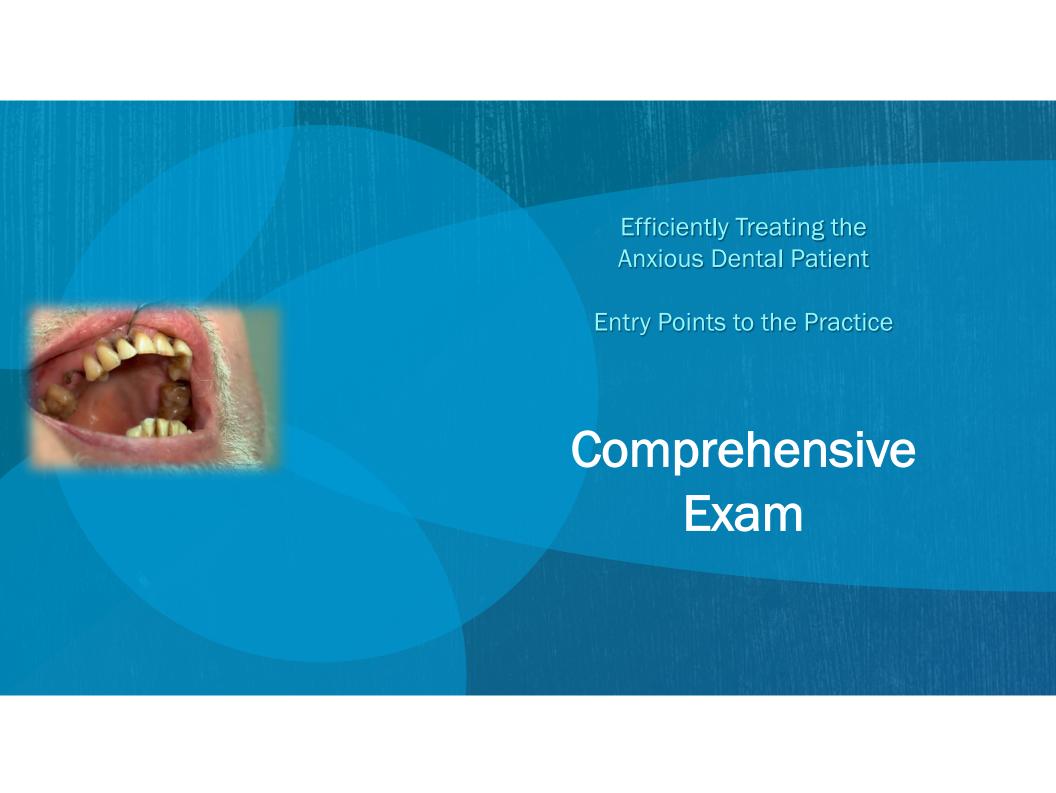
# May we try without sedation?

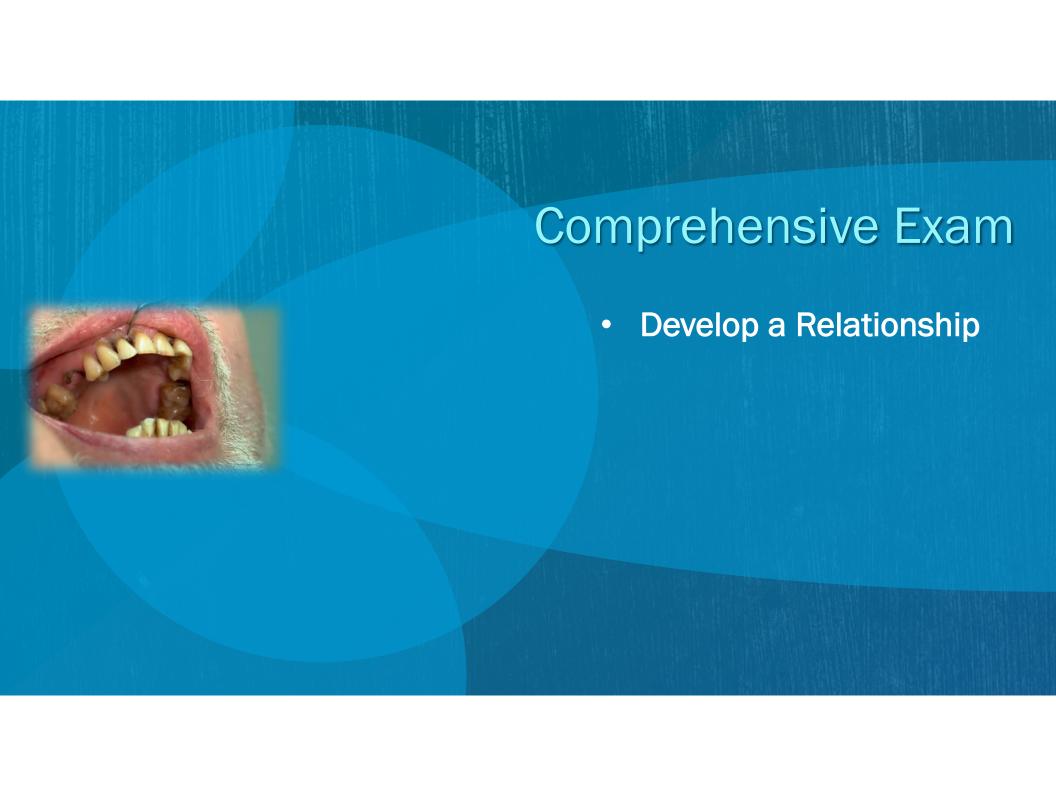












### Comprehensive Exam

#### **Handoff - Business Assistant to Dental Assistant**

Front office employee introduces patient by name, then shares:

- · Patient's background
- Referral source
- Primary interest
- Primary concern (chief complaint)
- Primary concern (chief complaint)

Develop a Relationship



What are your bi	ggest concerns you	want to make sure we address during your visit?*
Overall (excludir	ng any specific probl	lems), what is most important to you concerning your teeth?
- I want to keep r	nv teeth	
- Cosmetics/App		
- Health		
- Cost		
- Function		
As you are cons - Time - Budget - Fear/Trust - No urgency	idering having your	treatment done, is there anything that gets in the way?
Have you come	today for the relief of	f pain? Are you experiencing sensitivity?
Pain - Yes	Pain - No	Sensitivity - Yes Sensitivity - No
If yes to either o	f the above, in what	area of your mouth is the pain/sensitivity?

## mprehensive Exam

- Develop a Relationship
- Patient Centered
- Open ended questions

## Self Discovery: Co-Diagnosis

Digital Photography

#### Photos:

- · Take face photo first, have fun
- Take mirror shots last, explain to patient how they will help in advance
- Note any teeth in bad shape, get PA x-rays of those teeth

Taken	Proofed	
		Full face with smile
		Smile closeup
		Anterior retracted - open
		Anterior retracted - closed
		Maxillary occlusal - with mirror
		Mandibular occlusal - with mirror

Take digital camera card to front office to download and crop photos

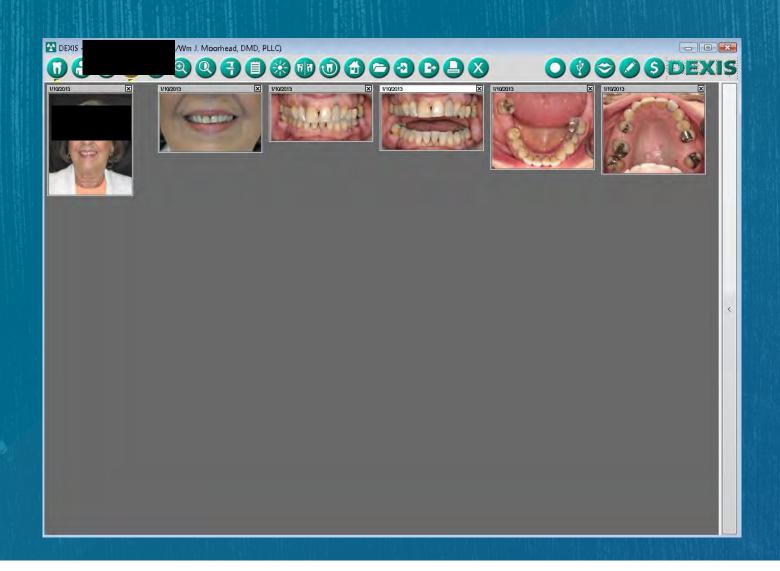
## **Digital Photography**

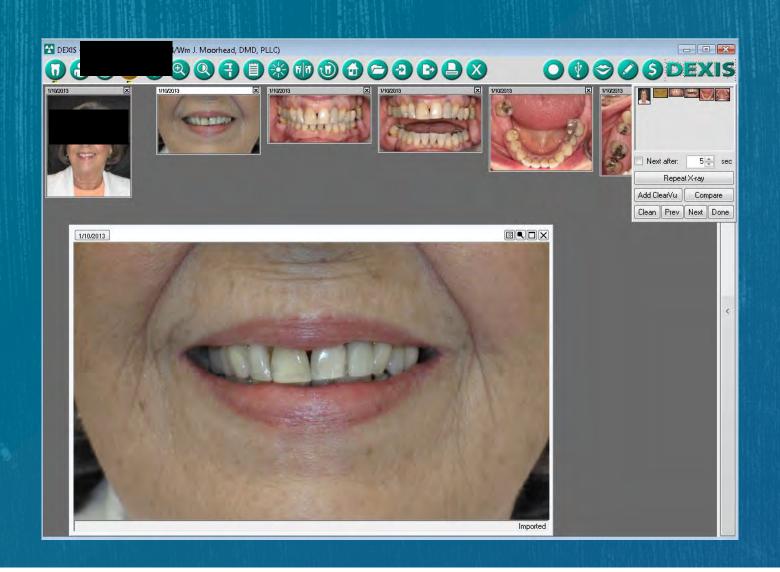
### Intra-oral:

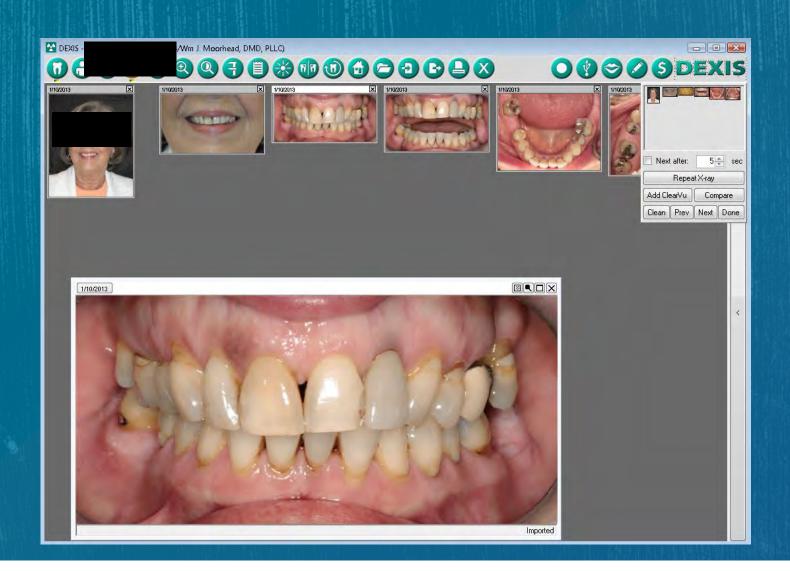
- Quick
- Limited field of vision

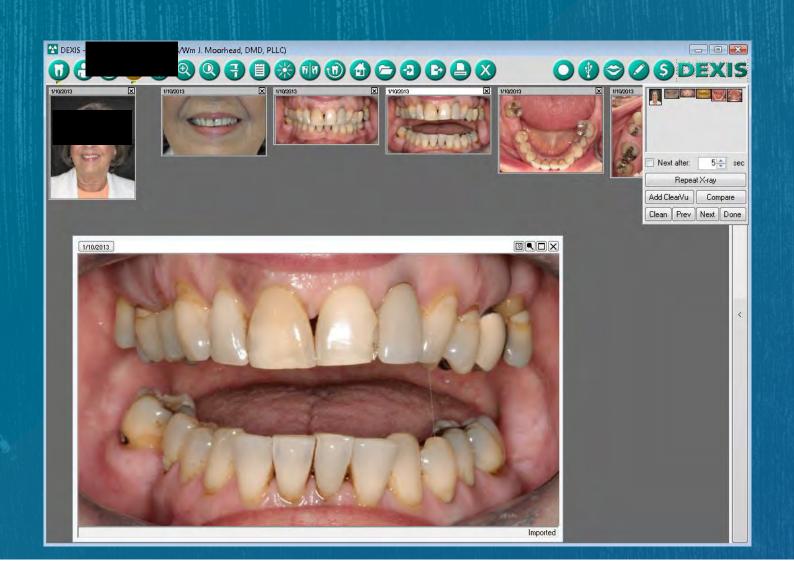
### Digital camera:

 Image size – disk storage space, speed of loading



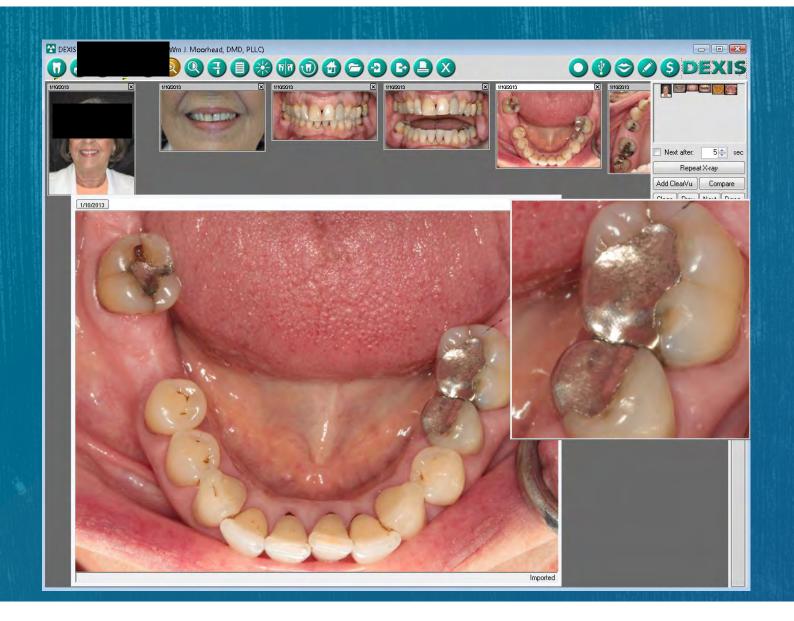


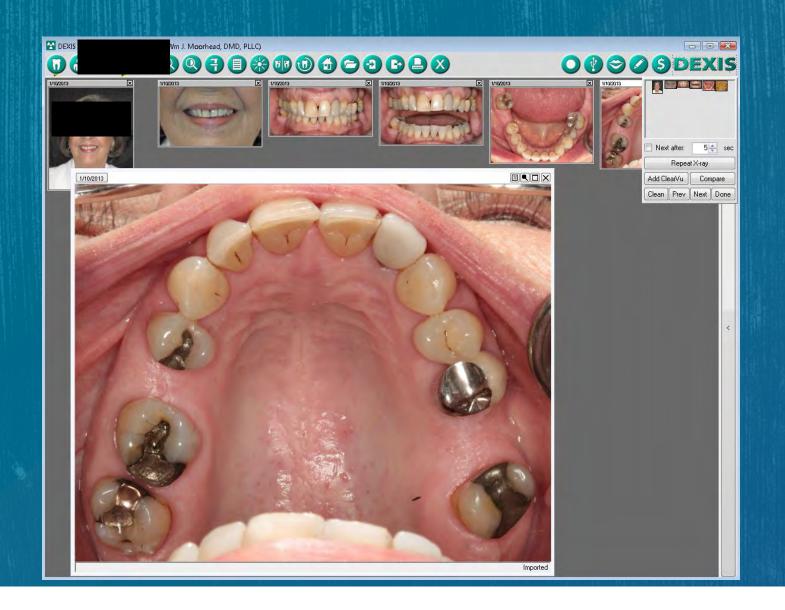












## "Overhear" Psychology

 People BELIEVE what they overhear more than they believe what is told directly to them.

