

**KENTUCKY DENTAL ASSOCIATION
EXECUTIVE BOARD MEETING**

KDA Headquarters Building
Louisville, Kentucky
February 9, 2019
10:00 A.M.

- 1. CALL TO ORDER.** **Dr. Jonathan Rich** called the meeting to order at 10:00 a.m. The following members of the KDA Board were present:

Dr. Paul Boyd	Dr. Bill Lee
Dr. Scott Bridges	Dr. Cliff Lowdenback
Dr. Ansley Depp	Dr. Joe McCarty
Dr. Andy Elliott	Dr. Julie McKee
Dr. Darren Greenwell	Dr. Mark Moats
Dr. Margaret Hill (representing Dean Bradley (UL Dean)	Dr. Charles Montague
Dr. H. Fred Howard	Dr. Jonathan Rich
Dr. Laura Hancock Jones	Dr. David Thornton representing UK

Guests included Drs. Garth Bobrowski and student member Monali Haldankar. From Kare Mobile: Dr. Kwane Watson, Dr. Nandaka Jayaweera, Ms. Brittany Becker and Mr. Scott Benton were present. Ms. Sarah Askin from Welenken CPAs was also present. Staff members present were Mr. Todd Edwards, Mrs. Melissa Nathanson, Mrs. Janet Glover, and Mr. Richard Whitehouse.

- 2. INVOCATION.** **Dr. Garth Bobrowski** gave the invocation.
- 3. APPROVAL OF MINUTES.** The minutes of the November 10, 2018, meeting of the Executive Board was approved.

NOTE: All reports are presented in the minutes as they were submitted by their authors. No editing in the form of spelling or grammar has been attempted.

4. **REPORT OF THE TREASURER. Ms. Sarah Askin of Welenken CPAs** gave a report on the yearend financials of the KDA and affiliates as of 12-31-2018.
5. **KARE MOBILE APP. Dr Kwane Watson** gave a presentation of an app that he has developed. It is free to patients and dentists. It is used to give patients and dentists an opportunity to schedule dental needs. It can be used for appointments, tracking, insurance, and procedures needed.

MOTION: Dr. Andy Elliott moved to direct the KDA Executive Director to explore a potential business relationship with KARE mobile. **Dr Bill Lee** seconded the motion.

ACTION: APPROVED.

6. **NETWORK LEASING. Mr. Chad Olson, Director, State Government Affairs at ADA,** gave a report of network leasing. He encouraged the KDA present legislation on network leasing if possible. It is known this a short session in Kentucky and may have to wait until next year.
7. **REPORT OF THE PRESIDENT. Dr. Bill Lee** submitted the following report:

President's Report
Kentucky Dental Association Executive Board
February 9, 2019

A lot has been going on since we last met. So as not to be redundant, I will just touch on items that I know will be discussed in greater detail in other reports. I will present the significant activities as they relate to our Strategic Plan.

ADVOCACY
-advocate for dentistry in the commonwealth-

- Legislative Day – February 21st, Room 313, Capitol Annex, 8:30 am. This has been promoted via the website, Facebook, eExpress, eTidings and verbally and each component visit. We're asking those who are planning to attend to let Rick Whitehouse know so he can send the link to the toolkit that will have all the necessary information included. Information has been provided on how to find out and reach your legislator has been provided (www.lrc.ky.gov/ "Find my Legislator").
- Legislative Agenda - It has been reworked and reviewed and approved by the Executive Board. Thanks to all those who worked hard on it. It is part of other discussions so I won't go into details in this report.
- Local Dental Society meetings – So far I have met with Southeastern, Northern, Bluegrass and Green River while Dr. Moats represented me at Pennyryle and Dr. Bobrowski represented me at South Central. Along with the legislative updates, I have encouraged participation in Legislative Day (Challenge coin!), KDPAC contributions and

membership. I have been well received and I appreciate the hospitality I have been shown.

- KDPAC – It is painfully obvious that dentists have not only become complacent about joining their professional organization, they are reluctant to support their Political Action Committee. Yet, the main complaints are about government and insurance.
- **ACTION ITEM: If a member of the Executive Board has not joined KDPAC yet for 2019, please do so before the end of the meeting.**

MEMBER SUPPORT

-serve and support the needs and success of members-

- Director of Membership Services – Jenna Scott. I have had the pleasure of working with Jenna in about half dozen meetings and I have been nothing but impressed. She is able to interact extremely well whether it's with KDA staff, local dentists, University Deans or ADA staff. She brings a unique skill set to the position and has the ability to use her experiences for the challenges she faces with the KDA. Welcome aboard!
- Membership – In each of my three journal articles membership has been the main focus. We have stopped the bleeding, but we've still have a lot of work to do. The most effective recruitment is one on one at the local level and as Executive Board members I encourage each of us to actively participate in the membership activities locally.
- Membership promotion – I have made some efforts to reach out to some groups that meet but are not particularly sponsored by organized dentistry. An oral surgeons group in Lexington sponsors monthly CE for their referring offices and have asked me to be their speaker for February. Also, a podcast group, "Life and Dentistry" holds a national conference in Lexington in March and they have given us space in their exhibits.
- KDA Annual Meeting – August 15-18, 2019, Galt House, Louisville, KY. Plans are progressing nicely. Rick Whitehouse came up with a clever theme that we may incorporate throughout the meeting. Please on attending, bring your staff and tell your colleagues.
- Distinguished Service Award – Dr. John Thompson. Requires five written endorsements and a 2/3 secret affirmative vote no later than the next Executive Board meeting.

PUBLIC AWARENESS

-promote oral health through community service and public relations-

- Kentucky Oral Health Coalition – I attended the KOHC annual meeting along with Rick Whitehouse and the meeting was run by Dr. Laura Hancock-Jones. An excellent meeting and speakers and I think some in the public/government sector are beginning to understand the plight of the private practitioner.

ASSOCIATION EXCELLENCE

-lead the profession through the ADA tri-partite structure-

- UKCD – We met with several members of UKCD faculty and staff and the Bluegrass Dental Society to see what we could do to improve relationships with the school and organized dentistry. It was a very productive meeting with groundwork laid involving mentoring, exposure to the students, residents and faculty as well as promoting the dental schools at KDA events. We encouraged student participation at Legislative Day and the Annual meeting and discussed presenting a KDA award to an outstanding graduating student.
- ULSD – We also met with Dr. Bradley of ULSD for the same purpose as UKCD. We discussed many of the same issues and made plans to move forward with several items, including a KDA award. Both schools acknowledged that they probably have a low membership rate and felt that the perception of being too expensive without enough benefits on a professors income is the main reason.
- **ACTION ITEM: Discuss a KDA dues waiver or reduction for dental school faculty.**

8. REPORT OF THE VICE PRESIDENT. Dr. Mark Moats submitted the following report:

KDA First Vice President Report

Friday February 1, 2019

November 10th, 2018

Attended KDA Executive Board Meeting, KDA Office, Louisville, KY

January 2nd , 2019

Participated in KDA Executive Committee Conference Call

January 17th, 2019

Participated with an in-office visit with discussions on leadership, membership services and my personal private practice issues at my practice in Henderson, KY with:

Dr. Bill Lee, KDA President

Rich Whitehouse, KDA Executive Director

Jenna Scott, KDA Director of Membership Services

January 17th, 2019

Attended KDA Leadership visit with *The Green River Dental Society*, Owensboro, Kentucky

November-January 2019

Continuing with Bi-Weekly Conference Calls with McCarthy Strategic Solutions

Upcoming Events:

2019 KDA Legislative Day

February 21, 2019

Capital Annex

Frankfort, KY

Respectfully Submitted,

Mark A. Moats, D.M.D., M.A.G.D., KDA First Vice President

9. REPORT OF THE EXECUTIVE DIRECTOR. Mr. Richard Whitehouse submitted the following report:

MEMORANDUM

To: KDA Executive Board
From: Richard A. Whitehouse, Executive Director
Re: Executive Director's Report for February 2019 meeting
Date: January 18, 2019

Presentations for February 9th meeting

- Remote: Chad Olson, ADA Director of State Government Affairs
 - Auditor's Report

The following is a summary of significant activities since my last report. It is broken down according to our strategic goals.