#### landoff Script:

Intro:	Doctor, this is (name).		
Chief Complaint:	(Name) is here because (list chief complaint). (Give details)		
Severity:	We've reviewed (name's) photos and x-rays with (him/her). Overall, he/she:  · was surprised at the amount of problems he/she has seen today.  · kind of expected to see the amount of problems we've seen today.		
Motivation:	(Name) has told me that he/she most wants to (list DBM, such as keep their teeth, have a nicer smile, be out of pain.)		
Med Hx:	As we reviewed (name's) medical history, (list significant findings)		
HTE:	As we've used the Diagnodent and looked at x-rays, we're seeing what looks like:  only a little decay  a moderate amount of cavities  several cavities that look quite deep  evidence of teeth that may be abscessed		
Perio:	When our hygienist probed to check the health of the gums, she found and she has recommended to treat (example – gingivitis, the gums disease, the receding gums) (Name) was/was not aware of any gum symptoms before. (He/she) had told me about (example - gums bleeding when brushing).		
Smile/Whitening:	Since (name) had told me he/she would like whiter teeth, we talked about our special Lifetime Whitening offer for new patients,  and he/she is interested.  because It is interested.  because It is interested.  contact the property of the		
Smile/Whitening:	Since (name) had told me he/she would like whiter teeth, we talked about our		

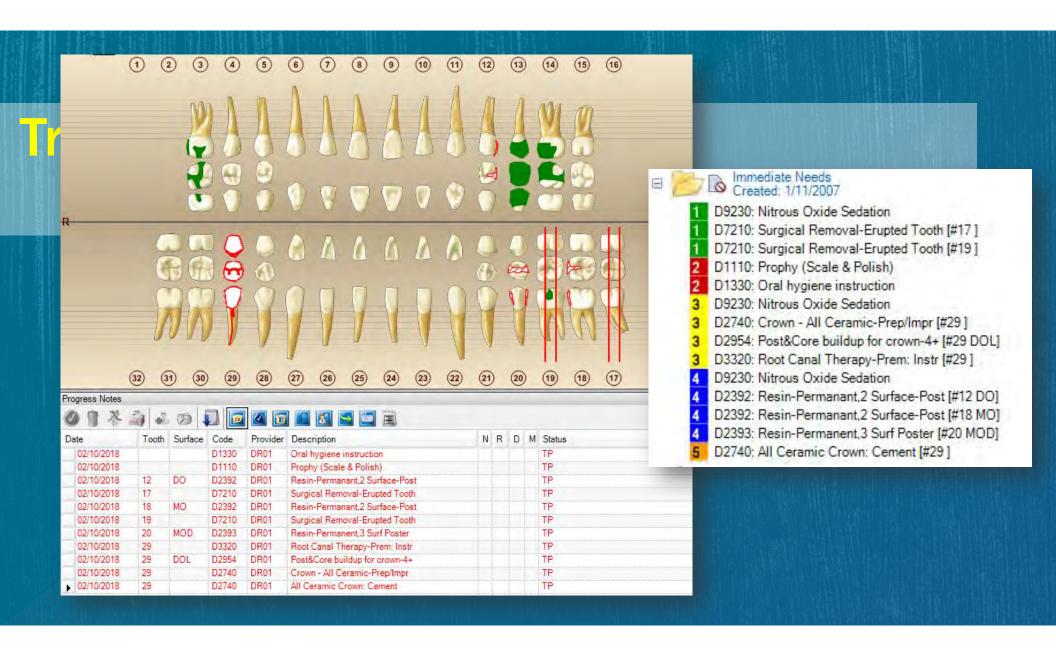
# Treatment Planning: Prioritizing

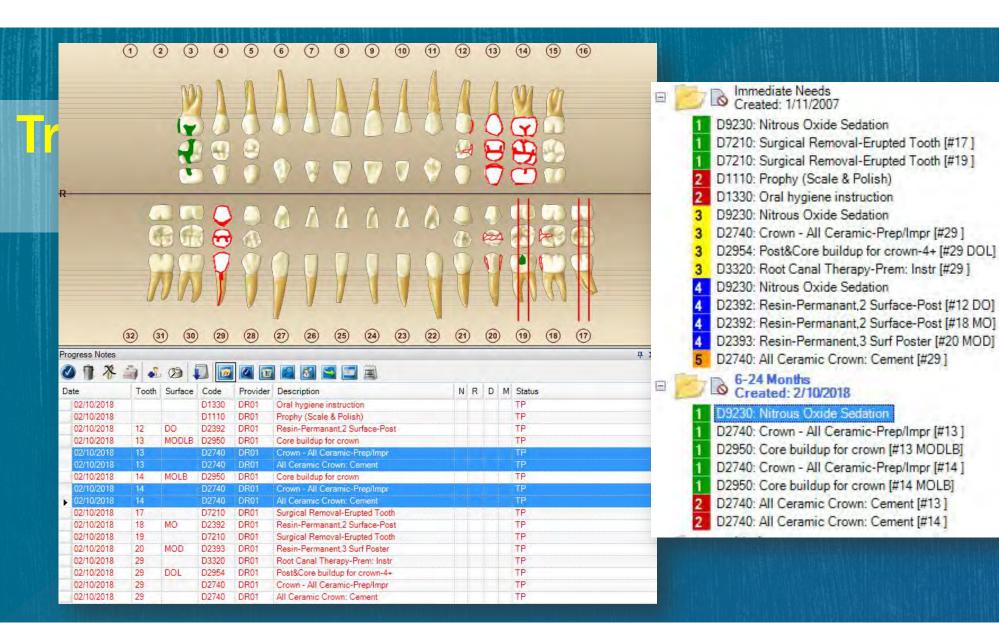
- Immediate needs
- 6-24 months
- Ideal

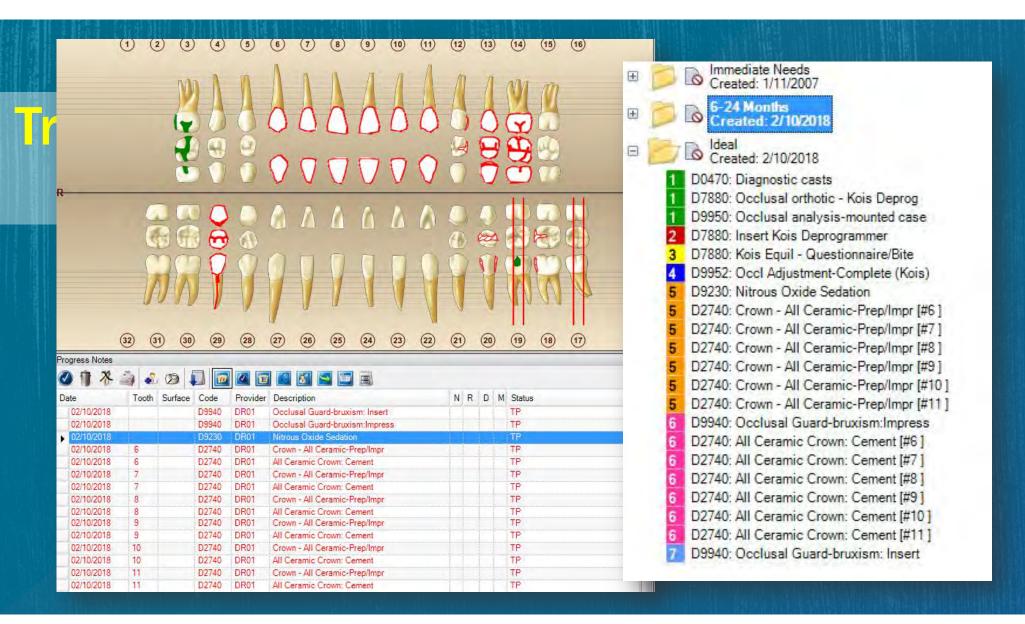
# Treatment Planning: Prioritizing

- Immediate needs
- 6-24 months
- Ideal

ax Opening WN	Tooth	Diagnosis	Tx Plan	Phase Pro	phy
st Deviation WNI MJ Pops/Clicks	1			Con	nplete nplete
MJ Pain ain with Load Te	2			Tx Kit	
rtra-oral Muscles Temporalis	3			guan	ď
Masseter Medial Pterygold	4			1 L	D-)
Digastric Sternocieldomast	5				Ph
Trapezius	6			1	
Occipital tra-oral Muscles	7				
Lateral Pterygold Temporalis Tend	8				1
Mediai Pterygold ndings: 1st conta	9			1	
Tooth moves	10				+
Tiggue Exam	11				
ck-Lymph N ades	12				
is Nucosa	13				+
cal Mucoca	14				1
sobuccal Fold and	15				
giva igua	16				
or of Nouth	17			40-4	-
Phages	18			4	
ooth Area	19			1	+
2 O-mp 2 O-dp	20				
2 L 3 O-mp	21				-
3 O-dp 3 L 4A O	22				
A L	23				
7 L	24				
9 L 10 L 12/1 O	25			1	
13U 0	26			-	
14 O-mp 14 O-dp	27				
14 L 15 O-mp	28				
15 O-dp 15 L tes, including	29				
Update Questi	30			ion	
Mark best way	31			1	
lent Name:	32			4 1	







# Treatment Planning: Avoiding Problems



# Treatment Planning: Avoiding Problems



# Treatment Planning: Custom C&B Trays

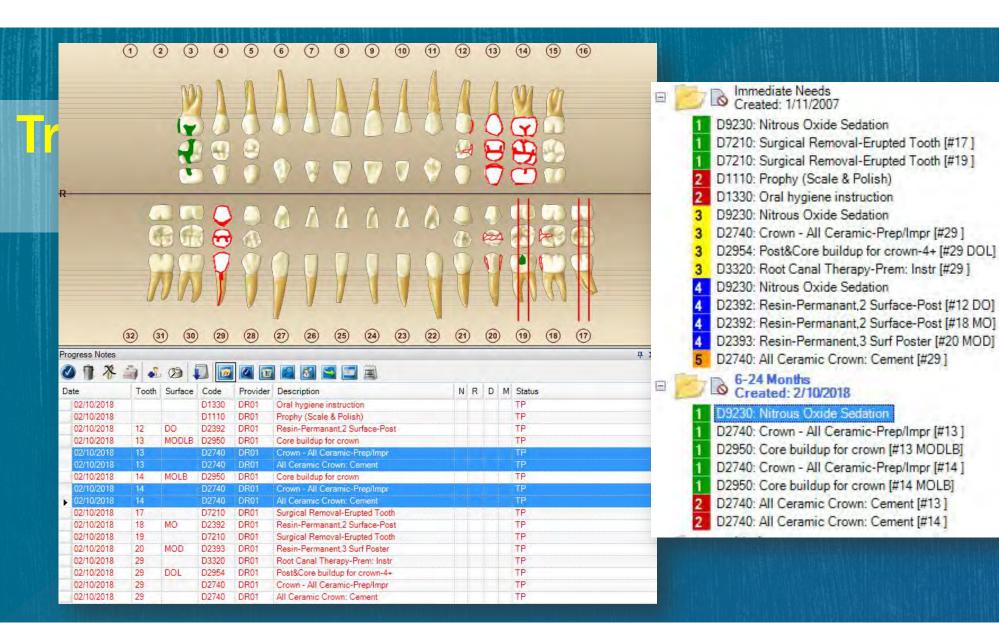




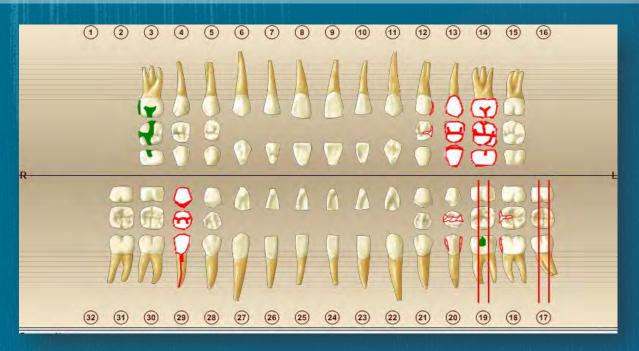
## Treatment Planning:

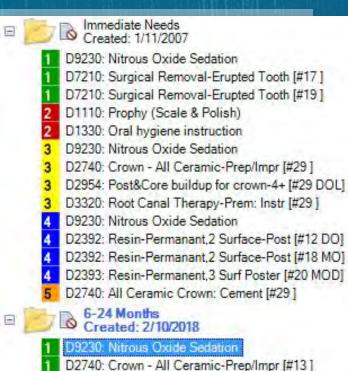
Custom C&B Trays





## Treatment Planning: What if we used sedation?

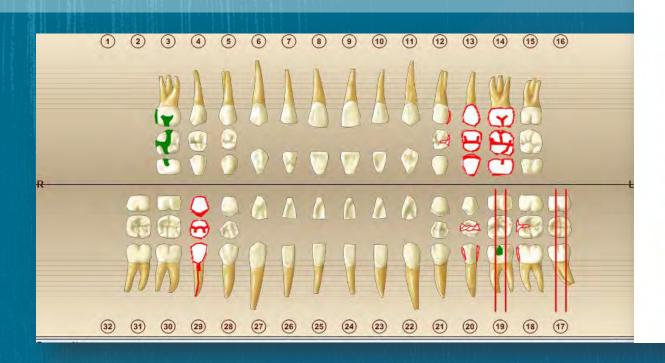




D2950: Core buildup for crown [#13 MODLB] D2740: Crown - All Ceramic-Prep/Impr [#14 ] D2950: Core buildup for crown [#14 MOLB] D2740: All Ceramic Crown: Cement [#13 ] D2740: All Ceramic Crown: Cement [#14 ]

## Treatment Planning:

What if we used sedation?





- 1 D0011: Review sedation consent forms
- D1110: Prophy (Scale & Polish)
- D1330: Oral hygiene instruction
- 2 D9240: Intravenous sedation
- D2392: Resin-Permanant, 2 Surface-Post [#12 DO]
- D2740: Crown All Ceramic-Prep/Impr [#13]
- D2950: Core buildup for crown [#13 MODLB]
- D2740: Crown All Ceramic-Prep/Impr [#14]
- D2950: Core buildup for crown [#14 MOLB]
- 2 D7210: Surgical Removal-Erupted Tooth [#17]
- D7210: Surgical Removal-Erupted Tooth [#19]
- D2740: Crown All Ceramic-Prep/Impr [#29]
- 2 D2954: Post&Core buildup for crown-4+ [#29 DOL]
- D3320: Root Canal Therapy-Prem: Instr [#29]
- 3 D9248: Follow Up from Sedation Appoint
- 4 D9240: Intravenous sedation
- 4 D2740: All Ceramic Crown: Cement [#13]
- 4 D2740: All Ceramic Crown: Cement [#14]
- 4 D2392: Resin-Permanant.2 Surface-Post (#18 MO)
- 4 D2393: Resin-Permanent, 3 Surf Poster [#20 MOD]
- 4 D2740: All Ceramic Crown: Cement [#29]

### Treatment Pla How much tim

Clinical

Business Office | Emergencies | Video Tutorials

Allow extra time when needed

#### **Procedure Time Codes**

#### Operative

	w/EDDA	No EDDA
Posterior - occlusals only, 1-2 teeth same quad	2/-1x-2/	1/-2x-0
Posterior - occlusals only, 3-4 teeth	2/-2x-3/	1/-3x-0
Posterior - MO, DO, MOD, 1-2 teeth	2/-3x-4/	1/-4x-0
Posterior - MO, DO, MOD, 3-4 teeth	2/-3x-6/	1/-6x-0
Class 5 lesions, 1-2 teeth	1/-1x-2/	1/-2x-0
Class 5 lesions, 3-4 teeth	1/-2x-3/	1/-4x-0
Anterior - 1 tooth (MFL, DFL)	1/-1x-3x	1/-3x-0
Anterior - 2 teeth (MFL, DFL)	1/-2x-4x	1x-5x-0
Anterior - 3 teeth (MFL, DFL)	1/-3x-6/	1/-8x-0

#### **Crown and Bridge**

	w/EDDA	No EDDA
Core & Crown prep - 1 tooth	1/-5x-4/	1/-8x-0
Core & Crown prep - 2 teeth	1/-6x-6/	1x-10x- 0
Core & Crown prep - 3 teeth	1/-8x-7/	1/-12x- 0
Core & FPD preps (one bridge)	1/-10x- 6/	1/-10x- 0
Crown prep (no core) - 1 tooth	1/-4x-4/	1/-7x-0
Crown prep (no core) - 2 teeth same area	1/-5x-6/	1/-9x-0
Crown prep (no core) - 2 teeth different areas	1/-7x-6/	1/-11x- 0
Crown prep (no core) - 3 teeth same area	1/-7x-7/	1/-12x- 0
Onlay prep - 1 tooth	1/-3x-2/	1/-5x-0
Onlay prep - 2 teeth same	1/-5x-3/	1/-7x-0