ADVOCACY

- advocate for dentistry in the commonwealth -

KDA Legislative Day

Our 5th annual legislative day is scheduled for February 21st. We will begin at 8:30 and end the day lunching with legislators. As always, a toolkit containing important information will be available to all who RSVP me via email. Members who attend and schedule meetings with their legislator will qualify to earn the new KDA Challenge Coin. Please attend this important event and urge your colleagues to do the same.

KDA Legislative Agenda

One item included in information provided to attendees is our legislative agenda. It sets forth our positions on the issues most important to our members.

ACTION NEEDED: Board approval of 2019 legislative agenda.

The KDA Executive Committee previously approved the 2019 legislative agenda.

Updates on Specific Issues:

Network Leasing - In our last few meetings, we have briefly discussed the practice of network leasing. Some states have drafted legislation to stop this. ADA Director of State Government Affairs Chad Olson will be providing us an update on this issue via phone today.

Non-Covered Services - As previously reported, the Department of Insurance has agreed with our position on non-covered services. However, to date, we have not heard of any complaints filed with the department that would cause them to take action. Please encourage any colleagues experiencing difficulty on this issue to file a complaint online at http://insurance.ky.gov/online_complaint.aspx. In addition, there are two other bills dealing with "surprise billing" (HB138) and out of network billing (SB24) that may relate to this issue.

Medicaid - I defer to Dr. Bobrowski's report on this issue. However, I wanted to mention a concern expressed regarding the new co-pays under *MyRewards*. Apparently, those who fall below the established poverty level threshold for participation will not have to pay the co-pay. For your information, I have been told that such co-pays will then be deducted from the fees dentists are permitted to charge under the program.

Water Fluoridation - There are companion bills in the House (HB97) and the Senate (SB37) that would essentially make water fluoridation a local option. Our lobbyist has reached out to leaders in the legislature as well as members of the administration. We are also preparing a joint statement with other stakeholders opposing these bills.

MEMBER SUPPORT

- serve and support the needs and success of members -

Membership Concierge Position

After reviewing over 300 resumes, our new Director of Membership Services, Jenna Scott, joined the team on January 7th. If you haven't already met her, you will have a chance to do so at our meeting February 9th. She has already proven herself to be an asset to the team and has the energy and ideas to be successful in this role. Please make her feel welcome.

KDA Association Success Challenge Coin

Our coins have arrived. They look great! Please share the information below with members of your component societies.

There are three ways to earn this coin:

1. *ADVOCATE FOR ORGANIZED DENTISTRY* - Attend our 2019 KDA Legislative Day AND meet with your legislator.
2. *GET A MEMBER* - Attend our 2019 KDA Annual Meeting AND recruit a non-member to join KDA before April 1, 2019.
3. *FIND A VENDOR* – Attend our 2019 KDA Annual Meeting AND refer a new vendor willing to become a patron or purchase a booth in our exhibit hall at the meeting no later than July 1, 2019.

ADA Quarterly Report on Membership

For the last quarter of 2018, our market share was 51.9% (0.6% above this time last year). There are currently less licensed dentists (2,272/-30 over last year) in Kentucky. This factor largely contributed to the increase in market share. We actually have 3 less members than this time last year. But, that modest decrease is also a significant improvement.

As of today, we have 1,179 members of which 36% (-1.5% over last year) paid full dues. Another 15.9% (+2% over last year) received a discount in dues. Please note that the decreasing number of members paying full dues in the last few years is a trend to watch. This trend speaks to both the need to attract new members and to seek new sources of non-dues revenue. The 2018 Q4 report is included as **ATTACHMENT A**.

The Dental Supply Company (tdsc.com)

Per the board's direction, I have executed the contract with The Dental Supply Company. We will be meeting with their VP of Promotion Activities on February 25th to begin marketing

the service to our members. We are scheduled for a go-live date of June 1, 2019. Our state affiliation agreement (**ATTACHMENT B**) and our IFG Termination Agreement (**ATTACHMENT C**) are attached.

KDA Annual Meeting

Plans for the 2019 meeting are well underway. The biggest change beyond the venue this year will be moving the President's Reception to Thursday night immediately following our Wm. Marcus Randall Awards event and our keynote speaker. On Friday night, Patterson Dental has offered to host a party for our members complete with food, drinks, and entertainment.

We continue to work toward finding a site for the 2020 meeting.

PUBLIC AWARENESS

- promote oral health through community service and public relations –

Kentucky Board of Dentistry

I attended the meeting of the Kentucky Board of Dentistry on January 12th. It was a 30-minute meeting. There was no word on when an executive director will be hired. Before the end of 2018, Board President Brad Fulkerson reached out to discuss legislative issues.

Foundation for a Healthy Kentucky

I met with the CEO and staff to discuss Medicaid and issues related to plans for a smoke-free Kentucky. I also attended a briefing at their office on "next generation" tobacco.

UK and U of L Dental School Meetings

We are working to become even more involved in the schools and are meeting with them in the next few weeks to discuss such opportunities. Potential topics to explore include developing a mentoring program and increasing opportunities to interact with both students and faculty. We are also proposing an award or recognition for dental students at the end of the school year.

ASSOCIATION EXCELLENCE

- lead the profession through the ADA tri-partite structure -

Southeast/Mid-Atlantic Regional Retreat Planning

Executive directors from Alabama, Virginia, Missouri, North Carolina, Tennessee, and West Virginia have reached out to me to discuss opportunities to meet and share best practices with the potential to establish better communication and possibly organize a regular joint meeting between the states.

Component Meetings

Since our last meeting, Dr. Lee and I attended Northern Kentucky and Bluegrass dental society meetings. Our new Director of Membership Services also attended Bluegrass on her second day on the job. There were a number of UK students attending BGDS who expressed interest in issues and participating in our legislative day.

Upcoming 2019 Meetings

January 17	Green River Dental Society
February 9	KDA Foundation
February 9	KDA Executive Board
February 13	Medicaid TAC
February 19	KY Center for Oral and Maxillofacial Surgery
February 21	KDA Legislative Day
April 14-16	ADA Student & Dentist Lobby Day
May 15	Medicaid TAC
July 22-23	ADA Presidents-Elect Conference
July 23-24	ADA Management Conference
July 25-26	ADA Conference on Membership
August 8-10	Mid-States Dental Meeting
August 14	Medicaid TAC
August 15-18	KDA Annual Meeting
September 3	6 th District Pre-Caucus
September 4-9	ADA Annual Meeting
TBD	ADA Lobbyist Conference

Current KDA Patrons

- Bowman Insurance – Platinum Patron/Partner
- Commonwealth Technology – Platinum Patron/Partner
- PCIHIPAA – Silver Patron
- Lifetime Financial Growth of Kentucky (Guardian) – Silver Patron
- Anthem – Bronze Patron
- Avesis – Bronze Patron
- PNC Healthcare Business Banking – Bronze Patron

Respectfully submitted,

Richard A. Whitehouse
Executive Director

10. REPORT OF UNIVERSITY OF KENTUCKY COLLEGE DENTISTRY.

University of Kentucky College of Dentistry
Kentucky Dental Association Executive Report
January 2019

Admissions

- The current admissions cycle is still in progress as The Office of Admissions works to finalize the Class of 2023.
- The UKCD Spring Admissions Workshop/Open House will be held Saturday, March 2.

Student Updates

- UKCD SNDA hosted Impressions Day for prospective dental students on November 10.
- The student led, Saturday Morning Clinics, will continue this semester, once a month, through April.
- The annual ASDA Day/Barr Lecture will be held at the UK Student Center on February 8.