# Treatment How much t

Allow extra time when needed

	Denn	Dr	EDDA.	Acct	Aller C
StreamDent Technology 1	Prep Time	Dr, Time	EDDA Time	Asst Time	Hyg Time
Exemply System to Landon Agents		1.027512	1000		
Time Code Builder <sup>©</sup>	Units	Units	Units	Units	Units
	Total	Total	Total	Total	Total
Total Time Needed	0	0	0	0	о н
Exams/Periodontal Procedures		0	0	0	0
Comprehensive exam	0	0	0	0	0
Adult Prophy		0	0	0	0
Initial Perio Scale		0	0	0	0
Initial Perio Scale - one arch only		0	0	0	0
1 Quad RDT					0
4 Quads RDT - KMAP					0
Resins/Operative:		0	0	0	0
Posterior Resin - Class I & V resins (O, B, L)		0	0		
Posterior Resin - Class II (MO, DO, MOD)		0	0		
Posterior Resin - 4+ surf. (ex. MODB)		0	0		
Posterior Amalgam - Class I & V resins (O, B, L)		0	0		
Posterior Amalgam - Class II (MO, DO, MOD)		0	0		
Posterior Amalgam - 4+surf. (ex. MODB)		0	0		
Anterior - Class III & IV (M & D = 2 preps)		0	0		
Icon Infiltrant - per tooth		0	0		
SSC		0	0		
Crown & Bridge Preps					
Assistant time pre-op if no models (enter "1")	0				
Per tooth - no core buildup		0	0	0	
Per tooth - including core buildup		0	0	0	
Crown & Bridge Seat					
Per tooth, excluding pontics	0	0	0	0	
Implants:					
Surgical placement of standard implant		0	0		
Impression for implant abutment		0	0		
Seat implant abutment, impr & temp for crown		0	0		
	Library Co.	Malacalife's	MINISTER IN	district the state	3 2 3 2 1 1 3 1 2 3 1 2 3 1 2 3 1 3 1 3



**Treating the Anxious Patient More Efficiently** 

## **Medical Histories**

#### **Asthma**

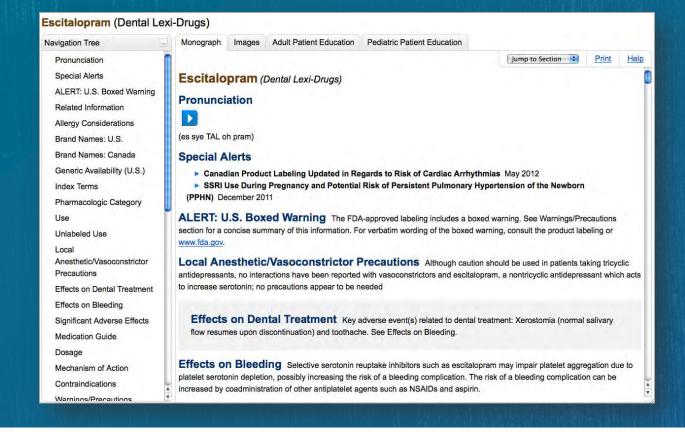
**Diabetes** 

### Lung Problems/COPD

- Do you have emphysema ("barrel chested," "pink puffers")?
- Do you have severe asthma? (Are there any signs of cyanosis – "blue puffers"?)
- What medications do you take?
- Is your COPD stable (i.e. no shortness of breath, no productive cough, SaO2 > 91%)?

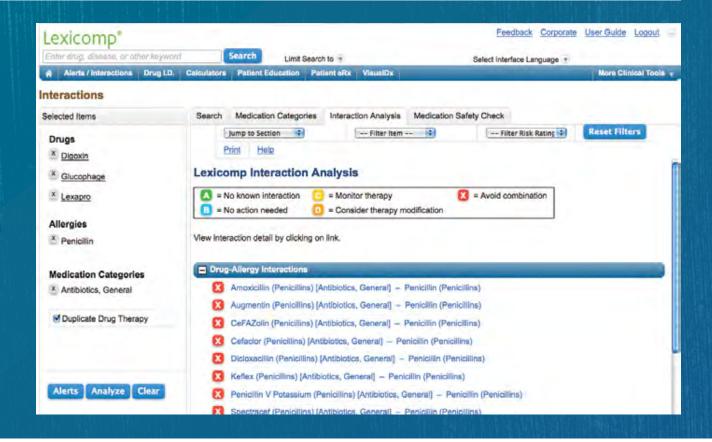
# Streamlining: Treating the Anxious Patient More Efficiently

Lexi-Comp Drug Database



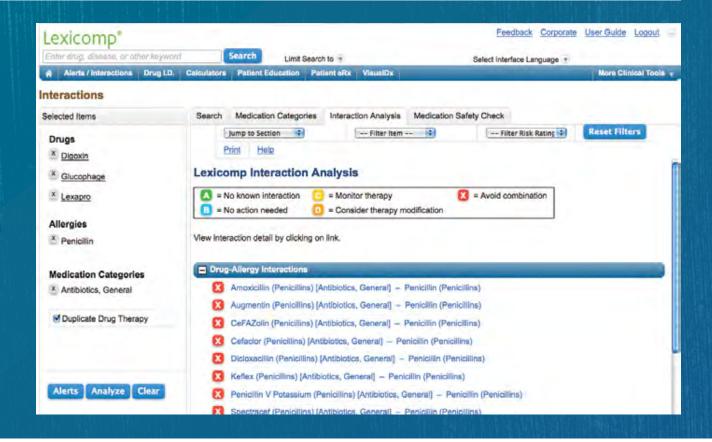
### **Treating the Anxious Patient More Efficiently**

Lexi-Comp
Drug
Interactions



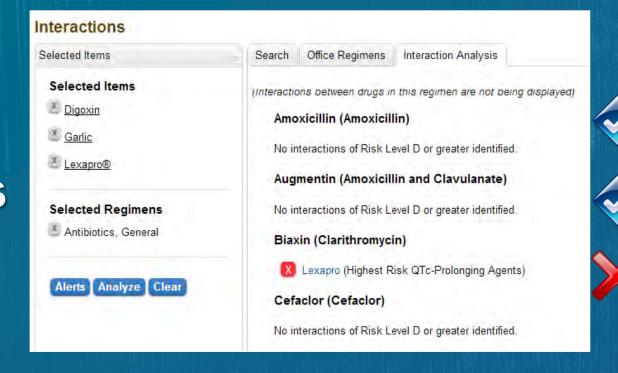
### **Treating the Anxious Patient More Efficiently**

Lexi-Comp
Drug
Interactions



### **Treating the Anxious Patient More Efficiently**

Lexi-Comp
Drug
Interactions



### **Treating the Anxious Patient More Efficiently**

Room Setup



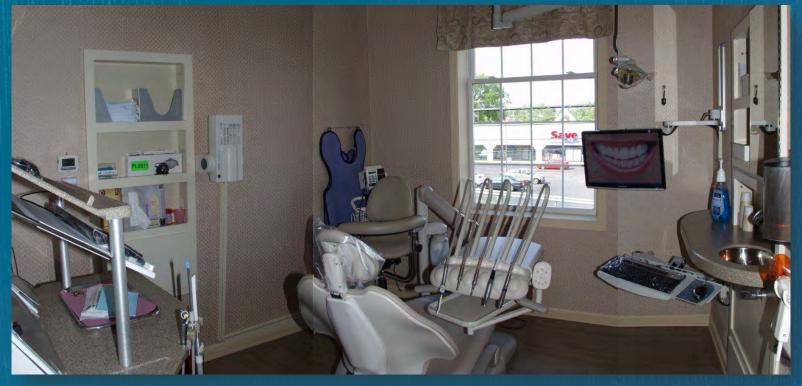
Streamlining: Treating the Ar

Room Setup



### **Treating the Anxious Patient More Efficiently**

**Room Organization** 



### **Treating the Anxious Patient More Efficiently**

### **Room Organization**



### **Treating the Anxious Patient More Efficiently**

### **Isolite®**



## DryShield®



## Streamlining: **Treating the Anxious Patient**

### Evaluation of the spatter-reduction effectiveness of two dry-field isolation

**Results.** The authors performed a two-way analysis of variance. Both the Isolite device and the dental dam with HVE exhibited a significant decrease in the number of contaminated squares (P <.001) compared with that for the nonisolated control. In addition, overall, the results showed no statistically significant difference between the Isolite system and the dental dam with HVE (P = .126). Conclusions. The study results showed that use of a dental dam with HVE or the Isolite system significantly reduced spatter overall compared with use of HVE alone.

Clinical Implications. Isolation with a dental dam and HVE or with the Isolite system appears to aid in the reduction of spatter during operative dental procedures, potentially reducing exposure to oral pathogens. agents originating from the patient or the dental unit waterlines that

Michael R. Cottam, DMD, MS; Matthew C. Herring, BS; incia M. Ditmyer, PhD; Richard S. Walker, DDS, MEd

#### in the certain no ten-

Background. The authors conducted a study to compare the effectiveness of two dry-field isolation techniques with that of a control technique (no isolation) in reducing spatter from a dental

Methods. The authors designed a benefitop experiment to evaluate spatter patterns after performing simulated occlusal surface preparations on three typodont teeth in a dental manikin. Fluorescein dye served as the marker to enable visualization of the spatter distribution. The authors compared the effective ness of a nonisolated control consuting of high-volume evacuation (HVE) alone with that of two dry-field isolation inchinques: a dental dam with HVE and the Isolite system (Isolite Systems, Santa Bar-

Results. The authors performed a two-way analysis of variance. Both the Isolate device and the dental dam with HVE exhibited a sign fice at decrease in the number of contaminated squares ( P <.001) compared with that for the nonisolated control. In addition, overall, the results showed no statistically significant difference between the Isolite system and the dental dam with HVE (P=.126). Conclusions. The study results showed that use of a dental dam with HVE or the Isolite system significantly reduced spatter overall

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Key Words. Dental dam; spatter, aerosol; fluorescence; isolation; JADA 2012;143(11):1199-1204.

Miller reported that aerosols generated from a patient's mouth

pose a health threat to the dentist,

patient and staff members who are

within the spray's pattern. In

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Isolation

# Streamlining: Treating the Anxious Patient More Efficiently







**Dry Shield** 

## **Treating the Anxious Patient More Efficiently**







**Dry Shield** 

### Emel



All Emergencies - Basic life support principles:

- 1. Maintain an airway
- 2. Assess breathing
- 3. Monitor circulation

Monitor and record all vital signs.

#### Respiratory Distress/Acute Asthmatic Attack

Respiratory Distress: a conscious patient having difficulty breathing. May be caused by bronchospasm (asthma), hyperventilation or acute pulmonary edema. Bronchospasm is the most common. While bronchospasm is easily managed, it can progress to status asthmaticus, which is life-threatening.

Request patients with a history of asthma bring their own bronchodilator aerosol medication to every dental appointment.

Preferred bronchodilator for the emergency kit is albuterol. Unlike epinephrine, albuterol does not stimulate the cardiovascular system.

#### Signs & Symptoms:

- 1. Patient has difficulty breathing
- 2. Patient is conscious

#### Management:

- 1. Terminate dental treatment.
- 2. Place patient in upright position.
- 3. A-B-C Airway, Breathing, Circulation Basic life support, as indicated.
- 4. Monitor BP, heart rate & rhythm every 5 minutes
- 5. Differential diagnosis:
  - . Hyperventilation negative health history, rapid breathing, light-headed, acute anxiety, tingling fingers, toes.
  - Acute Asthma attack wheezing, anxious, sweating, face flush (See below)
- . Heart failure feels like they are suffocating, may be cyanotic, may cough up frothy, blood tinged sputum

#### Acute Asthmatic Attack

#### Management of bronchospasm:

- 1. Position the patient comfortably usually the patient will prefer to sit up.
- 2. A wheezing patient is maintaining their own airway, albeit partially obstructed. Blood pressure is usually elevated, while pulse is at base line or slightly elevated.
- 3. If available, administer a bronchodilator pt's first; if no help, use one from emerg, kit.
- 4. EMS should be called if bronchodilator is not available, or if no history of asthma, or if patient requests it, or if the episode continues after one or two doses of the bronchodilator (= status asthmaticus).
- 5. Oxygen may be administered, but is not as critical as the bronchodilator.
  - If the episode continues or if the patient's lips or nail beds become cyanotic, oxygen must be administered.
- 6. Administer 0.3 mg epinephrine sub-cutaneous, IM or IV, except in cardiac patients
- 7. Once the actue episode is over, treatment can resume if the patient and dentist are comfortable. Modify future treatment to prevent a recurrence.
- 8. Patient may leave the dental office on their own if the dentist feels that recovery is complete.

#### Medications for Asthma/Respiratory Distress:

Bronchodilator spray

I.V. Epinephrineor Aminophylline

Albuterol

Epinephrine

Aminophylline

Respiratory Depression - click here

Free Resource: www.StreamDent.net

tion

sedation edation tion algesics Hypnotic Drugs

## **Emergency Preparedness**

#### **Ten Minutes Saves Life!**

- Case sold at cost
- Practitioner choose the drugs to place in the emergency case and orders from distributor of their choice



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#### Oxygenation, Ventilation, Airway Emergency Equipment

Adult Management

Office Team with BLS HP Training Ten Minutes Saves A Life! ®

Oxygen E tank (alloy) with regulator (integral or detachable with key), pressure gauge, and flow meter (1–15L/minute)

Yankauer suction handle with bulb tip and HVE adapter

Nasal cannula adult

Face mask non-rebreather adult

Resuscitation bag adult 1900 mL with pressure manometer, face mask, oxygen reservoir bag, and oxygen tubing

Nasopharyngeal airways (polyvinyl chloride): 24 Fr / 6.0 mm l.D., 26 Fr / 6.5 mm l.D., 28 Fr / 7.0 mm l.D., and 30 Fr / 7.5 mm l.D.

Oropharyngeal airways (Guedel): 80 mm, 90 mm, and 100 mm

Laryngeal Supraglottic Airways – gastric venting

Size 3 (30-60 kg)

Size 4 (50-90 kg)

Size 5 (90 kg+)

Stethoscope

Manual blood pressure sphygmomanometer with appropriate cuff sizes

Magill forceps

Equipment checklist suggested for all dentists with certification in American Heart Association (AHA) Basic Life Support for Healthcare Providers (BLS HP) and their office teams where local anesthesia, minimal sedation, and/or moderate sedation are administered to adult patients. For use by practitioners with training in office emergency airway/ventilation/oxygenation rescue, administration of inhalation and/or intramuscular (IM) emergency management medications, and cardiopulmonary resuscitation (CPR).

Ten Minutes Saves A Life! is a registered trademark of the ADSA Anesthesia Research Foundation

10Min Equip BLS 130130

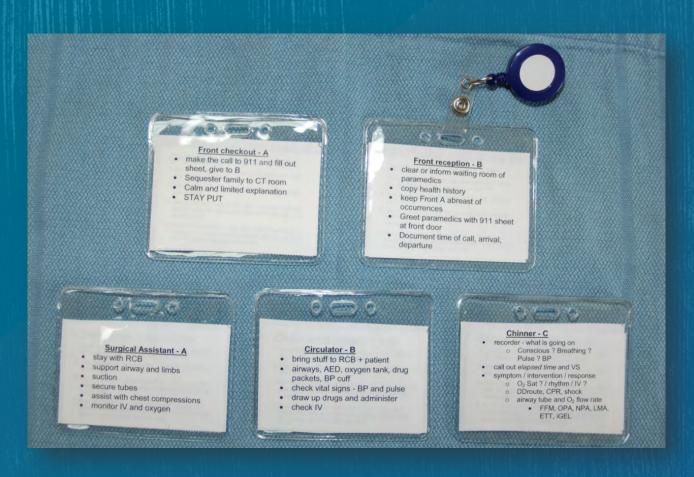
## **Emergency Preparedness**

#### **Ten Minutes Saves Life!**

- Cost \$68
- Order from:
  - Rosie Mays
  - Rosie.Mays@uc.edu
  - 513-584-2401



# Organize your system pre-assigned role assignments



#### **Emergency 911 Call Instructions**

Make sure all cars are cleared from the front of the building. Hello, my name is \_\_\_\_\_\_.

I am the receptionist for Flemingsburg Dental Care.

We have a medical emergency and the Dr. asks that you send an ambulance. I do not know what the situation is as I am not currently with the doctor.

Our office is set up in such a way that I cannot relay nor ask questions concerning the patient's status.

Our address is 303 South Main Cross.

We are next to "Save A Lot" grocery.

The nearest cross street is Pumphrey Avenue.

Our call back # is 845-2273.

Please instruct them to come to the front of the building. Someone on our team will meet the ambulance and guide them in.

have to get off the phone now to assist with the emergency. Is there anything else that you need?

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Please instruct them to come to the front of the building. Someone on our team will meet the ambulance and guide them in.

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# Sedation Safety: <a href="Nitrous Oxide">Nitrous Oxide</a>

NO absolute contraindications

Relative contraindications:

- Pregnancy:
  - No sedation technique is truly indicated during 1<sup>st</sup> trimester.
  - If necessary during 2<sup>nd</sup> or 3<sup>rd</sup> trimesters, inhalation sedation is the most indicated, following MD consultation

Source: Dr. Stanley F. Malamed,

- (B) Benefits: Nitrous Oxide provides relaxation. You will be awake, fully conscious, aware of my surroundings, and able to respond rationally to inquires and directions
- (R) Risks: Temporary complications may include
  - Tingling in the fingers, toes, cheeks, lips, tongue, head or check area;
  - Heaviness in the thighs and/or legs, followed by a lighter floating feeling;
  - Resonation in the voice or carry a hypernasal tone; warm feeling throughout body, with flush cheeks;
  - Periods of uncontrollable laughter or giddiness;
  - Detachment or disassociation from environment may occur;
  - Intense and uncomfortable warm and/or hot feeling throughout body;
  - Lightweight or floating sensation with an accompanying "out of body" sensation;
  - Sluggishness in motion and slurring and/or repetition of words;
  - Feling of nausea; vomiting; agitation; and/or hallucination.
  - All of these complications are temporary.
- (A) Alternatives:
  - No Nitrous Oxide
  - Anxiolysis
  - Oral Conscious Sedation
    - Intravenous (IV) Sedation/General Anesthetic
- (N) Risks of NO treatment: None

Source: Dr. Stanley F. Malamed,

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- Terrous of ancontrollable laughter of gladifiess,
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Anxiolysis
Oral Conscious Sedation
Intravenous (IV) Sedation/General Anesthetic

Intense and uncomfortable warm and/or bot feeling throughout body

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  - Anxiolysis
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- (N) Risks of NO treatment: None

f my surroundings, and

#### Pre-op Instructions:

- Rule out stuffy nose
- Verify there is a driver or patient can stay 20 minutes afterward

#### Post-op Instructions:

Don't drive for 20 minutes

#### Monitoring standard of care:

- Pre & Post-op Vital Signs
- Maximum concentration used
- Time started & stopped

Nitrous Oxide	PreOp	PostOp
<b>Blood Pressure</b>	145/95	125/87
Heart Rate	110	85
Start/Stop	2:15P	3:00P
N2O/O2 %	45	

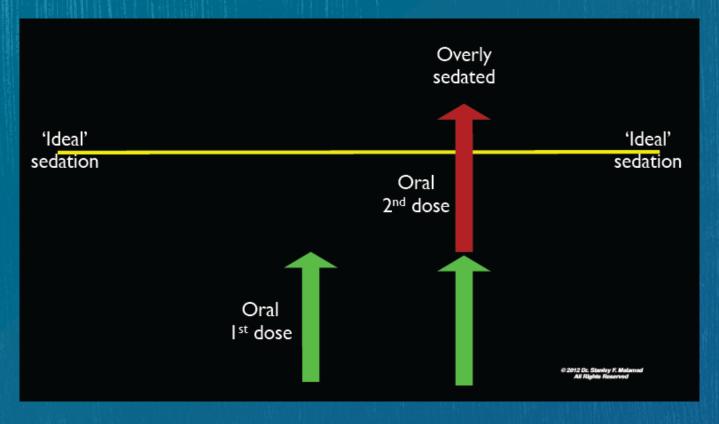
Nitrous oxide used to alleviate patient's anxiety. Postop instructions given, including instructions to avoid driving for 20 minutes.

Postop instructions given, including instructions to avoid driving for 20 minutes.

# Inhalation Sedation Nitrous Oxide

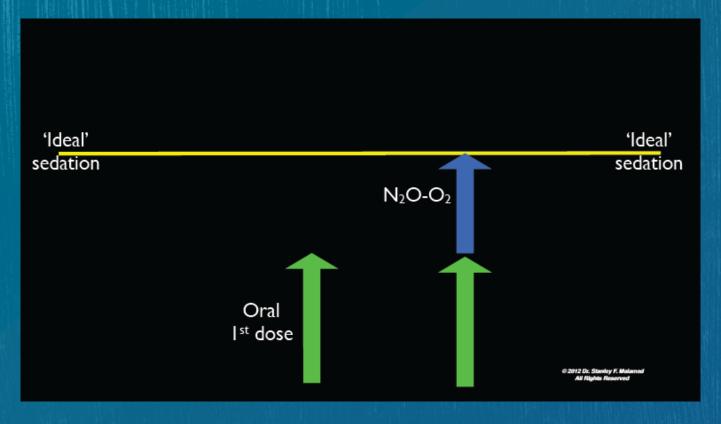
 Oral Sedation can be made more effective with the addition of nitrous oxide carefully titrated to the desired level of moderate sedation.

# Inhalation Sedation Nitrous Oxide



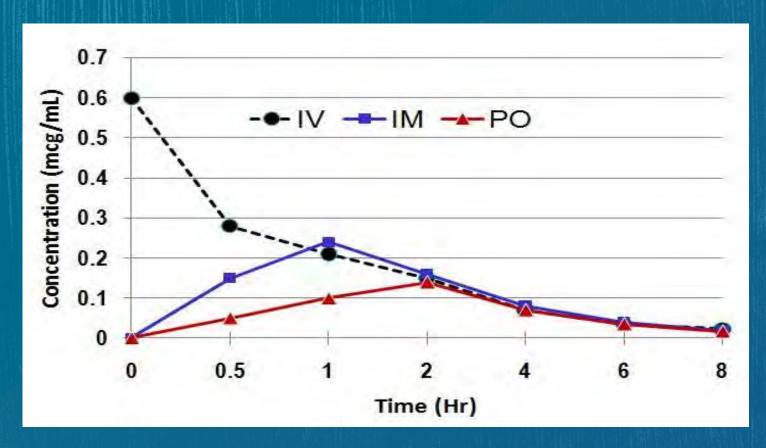
Source: © 2012 Dr. Stanley F. Malamed, used with permission

# Inhalation Sedation Nitrous Oxide



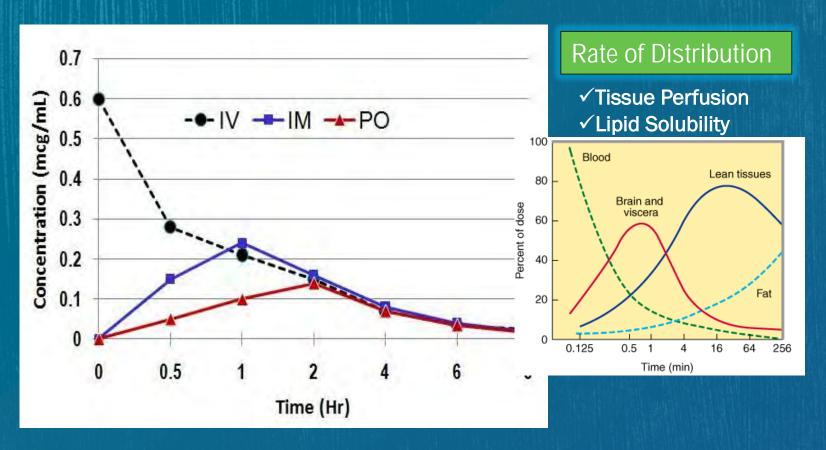
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#### What happens to a drug when it is administered?



Adapted from: Stambaugh JE, et al. J Clin Pharmacol 1976;16:245-56

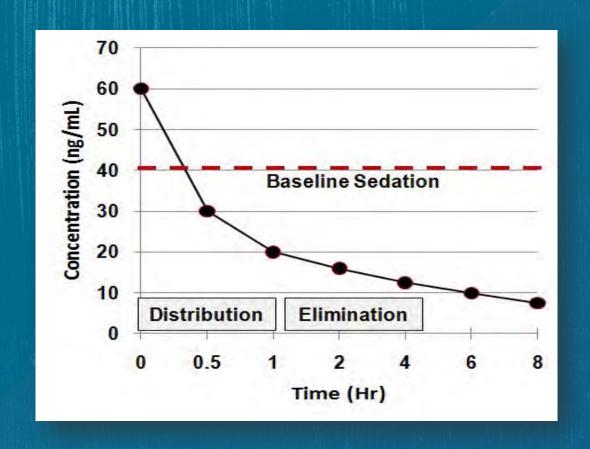
#### What happens to a drug when it is administered?



Adapted from: Stambaugh JE, et al. J Clin Pharmacol 1976;16:245-56

#### **Duration of Sedation**

[ 40 ng/mL for adequate sedation. ]



Distribution  $T_{1/2\alpha}$  - 30 min

Elimination  $T_{1/2\beta}$  - 5 hr

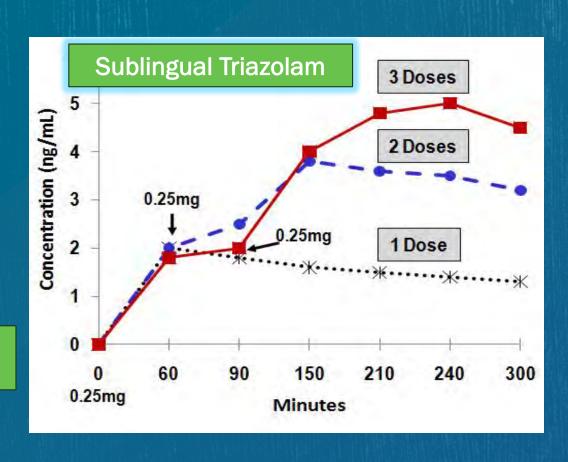
#### **To Maintain Sedation Can Doses Be Repeated?**

When does peak serum level occur?

Recovery following discharge?

4 half Lives

"When can you start counting?"



Adapted from: Pickrell JE, et.al. J Clin Psychopharmacol 2009; 29(5):426-31.

								14/39			100						A DA	CO E
Baseline Vital Signs	Baseline	Pre-op	Dist	Dismiss		Team mebers involved with procedure:												
Blood Pressure	132/65	131/71	148	3/75		Susan (	Gilbert RI	DH	<b>✓</b>	Robin E	hrenberg	er		Katie Te	eegarden			
Pulse	71	69	7	72		✓ Kathy Bradley ☐ Christine Jones												
SaO2	93%	95%	98	3%	✓	Sarah C	ropper		✓	Jennifer	Hildebra	nd						
IV Sedation Notes:		Time Given:	7:00 AM	8:25 AM	9:02am	9:10am	10:08am	10:59 AM	11:14 AM	11:40 AM	12:16pm	12:25pm	1:07 PM					TOTALS
IV Start:		Systolic BP		114	115	135	146	144	146	162	148	152	138					
IV Size:		Diastolic BP		59	59	62	95	76	74	70	72	77	64					
IV Site:		Pulse		72	68	76	79	75	70	75	78	75	77					
IV Out:		SaO2		96	96	97	98	96	96	98	96	98	96					
Sed Start:	8:20am	Level of Consciousness		2	3	4	3	3	3	3	3	2	2					
Proc Start:	9:03am	Midazolam (mg)																0
Proc End:	12:30 PM	Fentanyl (mg)																0
Pt. Released:	2:00 PM	Triazolam (tabs)	1	1														2
		Lorazepam (tabs)																0
Fluid volume used:		Hydroxyzine (mg)																0
Fluid type used:	D5W	2% Lidocaine (carps)			0.4				2.8	0.5								3.7
	Saline	4% Articaine (carps)			2													2
		3% Mepivicaine (carps)																0
Oral Sedation Notes:		0.5% Bupivicaine (carps)																0
Meds returned to patie	nt: 🔽	Ensure/other oral intake						Х					X					
Number:	5	Romazicon (ml)				1					3							4
Number:	5	Romazicon (ml)				4					3		District Control		11 11 13			4
Meds returned to patie	nt: 🗸	Ensure/other oral intake						X					SOX	Ballion.	Ballers		SHIP IN	國民種
Oral Sedation Notes:		0.5% Bupivicaine (carps)												MENTE.				0
																		10.5

# Inhalation Sedation Nitrous Oxide

Safe Sedate



## Inhalation Sedation Nitrous Oxide

Safe Sedate



Med-Dent Safety & Supply Co. 877-336-8233



Timer

Indications	Contraindications
1. Fearful patients	Medically unstable patient     (eg, angina, diabetes)
2. Anxious patients	2. Medically complex patient (eg, ASA III to IV).
3. May be a helpful adjunct to achieving profound local anesthesia	3. Patient who has had an adverse reaction to medications
4. Can be useful for longer appointments	4. Pregnant patients
5. Can be helpful during invasive procedures (eg, endodontic therapy, 3rd molar extraction)	5. Elderly patients
6. Patients with pronounced gag reflex	

Source: DentistryToday.com

(B) Benefits: Relieves anxiety and tension

Source: Dr. Stanley F. Malamed,

(R) Risks: Adverse Reactions

Cardiovascular: Hypotension, localized phlebitis, vasodilatation

Central nervous system: Amnesia, ataxia, confusion, depression, drowsiness, dysarthria,

fatigue, headache, slurred speech, vertigo

Dermatologic: Skin rash

Endocrine & metabolic: Change in libido

Gastrointestinal: Xerostomia or hypersalivation, constipation, diarrhea, nausea

Genitourinary: Urinary incontinence, urinary retention

Hepatic: Jaundice

Local: Pain at injection site

Neuromuscular & skeletal: Tremor, weakness

Ophthalmic: Blurred vision, diplopia

Respiratory: Apnea, asthma, bradypnea

Miscellaneous: Paradoxical reaction (eg, aggressiveness, agitation, anxiety, delusions,

hallucinations, inappropriate behavior, increased muscle spasms, insomnia, irritability,

psychoses, rage, restlessness, sleep disturbances, stimulation)

A) Alternatives:

Nitrous Oxide

**Oral Conscious Sedation** 

Intravenous (IV) Sedation/General Anesthetic

Source: Dr. Stanley F. Malamed,

Sample Rxs

Hydroxyzine 50 mg

Disp: #1 (one)

Sig: Bring to dental office at time of appointment

Sonata 10 mg

Disp: #1 (one)

Sig: Bring to dental office at time of appointment

Lorazepam 2 mg

Disp: #1 (one)

Sig: Bring to dental office at time of appointment

Diazepam 5 mg

Disp: #1 (one)

Sig: Bring to dental office at time of appointment

## **Minimal Sedation**

Monitoring & Emergency Equipment

Monitoring needed	Emergency Equipment
1. Pulse oximeter	1. Oxygen delivery system
2. Sphygmomanometer	2. Appropriate reversal agents
3. Pulse	3. Basic emergency kit
4. Respiration rate	

### Minimal Sedation Instructions

### Pre-op

- 1. Take regular medications unless specified by physician or dentist.
- 2. NPO: Do not eat or drink for 8 hours prior to the dental appointment.
- 3. Patient must be driven to the office by a responsible companion.
- 4. No smoking or drinking alcohol for 8 hours prior to the dental appointment.
- 5. Sedative medications must be taken according to dentist's instructions.

### Post-op

- 1. Take all regular or prescribed medications as outlined by physician or dentist.
- 2. No alcohol for 12 hours post-surgery.
- 3. No driving for 12 hours post-surgery.
- 4. Do not operate machinery for 12 hours post-surgery.
- 5. Must have a responsible companion drive patient home and observe recovery.
- 6. Phone number where dentist can be reached must be provided.