Alumni Affairs

- On October 12 and 13, 2018, we held the 42nd Annual Fall Symposium and Alumni Weekend. We had an excellent turnout at all our events. The weekend began with a CE course presented by Dr. Mark Nation. Alumni had the opportunity to visit Keeneland for horse racing and a luncheon following CE. On Friday night, we held a reception at the Kroger Field Recruiting Room for over 200 alumni and friends. During the reception, the UKCD Alumni Association recognized Dr. Craig Adams ('87) and Dr. Frank Allara ('88) as the 2018 Distinguished Alumni of the Year.

On Saturday, tours of the college were held and many alumni then went to the college tailgate and UK football game.

- On October 12, 2018, during Alumni Weekend, Dr. Zindell Richardson ('83), received the Lyman T. Johnson Torch of Excellence Award. Dr. Richardson was celebrating his 35th anniversary from the College of Dentistry.
- In November, Dr. Kyrkanides went to the Northern Kentucky Dental Society meeting and spoke to them about the College.
- On January 12, we held our annual CE course and UK Men's Basketball program. Our speaker was Dr. Molly Smith.

Upcoming Dates:

- February 8 – Vincent A. Barr Visiting Professorship Lecture
- February 8 – 10th Annual Barrel & Kegs and Silent Auction Fundraiser
- March 22 – Alumni Reception at the Hinman

Oral Health Practice:

Full Time Faculty

- None

Part Time Faculty

- None

Retirements

- Dr. John Lindroth, Associate Professor, Division of Oral Diagnosis (Jan 31, 2019).

Resignations

- None

Administrative

- Dr. Robert Frazer was named chair of the Department of Oral Health Practice. He served as interim chair of the department since May 2017.
- Dr. David Thornton was named Associate Dean for Clinical Affairs.

Awards and Publications

- **Omami G.** Twenty classic signs in oral and maxillofacial radiology. Oral Radiol. 2018 Oct 10. doi: 10.1007/s11282-018-0351-y. <https://www-ncbi-nlm-nih-gov.ezproxy.uky.edu/pubmed/30484206>

Oral Health Science:

Full Time Faculty

- None

Part Time Faculty

- None

Retirements

- None

Resignations

- None

Deceased

- Dr. Kenneth Bondra, Assistant Professor, Division of Oral and Maxillofacial Surgery, passed away on Dec 2, 2018 following a brief illness.

Administrative

- None

Awards and Publications

- [Dysphagia Requiring Nasogastric Feeding Following Orthognathic Surgery: An Unusual Complication, Case Report, Literature Review, and Recommendations.](#) Salmon BA, Dawlatly A, **Van Sickels JE.** J Oral Maxillofac Surg. 2018 Sep 20. pii: S0278-2391(18)31079-6. doi: 10.1016/j.joms.2018.09.009. [Epub ahead of print] PMID:30321518

- Congratulations to **Dr. Cristina Perez**: the Case Study *Approaching Early Childhood Caries by Utilization of CAMBRA* submitted by Dr. Perez, Daphne Salazar and Kassidy Wolfe has been chosen as the runner up study in the Nuestros Niños Contest by the Hispanic Dental Association (HDA). The authors presented the study at the HDA Annual Conference at the Greater New York Dental Meeting on November 24th, 2018.
- **Perez C**, Obstructive sleep apnea syndrome in children. *General Dentistry*, 2018 Nov-Dec; 66(6):46-50.
- **Perez C**, Temporomandibular disorders in children and adolescents. *General Dentistry*, 2018 Nov-Dec 2018 Nov-Dec; 66(6):51-55.

Philanthropy:

- During the 2018 Fall Symposium, the Class of 68 celebrated their 50th anniversary of their graduation from UK College of Dentistry. Twenty-one of the 30 living members of that class attended the reunion. During their reunion, the class made \$68,000 in commitments towards establishing a faculty development fund.
- Twenty-three gifts were made to the John R. Mink Chair for Pediatric Dentistry in memory of Dr. John Mink, a beloved UKCD faculty member who passed away in October.
- Dr. Nelle Barr, DMD Class of 91 and Pediatric Dentistry Class of 93, made a five-year pledge towards the renovation of the Pediatric Dentistry Clinic at UK. She practices in Denver, CO.
- The College recognized the support of Mortenson Dental Partners by honoring them at National Philanthropy Day, a community-wide luncheon held in November in Lexington to recognize philanthropists who have made a difference in Kentucky.
- PNC and UK Federal Credit partnered with UKCD to offer monthly financial literacy programs on a variety of topics to dental and medical students.
- UKCD Oral and Maxillofacial Surgery Alumni Committee held a dinner for alumni at the 100th Annual Meeting of the American Association of Oral and Maxillofacial Surgeons in Chicago, IL.
- Representatives of United Health Foundation, Straumann, Whip Mix and Dentsply visited College of Dentistry to hear about the last initiatives and take a tour of the renovations.

- Four alumni visited UK College of Dentistry for a tour of the renovations and a presentation about new initiatives. The alumni were visiting from Texas, Georgia and Lexington.

The Director of Philanthropy made visits to alumni in the Illinois (Chicago and St. Charles), Indiana (Bloomington and Indianapolis), Lexington, Louisville, Prestonsburg, Pikeville and Shelbyville

11. GOVERNMENTAL AFFAIRS. Dr. Garth Bobrowski presented the following report.

November 30, 2018

Mr. David L. Gray
Cabinet for Health and Family Services
275 E. Main St. 6W-A
Frankfort, Kentucky 40601

RE: Medicaid Dental Concerns

Dear David,

As a follow-up to our discussion at the KDA office in October, we have contacted various MEDICAID dentists, including some of the individual dentists on the Medicaid Dental TAC, to ask them their concerns about seeing Medicaid patients and their ability to see our patients in this adult expansion group.

We are in support of the basic principles of the Section 1115 Waiver in that people need to be more actively involved with their own healthcare—that typically results in better health outcomes.

We want to work with the Medicaid Administration in a constructive manner to see that our patients are cared for in a fiscally responsible manner for the state and for our dentists who provide this valuable health care service.

We are willing to work with the administration on new ideas, operational ideas and challenges. We are the professionals with the ‘boots on the ground’ and who can offer valuable information, evaluate challenges and look at areas of improvement in various areas of the My Rewards Program implementation and aid in the public relations aspect of the upcoming implementation. We would like to develop an avenue of quick input to the Kentucky Medicaid Administration to aid in the implementation and navigation of the new programs to avoid Public Relations nightmares.

We want to help get our patients ready for job applications and get them ready to work without dental pain and to be able to confidently SMILE, again.

We want to be good partners!

Listed below are these dentist’s concerns:

1. Accurate eligibility data

- NOT available on weekends, on the first few days of each month, or Holidays
- NOT accurate between the state’s website and the MCO website on a daily basis
- We must be able to check a patient’s eligibility before the day of planned treatment.
- Many Medicaid patients have made transportation arrangements, scheduled time off from work, drive 1 1/2 to 2 hours to go to the dental office or oral surgeon’s office, only to find out they are not eligible for treatment that day or don’t have enough money in their My Rewards Account for the treatment planned for that day.

CONTRIBUTES to patients being turned away daily for dental care and surgeries

2. Low reimbursement rates

- ‘Thank you’ to the state for a bump-up in diagnostic and preventive rates on 1-1-2016
- we have been told the reimbursement rates will be the State’s Fee-For-Service rates, which have not been adjusted since 2002,
- increasing governmental regulations ,like HIPPA training, IT services (\$1500-\$2000 month, x-ray unit testing (\$750 / 3 years), DEA registration (\$731/3 years),
- high student debt coming out of school(average \$264,000),
- it just costs more to run a dental practice now ,than it did 20 years ago
- we are being asked to do more for less

CONTRIBUTES to decreasing number of dentists willing to accept the Medicaid patients or the dentist limits the practice to fewer and fewer available treatment slots per day for the Medicaid patients

3. Failed appointment /No shows

- typically 3-15 per day
- give responsibility back to the patient by taking a small amount out of their account for any and every failed or no show appointment, or cancelled appointment without 24 hour notice-barring an unforeseen emergency
- we understand this is a Federal rule that a patient cannot be charged for a no show appt.