### **Minimal Sedation**

### **Emergency Management**

**Assessment** Check monitors for malfunction

Manually check patient vitals

Activate EMS / Call 911

Maintenance ABCs (Airway, Breathing, Circulation)

**Definitive Care** Defibrillator (AED)

**Reversal Agents** 

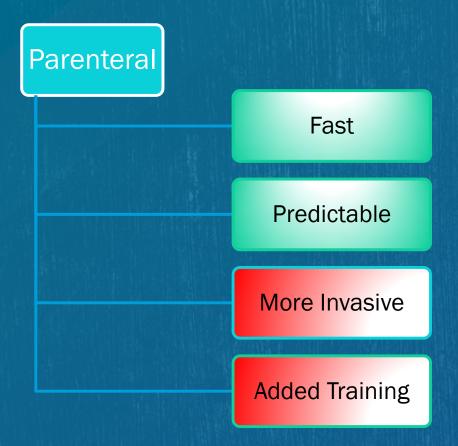
**Emergency Medications** 

**Discharge** Release patient to companion

Send to hospital

## **Moderate Sedation**

Enteral Less Training Better accepted by patients (no needle) **Long Latent Period Unreliable Absorption** 



### **Moderate Sedation**

### Consent forms

• **(B)enefits**: Perform your work while you are sedated. Little or no memory of the procedure. Makes it practical to perform several lengthy procedures all at the same time. Can be very helpful for patients with a high gag reflex. For moderate sedation, you will keep your protective reflexes and be in somewhat of a twilight state, where you can sleep if you choose to.

#### (R)isks:

- Allergies to the sedation medications, which can result in issues from idiosyncracies to death.
- Blurred vision, memory loss, rebound insomnia for a few days.
- Complications with IV can cause localized discomfort; rare phlebitis, infection.
- Patient's medical history can cause the procedure to be ruled out, though generally patients with medical problems are safer under sedation since there is less stress.
- Cannot be used on pregnant patients. Patients that are breast feeding must pump and discard milk.
- Rare: Agitation, behavioral changes, convulsions, hypotention, skin rash or itching, sore throat, fever, chills, unusual tiredness, increased heart rate, hyperactivity or weakness.
- (A)Iternatives: Nitrous oxide, oral sedation, general anesthesia in an operating room.
- If (N)o treatment is performed: Delayed dental treatment, with the consequences of the delay, including increased problems with decay(cavities), periodontal (gum and bone) disease, jaw (TMJ) problems.

# Moderate Seclation Before your Sedation Annointment

	for these medications:	Start these	medicines (list when):
Diazepam	- 0. 0.00	Where:	Medicine name:
Celebrax		Today	Zifromax
Zitromax			
		Avoid:	
		-	
		- Asialal shifes	king any grapefruit juice until 24 hours
-			sedation appointment.
			ur caregiver will:
+ You must continu	e to take these prescription		e you to the office
	nally, without skipping		g you into the office
any doses:		• Rem	ain at the office until check-in is complete
Prevacid			irn to the office 30 minutes before the
Lisinopril			of your appointment
Plavis.			e you directly home without any stops
Aspirin		- Avai	lable to stay with you until bedtime
-			
	remember 24 hours before y		
• No alcohol**	STORA CONTRACTO		azepam or Restorii at bedtime the
<ul> <li>No narcotics, ex- for chronic pain.*</li> </ul>	ept maintenance medications		fore your appointment.
No recreational of			elebrex or Lodine XL (if prescribed) ner the night before your appointment.
	sedate you if you have had		ibed, do not take Advil, ibuprofen, Aleve
	pain medications		ther NSAID medications for artiritis the entire
	n/Hydrocodone) or any		are taking Celebrex/Lodine
street or recreati			ng to eat 6 hours before your appointment
	and to tage	Nothic	ng to drink 2 hours before your appointment
No caffeine			
<ul> <li>Avoid foods very</li> </ul>	high in fat, such as pizza	Diabet	tic patients with oral premed should have
+ Remember to re	move any nail polish and	light bre	akfast such as dry toast at least two hours
pack an extra set	of clathing	before y	our appointment. No cream or milk.
	name of each prescribed	☐ Nothin	ng to eat or drink before your appointment for
	bottle with the names	-	hours before your appt.
listed on this she	4.	122.0	
			e it easier to start your IV, please drink.
			quids up to 2 hours before your appointment
		so that	you are adequately hydrated.
Avoid taking	these prescription medical	tions the day be	fore your appointment:
Prevacid			
41.00		A	
Take these r	nedications at the times list	ted the day befo	re your appointment:
	ledication:	Time:	Medication:
	edication.	Tane.	MEDICARON.
	pirin		
5-00 PM PM	poor -		

#### The moming of your appointment:

- · If Triazolam, Lorazepam or Hydroxyzine are prescribed, take the pill(s) exactly one hour before your appointment. Bring the rest of this medicine with you to your appointment."
- · Please leave jewelry and watches at home.
- No contact lenses.

- · Wear short sleeves and comfortable clothing.
- · Wear comfortable shoes that are easy to remove
- · No jeans, please
- . For your safety, ladies do not wear foundation makeup
- . For your safety, men, please respect our request to sit while going to the bathroom when you are sedated.

Avoid taking these prescription medicati	ions th	e morning of your appointment:
Prevacid		

#### Take these medications at the times listed the morning of your appointment:

Time:	Medication:	Time:	Medication:	
7:00 AM	Plavix		- 471	
7:00 AM	Aspirin			
MA 00:8	1 tablet Triazolam			
MA 00:8	1 - 50 mg. tablet Hydroxyzine			

Note: Never skip medications for blood pressure or depression!

It is absolutely essential that you have your escort drive you to your appointment. We will not be able to proceed with your appointment if you drive yourself, and this will result in forfeiting your pre-paid fee for the appointment. Your escort may not leave the office unless they can be reached at all times during your appointment\*

\*\*Regrettably, failure to comply with the items marked with an asterisk could cause a life-threatening situation. In most cases, we will not be able to proceed with your treatment and this would result in forfeiture of the pre-paid fee for your appointment.

(Form signed digitally)		(Form signed di	(ulletin
Patient, Parent or Guardian	Date	Witness	Dat

Your Practice Name Here Street Name, Suite # AnyCity, ST, 00000

Phone: Enter your phone number here After Hours: Enter your after hours numbere here. If none, leave blank.

## **Moderate Sedation**

Checklist to use

### Before your Sedation Appointment

medic pack		e medications at the tim	ae lietad tk	a day bo	fore your appointment:	
Prevaci • Dou	Time:	Medication:		Time:	Medication:	
Lisinop med	7.00 AW	Aspirin				
Plavix Aspirin	5:00 PM 10:00 PM	Celebrex Diazepam				

# Moderate Sedation Pre- & Post-op Instructions

#### The morning of your appointment:

- If Triazolam, Lorazepam or Hydroxyzine are prescribed, take the pill(s) exactly one hour before your appointment. Bring the rest of this medicine with you to your appointment.\*
- Please leave jewelry and watches at home.
- · No contact lenses.

- · Wear short sleeves and comfortable clothing.
- · Wear comfortable shoes that are easy to remove
- No jeans, please
- · For your safety, ladies do not wear foundation makeup
- For your safety, men, please respect our request to sit while going to the bathroom when you are sedated.

### 

#### It is absolutely essential that you have your escort drive you to your appointment. We will not be able to proceed Take t with your appointment if you drive yourself, and this will result in forfeiting your pre-paid fee for the appointment. Time: Your escort may not leave the office unless they can be reached at all times during your appointment\*\* 7:00 A 7:00 A \*\*Regrettably, failure to comply with the items marked with an asterisk could cause a life-threatening situation. In most 8:00 A cases, we will not be able to proceed with your treatment and this would result in forfeiture of the pre-paid fee for your 8:00 A appointment. (Form signed digitally) (Form signed digitally) Note: Patient, Parent or Guardian Date Witness Date

# Moderate Sedation Pre- & Post-op Instructions

- VERY IMPORTANT: Patient <u>must</u> be rehydrated immediately and continuously following his/her sedation appointment.
  - If you start by 1-2 PM: Patient should
- Pain control: Following most surgical procedures there may or may not be pain, depending on your threshold for pain. You will be provided with
- medication for discomfort that is appropriate for you.
- In most cases, a non-narcotic pain regimen will be given consisting of acetaminophen (Tylenol) plus either Celebrex® or an NSAID medication. These two medications taken together, will be as effective as a narcotic without any of the side affects associated with narcotics.
- If a narcotic has been prescribed, follow the directions carefully. If you have any questions about these medications interacting with other medications you are presently taking, please call our office first, your physician and/or your pharmacist.

#### **AFTER SEDATION INSTRUCTIONS for Patient & Escort**

- VERY IMPORTANT: Patient <u>must</u> be rehydrated immediately and continuously following his/her sedation appointment.
  - If you start by 1-2 PM: Patient should drink at least 8 ounces of fluid every 60 minutes for the next 4-5 hours.
  - If you don't start until 5-6 PM: Patient should drink at least 8 ounces of fluid every 30 minutes for the rest of the
  - Absolutely no alcohol!

#### Patient cannot drive for 24 hours after sedation.

- Do not operate any hazardous devices for 24 hours.
- Patient may seem alert when they leave. This
  may be misleading, so do not leave the patient
  alone.
- A responsible person should be with the patient until he/she has fully recovered from the effects of the sedation.
- Patient should not go up and down stairs unattended. Let the patient stay on the ground floor until recovered.
- Patient may sleep for a long time or may be alert when he/she leaves. Attend to both alert or sleepy patient in the same manner, don't trust him/her alone.
- 8. Always hold patient's arm when walking.
- Patient can eat whenever and whatever he/she wants.
- Patient should not carry, sleep next to or be left alone with young children for no less than 24

hours after last dosage of medication.

 REMEMBER: Awaken the patient to have him/her drink and/or eat something. Getting the patient re-hydrated is imperative to his/her recovery.

Call us if you have any questions or difficulties. If you feel that your symptoms warrant a physician and you are unable to reach us, go to the closest emergency room immediately.

Pain control: Following most surgical procedures there may or may not be pain, depending on your threshold for pain. You will be provided with medication for discomfort that is appropriate for your

- In most cases, a non-narcotic pain regimen will be given consisting of acetaminophen (Tylenol) plus either Celebrex® or an NSAID medication. These two medications <u>taken</u> <u>together</u>, will be as effective as a narcotic without any of the side affects associated with narcotics.
- If a narcotic has been prescribed, follow the directions carefully. If you have any questions about these medications interacting with other medications you are presently taking, <u>please</u> call our office first, your physician and/or your pharmacist.

We must have a phone number that will be answered all evening where the patient will be staying. Please provide us with that phone number before you leave.

don't man joung or march for no load than 21	
I agree to drive the patient directly home, avoid making any stops who and to phone the office upon arrival. I also agree to follow all of the a including staying with the patient full time until bedtime, or arranging f adult to do so following the same instructions.	bove instructions,
Escort's Signature/Date:	Date:

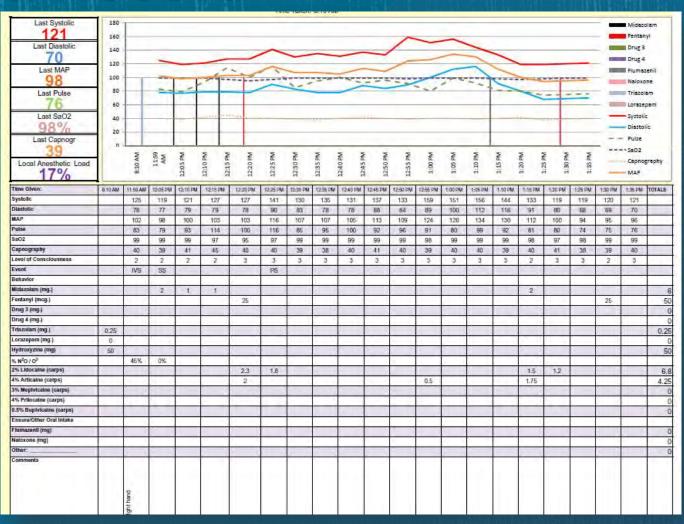
Escort's Signature/Da	te:	Date:	
MEDICATIONS: Take	only when checked		П
Antibiotic -	<ul> <li>Fill prescription and take as directed</li> </ul>		
■ Tylenol (acetamino	phen) -Take two tablets every hours		
	Take tablets every hours		
Celebrex -			
Other:			

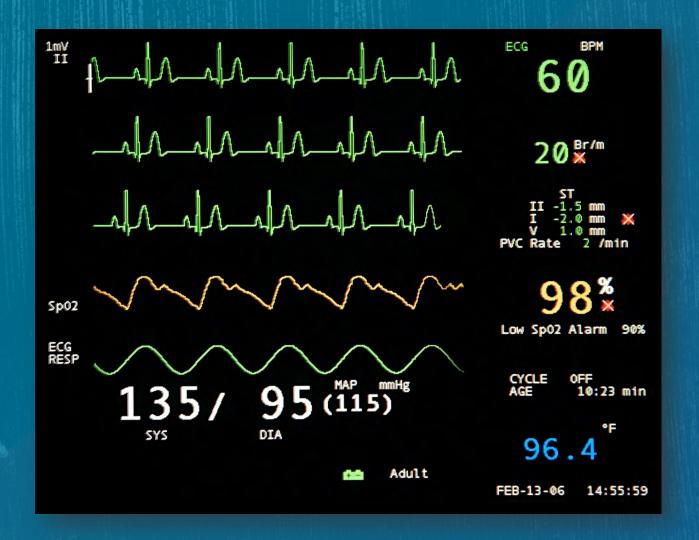
Phone numbers:

Office: (606) 845-CARE 1-888-917-CARE After hours: 606.845.4431 or 606.748.0950

# **Anesthesia Record**

- Time Based
- Tracks:
  - Vital signs
  - All medications delivered





Patient's name Date:	Perry Apical 12/16/2010		Instructions
Date	LETOLEGIO		ASA Type: III
2) Baseline Rea	dings Today:		ASA1- no organic disease
	Age: 40	<del></del>	ASA II - mild or moderate systemic disease w/o functional impairmen
XX 114 20 000	Height: 5'8" use scales): 280.0	lbs	ASA III - organic disease with definite functional impairment
Weight (mus	BP: 156/93	ibs	ASA IV - severe systemic disease that is a constant threat to life  Mallampati Inde  U
	MAP: 126	1	Class I - Uvula, Faucial pillars & soft palate visible
	Pulse: 93	1	Class II - faucial pills, soft palate visible
	\$402: 97%		Class III - soft palate visible
		as taken before today, review all items with	Class IV - hard palate visible
patient to verify everything Condition	Medication/Stre	ogth Frequency taken, including time of	
Reflux	Prevacid	prn	
Hypertension	Lisinoptil	10 mg qd	4 + 1) (1 + 1) (1 + 1) (1 + 1)
Heart Disease	Plavix	75 mg gd	
Heart disease	Aspirin	81 mq qd	0 0 0 0
Dislipidemia	Zocor	10 mg qd	Goss 1 Goss 2 Goss 3 Goss 4
Asthma	Singulair	10 mg qd	
Asthma	Qyar Inhaler	80 mcg puff bid	
P		3	
		*	
		1	
	1.01	1	
A75.07.09.711	na ne sa Darkan Line antana si	- Harring	
The second secon	calth History Reflux, Hypertension tion Record:	on, Heart Disease	
for Seda	tion Record:		
4) Do you have any drug			
☐ Yes 🗜	List: NSF		1
	7.		
) Have you had any cha	nges in your health history since yo	r last sedation appointment?	
Yes 🖫	Notes:		
	10.00		
5) Please briefly list occ	medias & kakking		
of Flease briefly list occ	Notes: Accountant, hobbi	es - church youth	
The state of the s	e following to indicate YES in resp		A STATE OF THE STA
Senzodiazepine tolerano		tive reaction when taking Vallum or Xanax?	Significant for benzodiazapines
Salcium channel blockers		e medications that are calcium channel blocker ma	digations for hypertension? Calcium channel blockers to be avoi-
Jaily routine	☐ Frequent dathroom trips?		
Diarrhea	Are you taking any medical	ions for diamnes?	
Slaucoma	☐ if you have glaucoma, do y	ou have problems with controlling the glaucoma?	Significant for benzodiazopine: Triazolam & Midazolam are contrain
Sastric Bypaus	☐ Have you had gastric bydar	is surgery?	Significant for oral premed Oral sedatives may be contraindicate
rapefruit juice	Do you ever drink grapefru		Significant for benzodiszepine: Avoid 2-3 days before and 1 day af
	☑ Does it bother you to have		The state of the s
Wieulty.	1-1300000000000000000000000000000000000	1 (2 ) 10 (1 (000))	Sedative premed may be indicated
orbital lace	☑ Coss it oother you to have	T. I. State	Enquirieum For buscodiscopine. Avoid 2-3 days before and 1 day is Bedivine premied may be indicated.