CONTRIBUTES to “the state doesn’t care “ attitude and the dentist limits treatment time availability for Medicaid patients or dismisses the patient. The patient suffers.

4. Copays

- rules recently changed and are scheduled AGAIN to change in December 2018 and are due for implementation on 1-1-2019
- we want patients to be responsible for portions of their care and copays are something they will have, once they transition to regular commercial insurance anyway
- handling a patient’s copay can be a source of confusion with the rule that the patient must be seen even if they don’t pay their copay. The patient relies on the dental professional to be the expert in their treatment and their finances available through the state
- can the dental office require the copay be paid before any other appt. is made?
- needs more member information and education
- don’t cause an estranged relationship between the Dentist and the Medicaid member over \$3

CONTRIBUTES to disarray, lack of confidence in the program, and one more administrative hassle that our front office staff have to deal with to determine in the Medicaid patient is above or below the poverty line in determining the copay

5. My Rewards Program

- the **administrative burden** of not knowing what money the patient has available drastically hinders the efficiency of patient care,
- the **administrative burden** it takes to check this patient in, is prohibitive to the efficiency of patient care,
- fear that the state has reported that either you participate in this program , or you can not be a Medicaid provider(You will loose most of your Medicaid dentists because there are many dentists , now, who only see age 20 and under)
- there are currently many dentists who are not accepting any new Medicaid patients
- who is administering and paying for the My Rewards Program and will this be another company that we will have to get used to “their ways”?

CONTRIBUTES to lack of dentists willing to seriously participate with this program

6. Retro-terminations or retro-eligibility

- Patients already agreed to pay cash for treatment, then the state comes back and says they were supposed to be Medicaid covered resulting in refunds and administrative hassles.
- orthodontic treatment has been approved , treatment done, then the state says they weren't supposed to be eligible and demands recoupment of funds(sometimes 2-3 years worth of treatment)

7. Lack of trust in written documents sent out by the state or by verbal instructions given by state employees

CONTRIBUTES to Statements by dentists like: “The take home message for us is Medicaid is a complete gamble and many times it ends up being a net loss. We are cutting back our services.”

Sincerely ,

Dr. Garth Bobrowski
Chair, Medicaid Dental TAC
Chair, KDA Council on Governmental Affairs and Federal Dental Services

cc: Commissioner Steckel
Richard Whitehouse, Executive Director, Kentucky Dental Association

From: Garth Bobrowski <whitnic2@msn.com>
Sent: Thursday, January 24, 2019 1:08 AM
To: Darren Greenwell <drgreenwell@dentistky.com>; Matt Johnson <drmatt@drmikeandmatt.com>; William J. Moorhead <bjmoorhead@me.com>; Laura Hancock Jones <laura.hancock.jones@icloud.com>; Mansfield (Butch) Dixon <mansfielddixon@bellsouth.net>; Bill Lee <lee.tlc@qx.net>; Mark Moats <markamoatsdmd@gmail.com>; Sharon Turner <spturnerx@windstream.net>; Ansley Howell Depp <ansleydepp@hotmail.com>
Cc: whitehouse@kyda.org; Garth Bobrowski <whitnic2@msn.com>; Libby Milligan <libby@mssgov.com>; melissa@kyda.org
Subject: Dental Therapist Legislation-Michigan:FYI

A bill authorizing the licensing of dental therapists in Michigan (Senate Bill 541) passed the House of Representatives in Dec. 2018. This follows the bill's approval by the Senate in Nov. 2017. SB 541 now only needs the signature of Gov. Rick Snyder to become law. He is expected to sign the legislation, as it has garnered widespread support.

SB 541 allows graduates of an accredited dental therapy education program who have completed 500 hours of clinical practice (under the supervision of a dentist) to provide preventative and specific restorative dental services to patients. Dental therapists will work under general supervision of a dentist and through a written practice agreement.

Ann Lynch, director of advocacy and education for the American Dental Hygienist's Assoc., notes that the ADHA applauds the creation of dental therapy in Michigan. "This bill provides three key tenets: allows patients direct access to care; dental therapists will be graduates of accredited dental therapy education programs; and provides licensure for this new provider," Lynch explains.

The initiation of dental therapy in Michigan also offers career opportunities for dental hygienists who will be able to enter dental therapy education programs with advanced standing, per Commission on Dental Accreditation standards.

From: Dimensions of Dental Hygiene January, 2019

12. THE REPORT OF THE TECHNICAL ADVISORY TO KMAP.

Fwd: TAC Meeting dates for 2019

All are on Wednesdays.

February 13, 2019

May 15, 2019

August 14, 2019

November 13, 2019

Tentative location will be in the Conference rooms A,B,or C of the Public Health Bldg. where we met last time. The purpose of this location is that it will have teleconferencing capabilities as needed.

Hope to see you there.

Garth

Medicaid Dental TAC Agenda

November 14, 2018

Call in number: 877-746-4263, code #: 0259187

1. **Call to Order** Dr. Garth Bobrowski, Chairman
2. **Welcome** , Introductions and phone introductions
3. **Approval of minutes** for meetings 8/29/18 and Spring meeting
4. **MCO comments/questions**
 - A. Avesis
 - B. DentaQuest
5. **Medicaid Fee for Service comments/questions**
6. **Old Business**
 - A. CMS Update?
 - B. Updates/changes planned for My Rewards Program?
 - C. Dr. Brandon Taylor: will have wife look the time it takes to do a refund
 - D. Copay refund issue resolved? (per last meeting this had not been resolved)
 - E. Other
7. **New Business**
 - A. My Rewards Program Portal Training 11/08/18 report—CJ Jones
 - B. Pre-Treatment Estimates(Prior Authorizations)==Dentist needs help/clarification
 - once you put the info in the site, you don't have record of it
 - 19 Y.O. female patient on antidepressant, antipsychotic (Abilify)
 - planned Surgical EXT. #2
 - No prior auth. for nitrous oxide, but got an emergency approval for nitrous
 - once submitted, it only gives you a claim # and then was denied for nitrous
 - Dentist called the area rep. and gave the Tooth #, x-ray and planned for surgery

- can only see the first few words on the form “to EXT”
- cc: -you can’t retrieve what you sent and got an administrative denial.
- dentist did send in an x-ray
- what does it take to get the website updated to see all the data the dentists send in?
- why does EPDST not pay esp. when all the info has been sent in?
- C. Questions sent in to the state portal
 - what is the mechanism the state pays the MCO’s and how does the MCO pay AVESIS and DentalQuest
 - dentist participation by age/location breakdown show geo-map
- D. look at www.ky.studyhealth.ky.gov
- E. look at CHFS new website: <https://chfs.ky.gov/pages/index.aspx>
- F. look at DMS MAIN PAGE : <https://chfs.ky.gov/agencies/dms/pages/default.aspx>
- G. Avesis eligibility site is not accurate
 - shows pat. not eligible for TX that day, but state site says the pat. is eligible
 - we have to cancel the patients tx for the day and reschedule, but 2-4 hours later Avesis calls and says the patient is eligible for that day.
 - lost income, time, patient transportation for the day.
 - surgeries rescheduled, emergencies rescheduled because of this
- 8. **Public ,Dental, Hygiene Comments**
- 9. Set **next meeting dates** for 2019: ? Wed or Fri. Feb/ 13 or 15/2019, May/15 or 17/2019, Aug/14 or 16/2019, Nov/13 or 15/2019
- 10. **Adjournment**

KENTUCKY DENTAL TAC MEETING MINUTES
Cabinet for Health & Family Services
Blue Grass Community Action Partnership
111 Professional Court
Frankfort, Kentucky

May 23, 2018
9:00 a.m. EST.

The meeting of the Dental Technical Advisory Committee (TAC) was called to order by Dr. Garth Bobrowski, Chair.

The TAC members in attendance: Dr. Garth Bobrowski, Dr. Susie Riley and Dr. John Gray.

Medicaid staff in attendance: Dr. Ken Rich, Eddie Newsome and Cindy Toll.

The Managed Care Organization (MCO) representatives in attendance were: Dr. Jerry Caudill, Adrienne Bennett and Susan Tuma with Avesis; Dr. Theresa Mayfield, Ronnie Smith and Rhonda Dick with DentaQuest; Jean O’Brien with Anthem Kentucky; Amy Sinthavong with Passport; Stuart Owen with WellCare; Rick Schultz with Aetna Better Health.

Also in attendance: Dr. Julie McKee, State Dental Director; Mr. Richard Whitehouse, Kentucky Dental Association; Dr. Phil Schuler, Mortenson Dental Partners; Ms. Rachel Fitzgerald, Kentucky Primary Care Association.

APPROVAL OF MINUTES: Dr. Bobrowski called the meeting to order and introductions were made. There was no telephone connection, and, therefore, no one could call in to the meeting. A motion was made by Dr. Gray and seconded by Dr. Riley to approve the meeting minutes of February 21, 2018. The minutes were approved.

MCO COMMENTS/QUESTIONS:

- A. Avesis:** Dr. Gray asked how the over-21 population will be managed for emergency care under the new waiver. Dr. Rich stated that although it is not confirmed yet, emergency services will be pulled out and will be paid by the MCOs, and Dr. Caudill and Dr. Mayfield concurred that this has been recommended by all of the MCOs. Dr. Gray voiced his frustration of taking off from work to attend TAC meetings and not being able to communicate directly with people that are making the decisions. Mr. Newsome stated that some DMS staff was called into an emergency meeting and he would take back any concerns and questions that the TAC had.
- B. DentaQuest:** Dr. Bobrowski had received calls from dentists stating that they were not getting paid for orthodontic services that had been preapproved. Ms. O'Brien asked for examples to be sent to her and she would follow up.
- C. Review Reports Requested:** Dr. Bobrowski noted that he had sent in questions to get reports from the MCOs but that the MCOs did not receive them. Dr. Mayfield noted that DMS had said at one time that someone who deals with data requests could attend a TAC meeting to explain the process for making data requests.

Dr. Bobrowski asked that it be reported back to DMS that he feels the MCOs are in a supportive mode of making transitions and making changes to the Medicaid Program and that the dentistry profession is also in favor of the waiver but noted that there are issues to be worked out or clarified.

MEDICAID FEE-FOR-SERVICE COMMENTS/QUESTIONS: There were no questions or comments.

OLD BUSINESS:

- A. Mobile Dental Unites Report:** Dr. Caudill reported that the mobile/portable unit guidelines have been approved by DMS and were sent out to network providers on May 11, 2018 and they will take effect ninety days from that date. He provided a handout that outlines the guidelines.
- B. Teledentistry Report:** Dr. Caudill reported that Senate Bill 112 dealing with telehealth services was passed by the Legislature and signed by the Governor and it will go into effect July 1, 2019. Dr. Caudill stated that since the current Kentucky TeleHealth Board does not include teledentistry, a new partnership will need to be formed to generate teledentistry guidelines which will be acceptable to both CHFS and the Kentucky Board of Dentistry. The TeleHealth Board will be disbanded sometime in 2019 and CHFS will assume oversight, guidance and direction to Medicaid providers delivering care via telehealth. Dr. Caudill will continue to update the TAC on this issue.
- C. Other:** Dr. Bobrowski asked who would be replacing Garry Ramsey who dealt with the

My Rewards Program, and Stuart Owen said he thought it was Reina Diaz-Dempsey but was not sure. Kristi Putnam has been named Deputy Secretary of the Cabinet.

Dr. Gray again voiced his frustration and asked that it be taken back to DMS staff that was not in attendance that he feels the TAC is unappreciated and not involved with any decision-making and that there will be oral surgeons who will not continue to participate in the program due to the uncertainties of how the program will be run. Dr. Bobrowski echoed Dr. Gray's sentiments.

NEW BUSINESS:

(A) My Rewards Program Reports/Forums: There was lengthy discussion concerning whether provider participation in the My Rewards Program will be mandatory. He stated that if it is mandatory, the Red Bird Mission dental clinic in Eastern Kentucky will no longer participate in Medicaid. Dr. Rich stated that providers would automatically be signed up in the program but they could refuse to see a patient, just like it exists in Medicaid today. Dr. Caudill stated that doctors are quite concerned about this and were questioning if CMS was going to allow doctors to opt out or not see those members if they were in the program. Dr. Riley asked that it be taken back to DMS that she understood from the forum she attended a month ago that a list of codes were being developed that would go to the MCOs and a list of codes that would fall only under My Rewards and she has yet to see these codes and it is only five weeks before this waiver is implemented.

A motion was made by Dr. Gray and seconded by Dr. Riley that the TAC recommends that all codes associated with dental trauma and infection be excluded from the My Rewards Program. Motion unanimously passed. Dr. Riley will present this recommendation to the MAC.

Dr. Bobrowski asked what the dental attendance was at the forums, if there will be specific dental training concerning the My Rewards Program and if provider manuals were being developed concerning the My Rewards Program. Mr. Newsome will take these questions back to be answered.

There was discussion about providers not being able to see how many points or how many dollars are in a patient's account and the difficulty this causes providers.

(B) Videoconferencing Rules/Information: The TAC had questions concerning the videoconferencing rules. Section 6(g) of the MAC bylaws promulgated on January 25, 2018 requires videoconferencing if necessary to achieve a quorum for TAC meetings. A motion was made by Dr. Bobrowski and seconded by Dr. Riley that Facetime or other digital equivalents be considered acceptable alternatives to accomplish the videoconferencing requirement and that the TAC Chair or Vice-Chair must be physically present to verify attendance and conduct the business of the TAC. Motion passed unanimously.

(C) TAC Member Retirement Announcement: Dr. Riley announced that she is retiring from serving on the TAC and this would be her last meeting. She stated it has been a

pleasure to serve and she thanked the KDAS for providing her with that opportunity.
(D) **Other:** Dr. Bobrowski spoke about the difficulty getting on the CHFS website, and Mr. Newsome informed the TAC that there is now a new website and he will email the members that information. Dr. Bobrowski also asked for a status update on two issues raised at the previous TAC meeting minutes – denial wording that goes to the patient from the MCO and new ESPDT guideline manuals. Ms. Toll stated they would take these issues back to DMS.

PUBLIC COMMENTS: There were no public comments.

DENTISTS' COMMENTS: Dr. Phil Schuler with Mortenson Dental Partners addressed the TAC concerning the new waiver and the My Rewards Program. He stated Mortenson is the largest private Medicaid provider in the state outside of the two universities. He spoke of his frustration in not knowing how the program is going to be administered and the need for a better flow of communication, and he noted that Mortenson Dental Partners may opt out of participation until details of the program can be clarified.

The meeting was adjourned. The next meeting date will be August 29, 2018 at 9:00 a.m., location to be announced.

(Minutes were transcribed by Terri Pelosi, Court Reporter, this the 1st day of June, 2018.)

KENTUCKY DENTAL TAC MEETING MINUTES
Cabinet for Health & Family Services
Blue Grass Community Action Partnership
111 Professional Court
Frankfort, Kentucky

August 29, 2018
9:00 a.m. EST.

The meeting of the Dental Technical Advisory Committee (TAC) was called to order by Dr. Garth Bobrowski, Chair.

The TAC members in attendance: Dr. Garth Bobrowski, Dr. John Gray, Dr. Matt Johnson and Dr. Phillip Schuler.

Medicaid staff in attendance: Dr. Ken Rich, Jessica Jackson and Angie Parker.