#### StreamDent Sedation Procedure - Pre-op Check In

Your Practice Name Here AnyCity, ST, 00000

Perry Apical Today's Date: 12/26/2010

2) Verify patient has been NPO. Ask "did you have a good breakfast?"

☑ Verified patient is NPO NPO guidelines:

or complied with modified No solid food past 6 hours no liquids past 2 hours; GERD/Obese patients 8 hours

NPO guidelines Diabetic patients - dry toast, very little water.

Pati

- 3) Verify patient has avoided antacids, grapefruit juice, alcohol or narcotics within the last 24 hours. Verify patient avoided medications as specified on pre-op sheet.
  - Patient avoided listed items OR there are no items to avoid
- 4) Have patient leave any jewelry, rings, watches, cell phones with their escort no exceptions. Patient's property given to escort
- 5) Record escort's name, relationship and contact information.

▼ Escort present

Escort name: Relationship to patient: Escort cell phone #1: Escort cell phone #2: Postop call number:

Anna Apical wife 606-555-4320

Summary of pre-op meds this morning for Sedation reco Triazolam & Hydroxyzine

6) Record the last time patient took their pre-op medications. If not done, notify doctor before seating patient in treatment room.

	Time	Pre-op dose	
Last night:			
Celebrex/NSAID:	7:00 PM	200 mg.	Celebrex tablets are 200 mg. each; NSAIDs vary by br
Diazepam	11:30 PM	5 mg.	Diazepam tablets are 2, 5 or 10 mg. each
Restoril		mg.	Restoril tablets are 7.5, 15.0, 22.5 & 30.0 mg. each
This morning:	8:10 AM		
Triazolam		0.25 mg.	Triazolam tablets are 0.125 mg, or 0.25 mg each
Lorazepam		mg.	Lorazepam tablets 1 or 2 mg each
Hydroxyzine		50 mg	Hydroxyzine tablets are 25 or 50 mg, each

7) Review all of patients prescribed medications. Mark when they last took the medication. Do not include the pre-op sedation

Medication	Date last tall	ime last taker
Prevacid	12/13/10	6PM
Lisinopril	12/15/10	7AM
Plavix	12/15/10	7AM
Aspirin	12/15/10	7AM
Zocor	12/15/10	7AM
Singulair	12/15/10	7AM
Qvar Inhaler	12/15/10	7AM
Qyar Inhaler	12/15/10	7AM
	122/12/10	1,4490

Patient was told to avoid these medications:

Prevacid	
TOTAGO	
This Morning:	
Prevacid	

#### Notes from when appointment was scheduled:

- ☑ Triazolam pre-op dose prescribed
- Lorazepam pre-op dose prescribed
- Hydroxyzine pre-op dose prescribed
- ☑ Diazepam pre-op dose prescribed
- Restoril pre-op dose prescribed
- ☑ Celebrex or NSAID prescribed

- Seating the patient
  - Allow 20 minutes assistant time
  - Patient comfort
  - Cell phone, watch, glasses
  - Vital signs recorded on sedation record

Doctor Assessment: Time Out

- Chart open with health history
- Review sedation record
- Review radiographs

- If IV route:
  - Turn on nitrous
  - Assess veins

#### Immediate Pre-Procedure Reassessment:

- Medical information reviewed current physical exam, any physician orders or any additions to the problem list since pre-assessment
- Sedation history including after care provided reviewed
- ✓ If patient is a tobacco user, how much in the last 24 hours?

✓ NPO as ordered

☑ Escort Present: Perry Apical

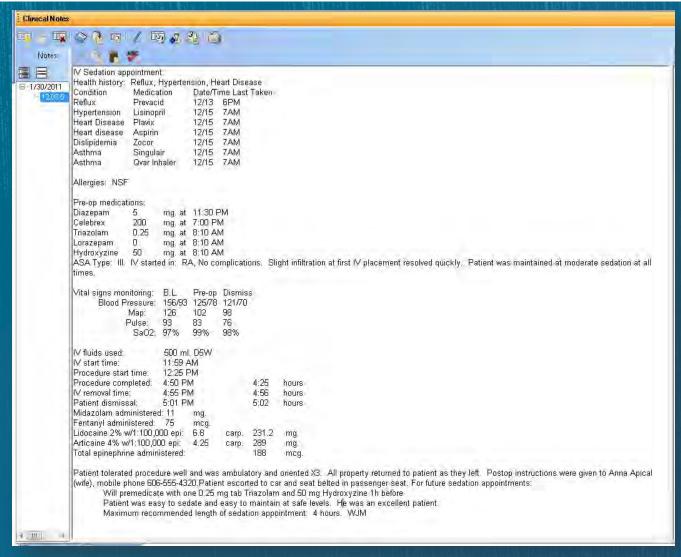
- Allergies reviewed
- ✓ Pre-op medication: Triaz & Hydro: Time Taken: 7:00AM

- Dental Assistant Responsibilities (IV Example)
  - Assists with tubing during venipuncture
  - Places Veniguard while doctor stabilizes catheter
  - Makes entries on sedation record
    - When IV is placed
    - When first sedation meds are started
    - Every time any drug or local anesthetic is administered
  - Adjusts the drip when adequate bolus has been administered
  - Begins entering notes in the clinical record while sedation meds are taking effect

- End of Procedure Dental Assistant (IV Example)
  - Open the IV bag
  - When patient is alert, assistant initially completes assessments, records post-op vital signs, calls doctor
  - After patient is dismissed, sedation record is copied/pasted to clinical notes and clinical notes are completed
  - Doctor and assistant witness wasted IV meds. Initials are entered on sedation record, digital clinical record is filled out and signed/locked. Account for all milligrams.
  - Unopened meds are returned to the drug cabinet, drug log is completed

### Sample of Clinical Notes

- Health history
   (routine meds, with time of last dose
- Pre-op meds, with time administered
- Vital signs:
  - Baseline
  - Pre-op
  - Postop
- IV meds administered
- Dismissal notes



# Drug Logs

	Inventory Sheet Inventory control Sheet *									
Flemfingsburg										
Dane	Partient	Via ti Dispensed	Actual mg. administered	mg. Wasto	Signature #1 - Waste	Doctor's Inhiais Waste	Total Vials used	u nused Vials Returned to Inventory	*Visits Purchased - Added to Inversory	Total Vision III In Inventory
1 1	Bolonce Forward from pre	-						,		,
7.7										
/ /										
/ /						·				
1 1										
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Sng/	Viol		Midaz	olan	n Inventor	ry She	eet '	Midazolam Invent	ory Control Sheet #_	IM	
J'					ned copies of all purcha	ses!		NW 50	THE SECOND CONTRACT OF SECOND		
		Vials	Actual mg. Midazolam administered (5			Doctor's Initials -	Total Vials	Unused Vials Returned to	# Vials Purchased -	Total Vials still in	
Date	Patient	Dispensed	mg/vial)	mg. Waste	Signature #1 - Waste	Waste	Used	Inventory	Added to Inventory	inventory	
815109	Balance Forward from previo	ous sheet							10	10	age 29
8/11/09	Profes Edward	3	9	1	Lobin Ekre ulrugar	ogn	2	1		8	1
8/11/09	Office Yoffice	3	ġ	2	90 Hillede	O ROY	2	1		6	
8/11/09	-				111				20		Por RE
8/12/09	Acres San Plans	3	7	3	Susan thisad	-Bu	2	1		24	
8/13/09	Othy Roman	a	7	3	Polin Ehresberge	Sign	2	0		22	
8/21/09	Production Co. P.	34	15	0	Swaherm		3			19	
8 124 109	Colombian.	3	les	4	Jensh Holdrod	3g1	2			17	
8 125/04	gers Robbs	3	2	3	Oul Holand	son.	į	2		76	
9/9/09	june Trage	1	5	0	Robin Ekrenterga	Orn	1	a		15	
9/11/09	A.M. Counts	3	25mg	300	Redric Ekrentriger	Og_		2		14	
9/15/09	Annual Contract	3	10		Chudun Bonis	An .	$\overline{a}$			12	
9/16/09	Ant Player	3	10	3	Sarahropper	2h	3	9		9	
9/16/09	74				''				30	39	P/3
4/18/09	Apply Could	3	0	0			9	Ma		39	
10/12/09	Serven Bridge	3		4	Knothy Brailey	Mr.	l			38	
10/13/09	Make Sulfi	3	5	0	Robin Ehrenberger	de		a			
10/13/09	Auri Erran.	3	1	4	Rolin Ekrestergas	Dyn .		2		36	
10/14/09	Resis Berghout	3	6	4	Homanda Fair	Sp.	2			34	
10/19/09	Chicaton Scille	_ 3	9		Robin Ehrenberger	-8	2			32	
10/20/09	Caffe filtris	3	5	Ó	Rdin Elrenberge	2 MJU		2		31	
10/26/09	Janes Same	3	10	0	Onistino Jones	ay y	2			- 1	
10/21/19	See Jefragen	3	15	0	lobin Ehrenberge	Solv	3 0	, 0		260	my l
10/28/09	Eroba Physica	3	6	4	Robin Ekrenbergn	Type	28			24	
10/28/09	SHOP LATE	3	11	4	Robin Ehren lege	W.	3	0		21	
6/28/09	Yukka Shod		4	1_	Rdin Ehenberge	defin	1	a		192	Dryn
19/2/09	Carry Durates	34	15	0'	Letin Ehrenberge	on	3			11	
	7	R	٤		1	/				* [	

Emergency Cart Weekly Checklist						
Date	AED	Emergency O2	Check Expired Items	Battery- Flashlight	Battery- Laryngosoppe	
6-24-098	# /	V		1		
7-2-099	# V		Epinephus	V		
7-10-09 04	/	1	For Epinephi	u V		
7-16-0904			n n	1/	V	
8-4-09 94	V		ordered	V	V	
8-14-0924	V	V		V		
8-20-09 JH	1		Epi-Pen	V	V	
8-28-0904	V			V	V	
9-4-09 94	V	V	V	V	V	
9-17-09 9#	V		Phenergan 9-30 See notes			
10-7-09 gH	V,	/	Amino phylline Atropine SulPate	/	/	
10-J-019H	1	1	Atapiae Sulfate	1	1	
4 BO-LI-P	1	1	See notes	1	1	

I will ak

Complete All Checklists, Then Leave Completed List On Doctor's Desk

### **Emergency Cart - Drug Vial Check**

Instructions: For each dru					
Drug	Week 1	Week 2	Week <sub>1</sub> 3	Week4	Week 5
List date checked:	9-10-4	9/16/11	9/23/11	9/30/11	10/2/11
Flumazenii (Romazicon)	V	1	1	1	1
Epi-Pens	V	V	/	V	0
Epinephrine 1:1000	1	V	/	/	1
Epinephrine 1:10,000	1	1	/	V	1
Aspirin	expression	1	/	V	1
Afrin Nasal Spray		V	/	V	1
Albuterol	1	V	/	1	1
Aminophylline	-	V	/	1	V
Ammonia Inhalants	2	V	1	V	0
Amyl Nitrate	1	V	/	V	U
Atropine	1	V	/	1	1
Dextrose	1	V	V	V,	
Diphenhydramine	V	V	V	/	/
Ephedrine	1	V	1	V	1.
Insta-Glucose	4	V	V	V,	1
Lidocaine	-	1	1	/	1
Lorazepam	V	V	/	1	V
Naloxone (Narcan)	V	V	1	1	V
Nitroglycerin Tablets	~	/	V	1	V
Nitroglycerin Spray	EXP. Books	V	1	/	1
Phenargan	1	V.	1	V	
Salu-Medrol	V	V		/	1/
Vasopressin	1	-/-	V	/	1
Your Initials	MB	QH	Q.H	OH	Y002

Eval	luation for Expired Ite	ms					1/18/2010
	Item Name	Expiration D	Date last	Qty last O	Supplier:	Manufacturer:	Price Each
1459	Insta-Glucose 31 gm Tube	01/30/10	11/20/2004	1.	Fleming Co. Hospital		\$3,43
Notes 1689	Vasopressin (Erner)	01/30/10	2/27/2009		Fleming Co. Hospital		\$5.40
Notes 1766	Aspirin	02/28/10	2/27/2009	2			
Notes 1601	2% Lidocaine HCI	03/01/10	10/24/2006		Fleming Co Hospital		
Notes 1006	Romazicon - Triazolam reversal age	03/31/10	1/14/2009	4	Southern Anesthesia		\$29.00
Notes 542	Benadryl (Diphenhydramine)	04/01/10	8/27/2008	2	Fleming County Hosp		
Notes 474	Phenargan (Promethazine) - to com	04/30/10	10/12/2009	2	Fleming Co. Hospital		\$1.35
Notes 1081	Naloxone Narcotic Reversal Agent	05/01/10	3/3/2009	2	Fleming Co. Hospital		\$39.33
Notes 473	Stock two 10 ml vials. Lorazepam 2 mg/ml, 10ml vial - Em	06/30/10	4/14/2009	2	Fleming Co Hospital		\$1.15
Notes 408	ONE VIAL EXP 6/2010 ONE VIAL EXP ( Ammonia Inhalants (Emerg Kit) - n	08/2010. JH 08/20/10	11/21/2002	1	Patterson Dental	Lorvic	\$5.75
Notes 470	These do not expire. Salu-Medrol (Emerg Kit)	09/30/10	10/31/2002		Fleming Co. Hospital		\$3.79
Notes 476	Aminophylline (Emerg Kit)	10/01/10	10/12/2009		Fleming Co. Hospital		\$1.08
Notes							

# **CDT Codes**

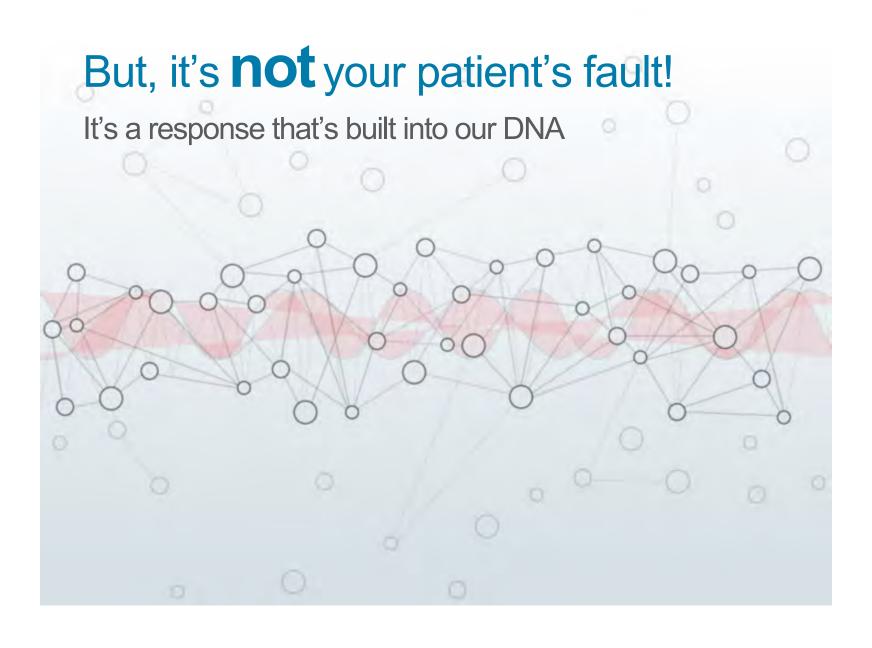
D9240	Intravenous moderate sedation/analgesia, per appointment (OLD code, cannot bill to insurance)
D9239	Intravenous moderate sedation/analgesia – first 15 minutes
D9243	Intravenous moderate sedation/analgesia – each addtl 15 minutes
D9248	Oral moderate sedation

# Managing Difficult Cases/Debilitated Dentition

- Resources:
  - Panckey Institute
  - Dawson Institute
  - Spear Study Club
  - Seattle Study Club

Out of patients who get regular dental care, 82% have some level of anxiety.