The Managed Care Organization (MCO) representatives in attendance were: Dr. Jerry Caudill, Susan Tuma (telephonic) and Nicole Allen (telephonic) with Avesis; Dr. Theresa Mayfield with DentaQuest; Jean O'Brien with Anthem Kentucky; Amy Sinthavong with Passport; Stuart Owen with WellCare; Rob Arnold with Aetna Better Health; Candace Owens (telephonic) with Humana-CareSource.

Also in attendance: Dr. Julie McKee, State Dental Director; Richard Whitehouse, Kentucky Dental Association; Dr. Brandon Taylor, Community Dental; Ronnie Coleman, Benevis; Sandra Ramsey, GCS Dental Lab.

APPROVAL OF MINUTES: Dr. Bobrowski called the meeting to order and introductions were made.

Dr. Bobrowski introduced Dr. Phillip Schuler and welcomed him as a new TAC member. Dr. Bobrowski noted that he had not received a copy of the May 23, 2018 minutes, so, a vote was not taken on approval of the minutes.

MCO COMMENTS/QUESTIONS:

D. Avesis: There were no comments or questions.

E. DentaQuest: There were no comments or questions.

MEDICAID FEE-FOR-SERVICE COMMENTS/QUESTIONS: There were no questions or comments.

OLD BUSINESS:

D. My Rewards Program Update: There was no one present from DMS to give an update on the My Rewards Program. (1) KDA letter to Seema Verma: Dr. Bobrowski stated that the KDA sent a letter to Ms. Seema Verma, Administrator of the Centers for Medicare and Medicaid Services, and this letter can be found on the KDA's website. (2) Kids showing up as suspended or inactivated or under My Rewards: Dr. Bobrowski brought examples of these different scenarios.

E. Videoconferencing rules/information: Dr. Bobrowski noted that at the last meeting, the TAC had sent a recommendation to the MAC asking if Facetime or other digital software equivalents could be considered as acceptable alternatives to accomplish the videoconferencing requirement but the TAC has not received a response. Ms. Jackson will get more information on the requirements from Sharley Hughes and report back. Ms. Jackson did note that the 2019 Dental TAC meetings will be held at the Cabinet for Health and Family Services' building and she will check into videoconferencing capabilities in this building and try to get a resolution.

TAC members voiced their frustration and concern about the role of the TAC and its function in advising DMS on regulatory changes and policies that affect the dental community.

F. <http://chfs.ky.gov> website status: Dr. Bobrowski spoke of the difficulty getting to this website.

NEW BUSINESS:

(E) Copays and retro copays: Dr. Bobrowski spoke about the mass confusion among dental providers concerning copayments and whether or not providers are to take them. Ms. Allen provided clarification on what the current copayment status is for each of the MCOs that Avesis administers.

Aetna Better Health of Kentucky: From 7/1/18 to 8/14/18, the members had copayment responsibilities for dental of \$3. As of 8/15/18, the members do not have copayment

responsibility. Official notification has been sent out.

Humana- CareSource: The copayments are still in effect and they will be in effect until 9/30/18. Notification has not been sent out as it is still in the review process. If approved, effective 10/1/18, members will not have a copayment responsibility. For both Aetna and Humana-CareSource, the copayments that were collected during the time frame that copayments do not have to be refunded to the members.

Passport and WellCare: These MCOs reverted to no copayment responsibility for members back to 7/1/18. Once Avesis receives direction from these MCOs in regards to refunds being issued for copayments that were collected, Avesis will have a plan of action to adjust the claims to reimburse providers for any copayments that were applied to the claim.

Ms. O'Brien with Anthem stated that it did not do copayments and claims have been adjusted. As of 8/1/18 and going forward, the MCO has waived the copayments and a communication is forthcoming.

Dr. Gray asked if Dr. Taylor could get an estimate from his office manager on what it costs a dental office to refund copayments.

Dr. Bobrowski asked if the vision screens could be eliminated on the Member Eligibility Verification forms when dental offices are checking for eligibility. Ms. Sinthavong with Passport stated that the Vision TAC discussed having only dental-related information show up on the screen and discussed the idea of having TAC members assist with this.

Ms. Jackson will attempt to connect the TAC with certain DMS staff and the Legal Department who may be able to offer assistance in working through many of these issues.

(F) Retro eligibility: Dr. Bobrowski stated that he hoped DMS would be able to give providers and recipients more accurate and quicker information going forward.

(G) Computer updates, cybersecurity, HIPAA updates and required assessments: (1) High costs: Dr. Bobrowski spoke of the cost to dental offices for updating computer systems and asked how this could be streamlined with the MCOs and DMS. (2) Use of Avesis name: Ms. Allen explained the following: Avesis has a government business and a commercial business. Avesis, a Guardian company, is the business relating to the government operation which encompasses the Dental TAC. Avesis Essential Benefits is the commercial business. Avesis, A National Vision, Dental and Hearing Company, and Avesis 25 are trademark names and tag lines that Avesis is in the process of phasing out.

(H) Termination letters: Dr. Bobrowski was asked by a parent to share a letter that was sent to a child on four different occasions stating that the child was overdue for a dental visit when the child had already been seen six weeks prior to receiving the letter.

(I) Parent request: WellCare wastefulness, child dental appointment one month prior to four letters:

(J) Avesis – look at restorative six-month rule: Dr. Caudill stated that Avesis has reached out to its partners and made the recommendation that this be added to the grid so that it is clear to the providers. Providers would be asked to provide a narrative and photographs or x-rays to explain the reason for doing it.

(K) CareSource wastefulness – KY opioid notification form: Dr. Bobrowski received this notification three times, and Ms. Owens with CareSource stated she has this question out to the pharmacy team to see what the protocol is for sending those.

(L) Thanks to State for updating screens on patient eligibility: Dr. Bobrowski thanked DMS for updating the screens on patient eligibility. Dr. Schuler asked what the process is for when the KYMMIS site has the patient as eligible, the provider sees the patient but then the claim is denied for payment. Ms. Allen spoke of system issues occurring with the eligibility upgrade during the first few weeks of July, and Dr. Schuler and Ms. Allen agreed to speak further about this offline.

(M) Patient/pharmacy situation on Rx: Dr. Bobrowski spoke of a non-Medicaid dentist seeing a patient for an abscessed tooth. The patient had BC/BS dental insurance, not Medicaid. The patient could not get prescriptions filled because pharmacy records showed the patient had Medicaid medical insurance. Ms. Jackson stated she would take this offline to Member Services for a review.

Opioid discussion: Dr. Caudill stated that Avesis has partnered with Aetna on an analysis of over-prescribing of opioids in Kentucky by dental providers and they are looking at ADA and AMOS guidelines for opioid prescriptions. Dental provider letters will be going out to alert potential over-prescribers. Dr. Caudill stated that the Kentucky Board of Dentistry has been in a grace period of not strictly enforcing KASPER requirements but the Board is going to get very serious about over-prescribing by dentists. Dr. Bobrowski stated that the KDA has a 24-page opioid document that discusses alternative prescription writing and this can be found on the KDA's website.

(N) Opioid diversion – veterinarian/pets: Dr. Bobrowski stated as an FYI that people are taking their pets to the veterinarians and getting opioids or Tramadol for personal use.

(O) Other: Dr. Caudill announced a new six-month pilot project approved by DMS where Avesis has partnered exclusively with Passport to create an ID Diabetes Program to attempt to discover undiagnosed diabetics in Kentucky during a patient's regular dental visit or during an emergency visit. Patients over age forty will be offered a chance to fill out a screening form. If the patient scores five or higher, the patient will be offered a free, in-office A1c test. If it is six or greater, the patient will be referred to their PCP, and all the numbers will be shared with Passport and DMS.