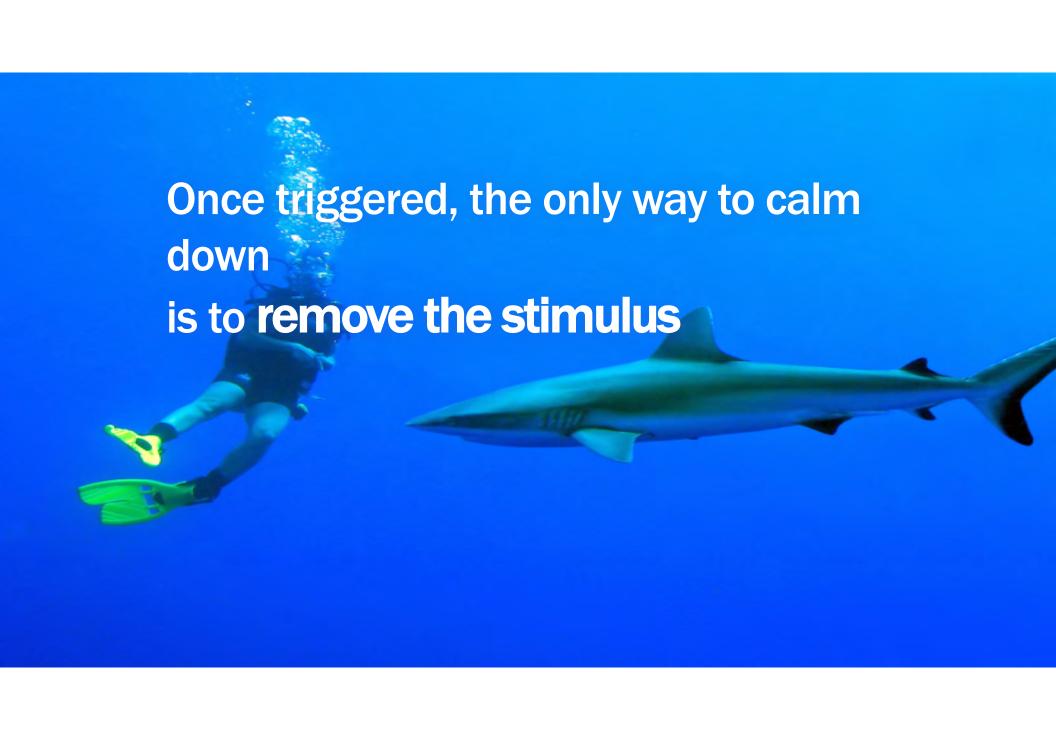


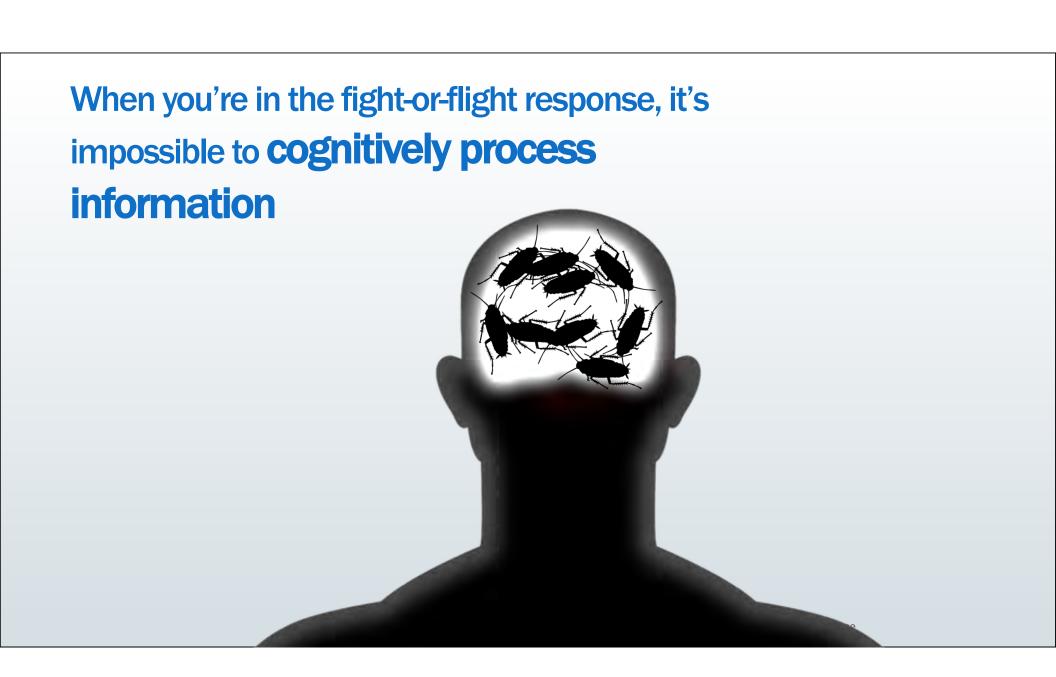


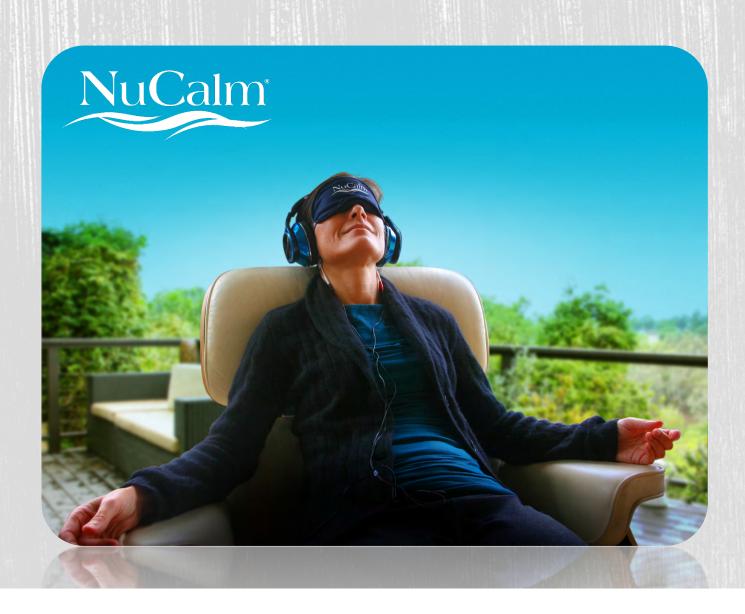
### An anxious response is triggered whether a threat is

### real or it's perceived









# **Certifications and approvals**

- The only patent in the world for "systems and methods for maintaining and balancing the health of the human autonomic nervous system"
- FDA Cleared Class III Medical Device
- U.S. Patent Registration No.: 9,070,030; Issued July 14, 2015
- Approved by Health Canada
- Approved by the U.S. military

# **Autonomic Nervous System**

### Sympathetic

### Parasympathetic

Functions to defend the body against attacks - FIGHT OR FLIGHT elevates blood pressure, blood sugar and body heat

Functions to heal, regenerates and nourishes the body - REST AND RECOVERY activates digestion, elimination and immune function

Regulates brain, muscles, the thyroid and adrenal glands insulin, cortisol and thyroid hormones

Regulates liver, kidneys, pancreas, spleen, stomach, small intestines and colon, parathyroid hormones and bile, pancreatic and digestive enzymes

Associated emotions: anger, aggression, fear, guilt, sorrow

Associated emotions: contentment, gratitude, calm, relaxation

### An all-natural, patented, proven, clinical solution

- Safe no side effects, no recuperative time and no supervision needed
- Predictable quickly neutralizes the stress response at the midbrain
- Reliable improves pain management, patient comfort, and patient healing
- Simple easy to administer



1. Use NuCalm supplement | 2. Apply CES patches and use microcurrent to facilitate relaxation | 3. Fit headphones, turn on tablet & NuCalm app, adjust volume | 4. Put on eye mask

Within 3-4 minutes your body is in the healing zone and recovering at the cellular level.



# Neurophysiological impact

Rapid induction of parasympathetic hypnogogic dissociative state



# Neurophysiological impact

Sustained, steady parasympathetic dominance throughout the experience



## Neurophysiological impact

Rapid return to a functional state (motor skills, attention,

and full cognition) with no lingering negative

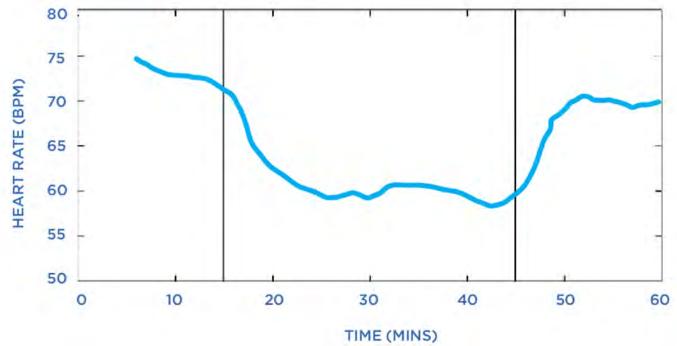
post-relaxation effects

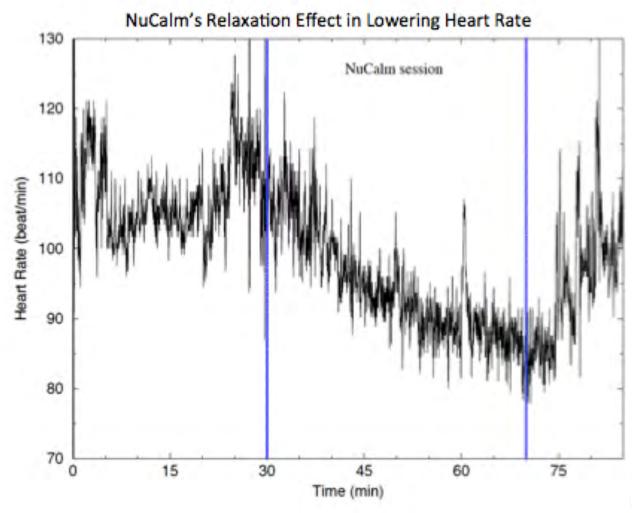


Chung-Kang Peng, Ph.D., Co-Director,
Margret and H.A. Rey Institute for Nonlinear
Dynamics in Medicine, Beth Israel Deaconess
Medical Center, Harvard Medical School



Figure 1: Heart Rate





CK Peng, Ph.D., Harvard Medical School and the Rey Institute for Nonlinear Dynamics in Medicine "After years of researching dynamics that lead to better diagnostics, especially with sleep stability and disorders, its exciting to work with a powerful intervention such as NuCalm"

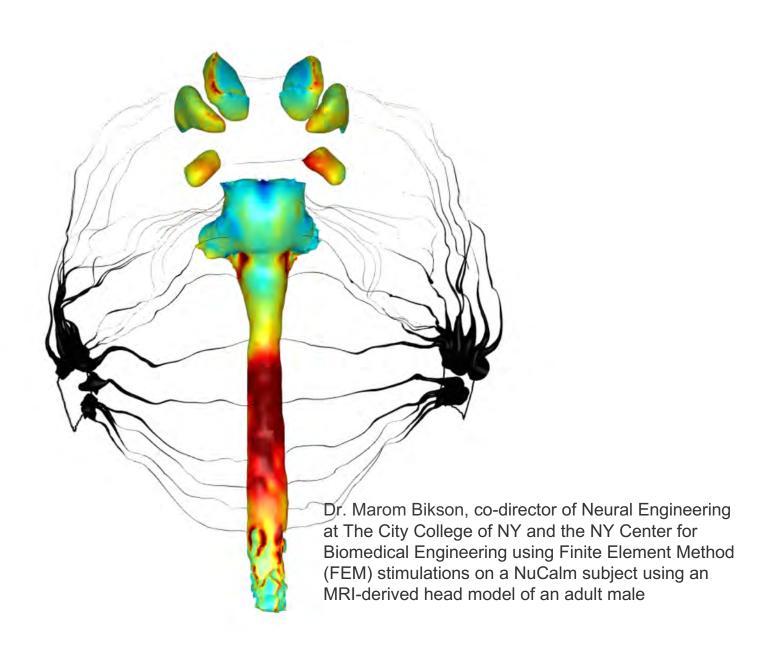
©2016 Solace

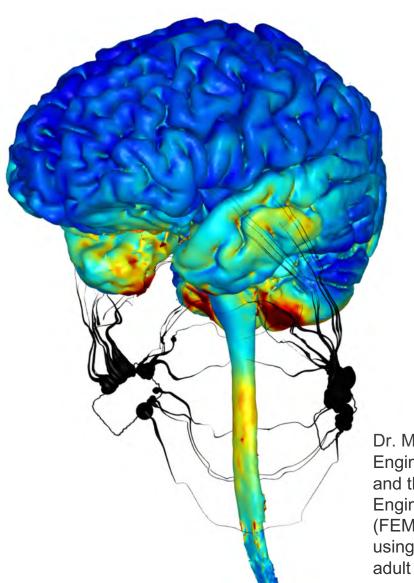
### Recover smarter.

"On NuCalm, subjects experience a rapid decrease in heart rate and respiration rate while exhibiting an increase in vagal tonality. These biomarkers are consistent with deep meditation and illustrative of the predictable rapid onset of the parasympathetic nervous system dominance created by NuCalm."

 Chung-Kang Peng, Ph.D., Co-Director of the Rey Institute for Nonlinear Dynamics in Medicine at the Beth Israel Deaconess Medical Center/Harvard Medical School







Dr. Marom Bikson, co-director of Neural Engineering at The City College of NY and the NY Center for Biomedical Engineering using Finite Element Method (FEM) stimulations on a NuCalm subject using an MRI-derived head model of an adult male

# NuCalm allows dentists to perform dentistry without compromise

Deep relaxation is maintained for the entire procedure

Significantly reduces gag reflex, tongue movement, excessive swallowing, muscle tension, defensive postures, stalling tactics, and

 Reduces the amount of local anesthesia needed

startle responses

Improves healing & pain management



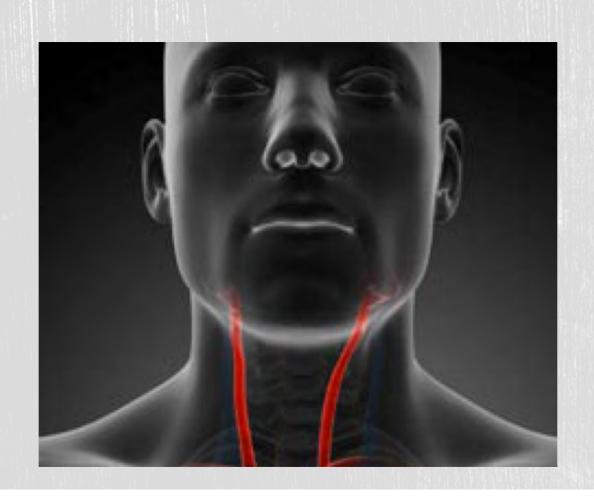
### Components of the **NuCalm** system

### 1. All-Natural NuCalm Cream

- Inhibitory neurotransmitters
- Interrupts adrenaline the same way your body does
- Manufactured in our brains
- Safe Generally Recognized As Safe (GRAS) by the FDA



### Apply the NuCalm cream



#### Components of the **NuCalm** system

### 2. Cranial Electrotherapy Stimulation (CES)

CES creates a mild, sub-sensory electrical impulse that improves the effectiveness of the all-natural NuCalm cream to prepare the body for relaxation.



## Apply the **CES**



#### Components of the **NuCalm** system

### 3. Neuroacoustic Software

The world's most sophisticated proprietary neuroacoustic software that presents the mind with a pattern it recognizes and follows into deep relaxation (Alpha / Theta states characterized by brainwave frequencies between (4 - 12 Hz).