Dr. Johnson discussed the silver diamine fluoride and potassium iodide solution and asked if prior authorizations could be eliminated because there is no staining involved. Dr. McKee stated that the Board of Dentistry is looking at that but it does not look very favorable, and Dr. Caudill stated that the FDA approved SDF as a Class II medical device for the treatment of tooth hypersensitivity but it is allowed to be used off label as preventative and to treat caries, and DMS has changed the payment criteria to per tooth instead of per quadrant.

PUBLIC COMMENTS: There were no public comments.

DENTISTS' OR HYGIENE COMMENTS: There were no dental or hygiene comments.

The meeting was adjourned. The next meeting date will be November 14, at 9:00 a.m., location to be announced.

(Minutes were transcribed by Terri Pelosi, Court Reporter, this the 11th day of September, 2018.)

Effective 1-1-19, the Department for Medicaid Services will require MCOs to apply copayments to Kentucky Medicaid recipients who are eligible for cost sharing. This policy has been communicated to all Kentucky Medicaid recipients.

This document is meant for providers who assist Medicaid recipients in understanding which services require a copayment. This document is subject to change and will be updated, periodically, to align with policy changes and coding guidelines.

Member Copay and Coinsurance Deduction –

The following section outlines the application and deduction of copays:

1. Copay is only applied to, and deducted from, claims submitted for members with a copay indicator of “Y” for the claim date of service. A member’s copay indicator may be viewed via the “Copay Details” panel (Member/information/Copay Details).
2. Copay is **not** deducted when maximum ‘**cost share**’ levels are met (5%).
3. Copay is **not** deducted from Medicare/Medicaid crossover claims (claim type A, B, C).
4. Copay is **not** deducted from claims submitted by the following provider types – ICF/MR (provider type 11), Nursing Facility (provider type 12), Preventive Services (provider type 20), School-Based (provider type 21), Commission for Handicapped Children (provider type 22), First Steps (provider type 24), Residential Crisis Stabilization Unit (provider type 26) Home Health (provider type 34), EPSDT Special Services (provider type 45), Home Delivered Meals (provider type 48) or Waiver (provider types 17, 33, 42, 43).
5. Copay is **not** applied to any claim that includes any of the following pregnancy-related diagnosis codes in any of the diagnosis code fields (for example, 1st diagnosis, 2nd diagnosis, 3rd diagnosis, admitting diagnosis, etc.):
O000 – O029, O0900 – O219, O2300 – O2693, O29011 – O30019, O30031 – O356XX9, O358XX0 – O368199, O368910 – O82, O8611, O8613 – O8629, O8882 – O899, O902, O904 – O909, O98011 – O9A53, Z331, Z3400 – Z3493, Z36, Z370 – Z379, Z3800 – Z388, Z390 – Z392.
6. Copay is deducted only once per date of service (based on detail begin date) for each member/provider combination. In other words, if a member receives more than one copay-applicable service on a particular date from the same provider, only one copay will be deducted for that date of service. If a member receives copay-applicable services from two different providers on the same date, copay will be deducted from both claims.

Following is a list of the benefit/service categories for which copay is deducted.

- Acute Care Inpatient Hospital (Copay = \$50.00) – Applies to Claim Type I/Provider Type 01 (Acute Hospital) and Claim Type I/Provider Type 93 (Rehab DPU).

Note - Copay will only be deducted **once per admission** for Inpatient Hospital Services.

- Mental Health/Substance Abuse Inpatient (Copay = \$50.00) – Applies to Claim Type I/Provider Type 02 (Psych Hospital) and Claim Type I/Provider Type 92 (Psych DPU).

Note - Copay will only be deducted **once per admission** for Mental Health/Inpatient Hospital Services.

- Laboratory, Diagnostic and Radiology Services (Copay = \$3.00) – The Laboratory, Diagnostic, and X-Ray copay applies to the procedure/revenue codes listed below for all provider types **except** Inpatient and Outpatient Hospital (provider type 01), Ambulatory Surgery Center (provider type 36), Optician (provider type 52), Optometrist (provider type 77), Podiatrist (provider type 80), Chiropractor (provider type 85), and the excluded claim/provider types listed at the beginning of the Copay section on the previous page.

Revenue codes – 0320, 0321, 0322, 0323, 0324, 0329, 0350, 0351, 0352, 0359, 0400, 0401, 0402, 0403, 0404, 0409, 0610, 0611, 0612, 0614, 0615, 0616, 0618, 0619, 0730, 0731, 0732, 0739, 0750, 0790, 0920, 0921, 0922, and 0929

Procedure codes/ranges – 36415, 36416, 80048 thru 87999, 89049 thru 89356, 70010 thru 79999, 29800, 29805, 29830, 29840, 29860, 29870, 29900, 29999, 31231 thru 31235, 31505 thru 31529, 31575 thru 31579, 31615 thru 31656, 37500 thru 37501, 38570 thru 38589, 39400, 43200, 43234 thru 43235, 43260, 43289, 43659, 44238, 44360, 44376, 44380, 44385, 44388, 45300, 45330, 45355 thru 45378, 45499, 46600 thru 46604, 47552, 49320, 49329, 52351, 56820, 57420, 57452, 58555, 91000 thru 91299, 92502, 92504, 92511, 92512, 92516, 92520, 92531, 92532, 92533, 92534, 92541 thru 92548, 93000 thru 93503, 93510 thru 93562, 93600 thru 93662, 93701 thru 93790, 93875 thru 93990, 94621, 95250 thru 95251, 95800 thru 95811, 95812 thru 95979, G0104 thru G0106, G0130, G0202 thru G0206.

Note – Claim Lines with a modifier of 26 (professional component) are **excluded** from the Laboratory, Diagnostic, and X-Ray Copay

Note – Some lab, diagnostic and x-ray procedures pay zero on Primary Care and Rural Health claims (provider types 31, 35) due to the payment of a per diem rate. For these provider types the lab/diagnostic/x-ray copay will be deducted from the line that reflects the per diem allowed amount. If no per diem rate is paid resulting in a zero-paid claim, no copay will be deducted since that would result in a negative paid amount.

Note - The Lab, Diagnostic, and Radiology Services Copay is **not** deducted from Physician and Nurse Practitioner procedure codes submitted with modifier 33 (Preventive Service).

- Outpatient Hospital/Ambulatory Surgery Centers (Copay = \$4.00) – Applies to Claim Type O/Provider Type 01 and Claim Type M/Provider Type 36 only for all

procedure/revenue codes with the exception of PT 01 claims that include a revenue code 450 or 456 (See ER/Non-Emergency Uses Copay).

- Physician Office Services (Copay = \$3.00) – Applies to professional claims (claim type M) submitted by provider types 31 (Primary Care Centers), 35 (Rural Health Centers), 64/65 (Physician), and 78 (Nurse Practitioners). This applies to professional claims (claim type M) submitted by provider type 30 (Community Mental Health Centers) when billed with modifier AF, AM, SA, U1 or U3. Only applies to the following procedure codes and only if submitted in conjunction with place of service code 11 (office), 53 (Community Mental Health Center) or 72 (Rural Health Center):

99201 thru 99215*
99241 thru 99245*
99354 thru 99355*
99450
99477
99499

Note, for provider type 30 the following diagnosis criteria does not apply to procedure codes 99213, 99354 thru 99355.

*Copay is NOT deducted if one of the following diagnosis codes is indicated for the procedure code (based on diagnosis indicator):

H10021 – H10022, H10029, H10401 – H1045, H1089 – H109, J300 – J310, J674, L2083, L2089 – L209, L236, L239, L246, L249, L254, L259, L272 – L279, L300, L302, L308 – L309, L500 – L501, L503 – L509, L563, L981, Z0000 – Z0001, Z01411 – Z0142, Z120 – Z129, Z13220, Z13820, Z23, Z79890, Z91011 – Z9109

Note – If a claim has both a Physician Office Service and Lab/Diagnostic/X-ray for the same date of service, the Lab/Diagnostic/X-Ray copay will be deducted and the Physician Office Services copay will not be applied.