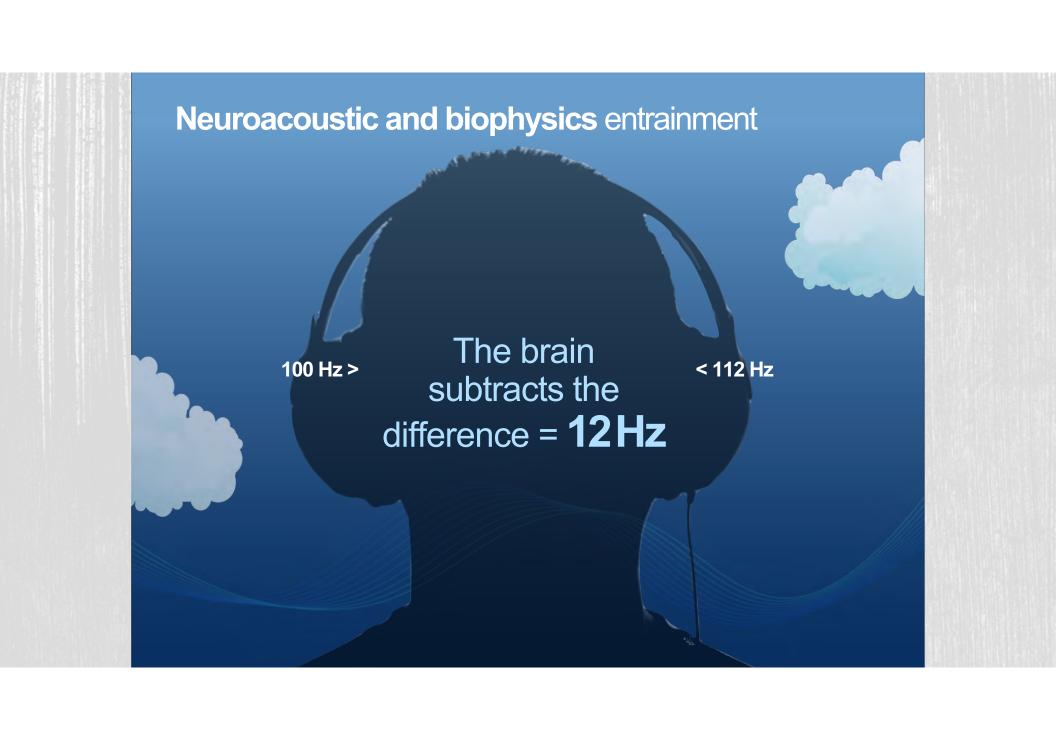


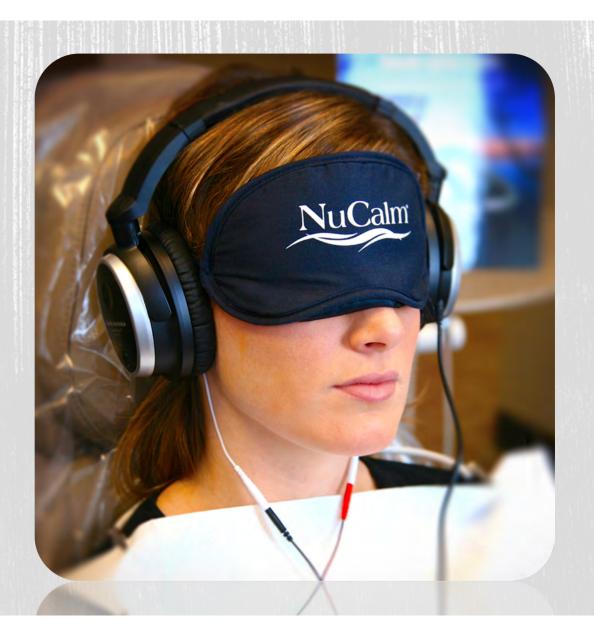
### Components of the **NuCalm** system

### 4. Light-blocking eye mask

Blocking light negates visual stimuli resulting in up to a 30% increase of Alpha brain wave production.







# NuCalmed state of mind



- Relaxed clinical environment
- Faster, safer, easier dentistry
- Better clinical outcomes
- Fee-for-service profit center
- Increased patient satisfaction
- Increased case acceptance
- Increased patient referrals



### Pain Control for the Anxious Patient

Courtesy: Kenneth L. Reed, DMD NYU, USC, UNLV, U of Alberta

### **NNT**

**Number Needed to Treat** 

Definition: Calculated for the proportion of patients with at least 50% pain relief over 4-6 hours, compared with placebo.

- Study must be:
  - Randomized
  - Double-blind
  - Single dose
  - Patients in moderate to severe pain

### **NNT**

Tylenol#

- Acetaminophen (APAP) 300 mg.
- Codeine
  - #1 7.5 mg
  - #2 15 mg
  - #3 30 mg
  - #4 60 mg



### Tylenol #3 (300 mg APAP, 30 mg codeine)

Tylenol #3 tablets	NNT
1	5.7
2	4.2

## **NNT**

Acetaminophen (APAP) ONLY

APAP only - Dose	NNT
325 mg x 2	4.6
500 mg x 2	3.8

Tylenol #3 tablets	NNT
1	5.7
2	4.2

# NNT Codeine alone

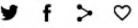
Drug	NNT
Codeine 60 mg	16.7
Placebo only	18.0

### NNT Hydrocodone

- USA consumes 99% of the world's hydrocodone
- 2011: US doctors more than 131 million Rxs
- DEA: Hydrocodone ranks among the most abused meds

### NNT Hydrocodone

TOP DEFINITION



#### Norco

A perscription, schedule III, narcotic analgestic (pain killer)containing hydrocodone and acetaminophen (Tylenol). Hydrocodone is actually an opiate, like heroin, that gives an amazing euphoric body high but it's also very addictive (although not nearly as addictive as heroin). Norco is basically the same (better) as Vicodin and Lortab except that the ratio between hydrocodone:acetaminophen is much lower, making it much better for recreational use. Norco contains 7.5 mg or 10 mg of hydrocodone and 325 mg of acetaminophen. Acetaminophen, when taken in high doses (2,000+ mg) is very harmful to the liver. Normal vicodin pills contain 5 mg of hydrocodone and 500 mg of acetaminophen. Norco is perscribed for severe pain. So norco contains more of the good stuff and less of the bad stuff making it better and much more expensive on the streets. Norco pills are yellow in color, oval shaped with straight rounded sides, almost like an oval cylinder (not sure if it has a real name), there's also a cursive-looking "V" on one side and some numbers engraved on the other side with a line splitting the pill vertically.

Two or three pills of Norco 10/325 will fuck you up.

by Jimmy2551 July 14, 2006

# NNT Zohydro ER

- 10, 15, 20, 30, 40 & 50 mg capsules
- Twice daily dosing
- Approved for up to 100 mg bid !!

# NNT Oxycodone

### Percocets (325)

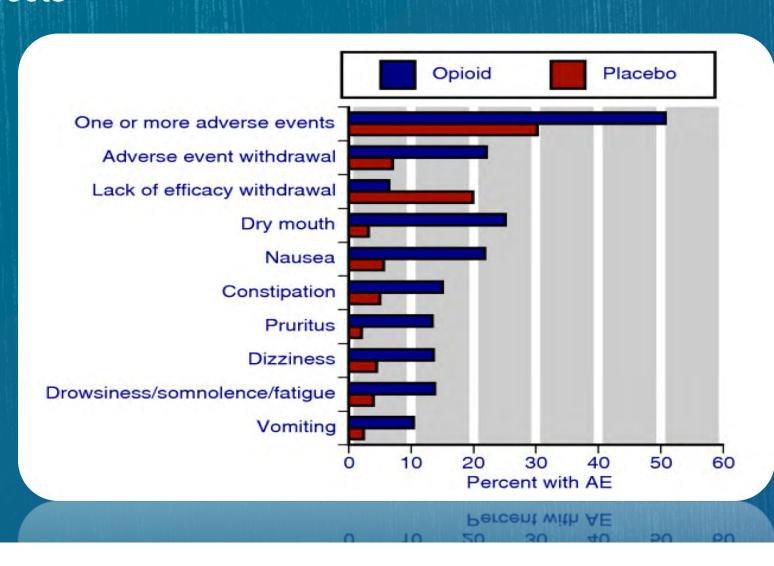
- 325 mg APAP + Oxycodone
  - 2.5 mg
  - 5.0 mg
  - 7.5 mg
  - 10 mg

Percocet	NNT
325/5.0 - 1 tab	5.5
325/5.0 - 2 tabs	2.6

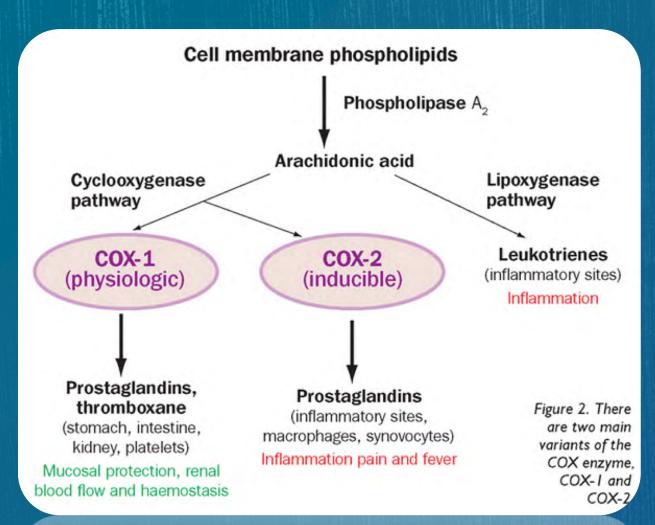
# **NNT**Comparison of Narcotics

Drug	NNT
Codeine 60 mg	16.7
Percocet 5 - 2 tabs	2.6
Meperidine (Demerol) 100 mg IM	2.9
Morphine 10 mg IM	2.9

#### **Narcotic Side Effects**



# NSAIDs



blood flow and haemostasi

COX-1 and COX-2

### **NNT**

Naproxen Sodium

Rx brand: Anaprox

OTC Brand: Aleve

Maximum daily dose: 1650 mg

• Rx dose: Anaprox DS, TID

Drug	NNT
Naproxen 220 mg	3.4
Naproxen 440 mg	2.3
Percocet 325/5.0 - 2 tabs	2.6

### **NNT**

#### Ibuprofen

- Rx brand: Motrin
- OTC Brand: Advil
- Maximum daily dose: 3200 mg (acute); 2400 mg (chronic)
- Rx dose: 600 mg qid

### NNT Ibuprofen

Ibuprofen	NNT
200 mg	2.7
400 mg	2.4
600 mg	2.4
800 mg	1.6*

# NNT OTC Combinations

Ibuprofen 200 mg + APA 500 mg

NNT 1.6

Ibuprofen 600 mg + APA 1000 mg

NNT < 1.6

## My Celebrex Protocols

Use only if NO Sulfa Allergy

**Minor Procedure** 

- Disp: 5 tabs
- 1 tab with supper on the night before your appointment, then 1 tab q.d. with supper until all are taken

#### **Major Procedure**

(e.g. Several Extractions)

· Disp: 10 tabs

• Sig: 2 tabs with supper on the night before your appointment, then 1 tab b.i.d. until all are taken.

Do NOT take morning of sedation appointment

#### Patient w/Pre-op Pain

(Must avoid narcotics 24h Pre-op)

- Disp: 12 tabs
- Sig: 2 tabs with supper TWO nights before your appointment, then 1 tab b.i.d until all are taken.

Do NOT take morning of sedation appointment.

## **Celebrex Premed**

9-30-08

My husband is retired military so we have traveled a lot. I have had several different dentists and so much pain with my mouth when I went to them.

I won the lottery when we retired here and I found Dr. Moorhead. First time I have had no pain at the dentist.

Unfortunately, I needed a denture. I was very nervous but, Dr. Moorhead and his team were wonderful!!! I can not emphasize enough that it was pain free. My denture feels great!

I have seen many people suffer with their dentures, NOT ME!! The whole process was painless. Dr. Moorhead even took time to call me at home after hours to check on how I was feeling.

His entire staff also really seemed to care about how I felt. I would recommend him very highly. I don't know how he does it but Dr. Moorhead is truly a caring and pain free dentist

Kathie F.

## **Celebrex Premed**

My teeth were in too bad a shape to save, so Dr. moorhead trecommended complete duntures using a process called the branching technique. Through the later process, is have never had one pain. If you cannot save your teeth, is would trecommend or moorhead and the branching technique to make your dentures.

Don flamen



December 31, 2009 2010001067-12189 Dr. William Moorhead 130 Clark St Flemingsburg, KY 41041

COX-2 Inhibitor Step Therapy Please evaluate if a "step-one" generic medication is an option for your patient

RE: P

Dear Dr. Moorhead:

You recently prescribed a medication for the state was not covered by his/her health plan because it is subject to a program called "step therapy". Step therapy programs require a trial of a "step-one" generic medication before a more expensive "step-two" brand-name product will be covered, in this case a generic NSAID before a brand name COX-2 inhibitor. Your patient will also receive a letter explaining the health plan's step therapy program.

From our claims data, it appears that your patient did not fill the prescription for the medication that you prescribed or a therapeutic alternative. Since out-of-pocket medication costs may impact adherence, please consider whether a lower-cost step-one generic NSAID is appropriate.

If you already prescribed a step-one generic for partial or received "prior authorization" for a step-two brand-name drug you don't need to do anything further. If you believe that a generic NSAID is not medically appropriate for this patient, you may request a prior authorization for the step-two brand-name drug by calling 800.417.8164.

The information provided is only a guideline to assist you in planning the best course of therapy for your patient, and does not replace your clinical judgment. We hope this information is helpful. If you have any questions or comments, please call the Express Scripts Physician Response Line at 888.287.8182 or fax us at 800.315.3528.

Sincerely,

Ed Winsbarton

Ed Weisbart, MD Chief Medical Officer, Medical Affairs Express Scripts

Enclosure: Step Therapy List

© 2007 Express Scripts, Inc., All Rights Reserved.

SXPHYCOX 01/03/07

XXPHYCXX\_1\_000 (HITH)

Broken
Appointments

Complex
Health
Histories

Longer
Treatment
Time

More Complex
Treatment
Plans

Compromised
Treatment
Results

Phone skills Systems

Broken
Appointments

Verbal skills Flags Policies

Broken
Appointments

Complex
Health
Histories

Staff training
Delegation
Systems

Broken
Appointments

Complex
Health
Histories

Higher fees to compensate? (No PPO)
Reschedule with more advanced technique
Create scheduling templates for staff
that allow for difficult patients

Longer
Treatment
Time

Broken
Appointments

Complex
Health
Histories

Advanced training for doctor & staff

Longer
Treatment
Time

More Complex
Treatment
Plans

Broken
Appointments

Complex
Health
Histories

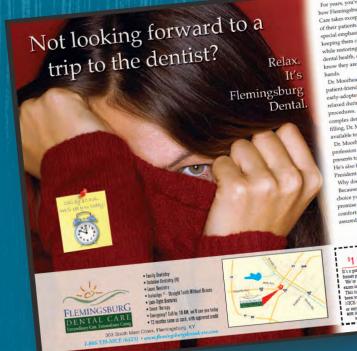
Inform patient
Reschedule to re-do
Observe?

Longer
Treatment
Time

More Complex
Treatment
Plans

Compromised
Treatment
Results

## Marketing



how Flemingsburg Dental Care takes exceptional care of their patients. With a special emphasis on keeping them comfortable while restoring their dental health, our patie know they are in good



Dr. Moorhead is well known for his patient-friendly skills and practices. He was an early-adopter of sedation techniques to keep you relaxed during longer, traditionally uncomfortable procedures. Whether you need dental implants, complex dental procedures or just a simple white filling, Dr. Moorhead makes those advances available to you and your family.

Dr. Moorhead is also known for serving his profession and his community. He regularly esents to other dentists on clinical excellence He's also been recognized by his peers and is the President-elect of the Kentucky Dental Association. Why does all this matter to you and your family? Because quality and caring matter to you in every choice you make. We've told you for years our first

comfortable. But the promise runs deeper. Rest assured you'll receive the best dentistry has to offer.

#### 1-866-539-NICE (6423)

New Patient Introduction Value

\$1 Exam & Full X-Rays Save \$167

It's a great time to see us at our 303 S. Moin Cross location — the former public library building.)
We're giving new posteroif. a chance to get a complete dental

A Bit Nervous About Going To The Dentist? Relax. It's Flemingsburg Dental.

Invisalign = - Straight Teeth Without Braces

· Emergency? Call by 10 AM, we'll see you today • 12 months same as cash, with approved credit

· Lock-Tight Destures

303 South Main Cross, Flemingsburg, KY

FLEMINGSBURG



For years, you've heard how Flemingsburg Dental Care takes exceptional care of their patients. With a special emphasis on keeping them comfortable



know they are in good

Dr. Moorhead is well known for his patient-friendly skills and practices. He was an early-adopter of sedation techniques to keep you relaxed during longer, traditionally uncomfortable procedures. Whether you need dental implants, complex dental procedures or just a simple white filling, Dr. Moorhead makes those advances available to you and your family.

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New Patient Introduction Value \*1 Exam & Full X-Rays Save \*167

# Downloads Available on StreamDent.com:

Full Color Screenshots of this lecture

**Controlled Substance Log** 

Sedation Health History

Clinical notes template

Organizing your emergency supplies

**Emergency Kit Weekly Checklist** 

- Excel format
- Consent form Oral Sedation
- Consent form IV Sedation
- Mock Emergencies