Note – Physicians (PT 64/65) with a specialty of 330 (Ophthalmologist) are excluded from this copay (see Adult Vision Copay).

- Dental Services (Copay = \$3.00) – Applies to Claim Type D/Provider Type 60, 61 – All procedure codes.
- Occupational Therapy (Copay = \$3.00) – Applies to all services submitted by Occupational Therapists (provider type 88) on professional claims (claim type M).

Also applies to all claim type/provider type combinations for the procedure/revenue codes listed below with the exception of Inpatient and Outpatient Hospital (provider type 01), Ambulatory Surgery Center (provider type 36), Optician (provider type 52),

Optometrist (provider type 77), Podiatrist (provider type 80), Chiropractor (Provider Type 85), and the excluded claim/provider types listed at the beginning of this section.

Procedure Codes - 97003, 97004, 97127, 97165, 97166, 97167, 97168, 97530, 97532, 97533, 97535, 97537, 97542, S9129

Procedure codes 97165 – 97168

Procedure code 97127

Revenue Codes – 0430, 0431, 0432, 0433, 0434, 0439, 0978

- Physical Therapy (Copay = \$3.00) – Applies to all services submitted by Physical Therapists (provider type 87) on professional claims (claim type M).

Also applies to all claim type/provider type combinations for the procedure/revenue codes listed below with the exception of Inpatient and Outpatient Hospital (provider type 01), Ambulatory Surgery Center (provider type 36), Podiatrist (provider type 80), Chiropractor (Provider Type 85), and the excluded claim/provider types listed at the beginning of this section.

Procedure Codes – 97001, 97002, 97005, 97006, 97010, 97012, 97014, 97016, 97018, 97022, 97024, 97026, 97028, 97032, 97033, 97034, 97035, 97036, 97039, 97110, 97112, 97113, 97116, 97124, 97139, 97140, 97150, 97161, 97162, 97163, 97164, 97169, 97170, 97171, 97172, 97530, 97597, 97598, 97601, 97602, 97605, 97606, 97750, 97799, G0281, G2083, S9131

Procedure codes 97161 – 97164 and 97169 - 97172

Procedure code 97127

Revenue Codes – 0420, 0421, 0422, 0423, 0424, 0429, 0941, 0951, 0952, 0977

Note - Physical Therapy Copay is **not** deducted from Community Mental Health, Physician and Nurse Practitioner procedure codes submitted with modifier 33 (Preventive Service).

- Speech Therapy (Copay = \$3.00) – Applies to all services submitted by Speech Language Pathologists (provider type 79) on professional claims (claim type M).

Also applies to all claim type/provider type combinations for the procedure/revenue codes listed below with the exception of Inpatient and Outpatient Hospital (provider type 01), Ambulatory Surgery Center (provider type 36), Podiatrist (provider type 80), Chiropractor (Provider Type 85), and the excluded claim/provider types listed at the beginning of this section

Procedure Codes – 92506, 92507, 92508, 92526, 92597, 92607, 92608, 92609, 97127, S9128

Procedure code 97127

Revenue Codes – 0440, 0441, 0442, 0443, 0444, 0449, 0979

- Chiropractic Services (Copay = \$3.00) – Applies to all services submitted by Chiropractors (provider type 85) on professional claims (claim type M).

- Emergency Room/Non-emergency Uses (Copay = \$8.00) – Applies to Outpatient Hospital claims (claim type O/provider type 01) with revenue code 450 - 459 and procedure code 99281.
- Podiatry Services (Copay = \$3.00) – Applies to all services submitted by Podiatrists (provider type 80) on professional claims (claim type M).
- DME Supplier/Prosthetic Devices (Copay = \$4.00) – Applies to all services submitted by DME Suppliers (provider type 90) on professional claims (claim type M) except those listed below.

A4281 – A4286 and E0602 – E0604 are excluded from the DME copay because they are considered ‘preventive’ services.

- Mental Health/Substance Abuse Outpatient (Copay = \$3.00) – Applies to the following procedure codes submitted by Community Mental Health Centers (provider type 30) on professional claims (claim type M): 90785, 90791, 90792, 90832, 90833, 90834, 90836, 90837, 90838, 90845, 90846, 90847, 90853, 90863, 90865, 90870, 90875, 90876, 90887, 90889, 96101, 96102, 96105, 96110, 96111, 96116, 96118, 96119, 96120, 96125, 96150, 96151, 96152, 96153, 99201, 99213, 99354, 99355, 99408, 99409, H0001, H0002, H0006, H0012, H0015, H0018, H0019, H0024, H0025, H0031, H0032, H0035, H0036, H0038, H0040, H0046, H0047, H0049, H2012, H2015, H2019, H2021, H0027, S9484, and T1007. Procedure code T2023 is exempt from copay. Copay for procedure codes submitted by Community Mental Health Centers (provider type 30) on professional claims and considered “primary care” services will apply based on the same criteria used for Physicians (provider type 64).

Also applies to professional claims (claim type M) submitted by provider types 03 (BHSO), 31 (Primary Care Center), 35 (Rural Health Center), 62 (LPAT), 63 (LBA), 64/65 (Physician), 66 (Behavioral Health Multi-specialty Group), 78 (Nurse Practitioner), 81 (Licensed Professional Clinical Counselor), 82 (Clinical Social Worker), 83 (Licensed Marriage and Family Therapist), 84 (Licensed Psychological Practitioner), and 89 (Psychologist) for the procedure codes listed below.

Procedure Codes – 90791, 90792, 90832, 90833, 90834, 90836, 90837, 90838, 90845, 90846, 90847, 90849, 90853, 90875, 90876, 90899, 96101, 96102, 96103, 96105, 96110, 96111, 96116, 96118, 96119, 96120, 96125, 96150, 96151, 99213, 99214, 99215, 99354, 99355, 99408, 99409, H0001, H0002, H0015, H0020, H0035*, H0038, H0040, H0046, H0049, H0050, H2010, H2012, H2014, H2019, H2021 H2027, S9480, T1007

*Note – the MH/SU copay for procedure code H0035 is \$4.00 rather than \$3.00

- Adult Vision Services (Copay = \$3.00) – Applies to all services submitted by Opticians and Optometrists (provider types 52 and 77) on professional claims (claim type M).

Also applies to the following procedure codes if submitted by a physician (provider type 64/65) with a specialty of 330 (Ophthalmology).

Procedure Codes for Ophthalmologists

0060	92352	99499
10061	92353	V2020
11000	92358	V2025
11055	92370	V2100
11056	92371	V2101
11057	92499	V2102
11200	92531	V2103
11201	92532	V2104
11310	92533	V2105
11440	92534	V2106
12011	92541	V2107
16000	92542	V2108
17000	92543	V2109
17003	92544	V2110
17004	92545	V2111
17110	92546	V2112
17111	92547	V2113
65205	92950	V2114
65210	94010	V2115
65220	95060	V2118
65222	95930	V2121
65286	96110	V2199
65430	96111	V2200
65435	96116	V2201
65436	96567	V2202
65600	96570	V2203
66030	96571	V2204
67220	97110	V2205
67700	97112	V2206
67710	97150	V2207
67820	97530	V2208
67825	97532	V2209
67840	97533	V2210
67850	97535	V2211
67938	99050	V2212
68020	99082	V2213
68040	99201	V2214
68135	99202	V2215
68340	99203	V2218
68440	99204	V2219

68530	99205	V2220
68760	99211	V2221
68761	99212	V2299
68801	99213	V2300
68810	99214	V2301
68811	99215	V2302
68815	99217	V2303
68840	99218	V2304
92002	99219	V2305
92004	99220	V2306
92012	99221	V2307
92014	99222	V2308
92015	99223	V2309
92018	99224	V2310
92019	99225	V2311
92020	99226	V2312
92025	99231	V2313
92060	99232	V2314
92065	99233	V2315
92081	99238	V2318
92082	99239	V2319
92083	99241	V2320
92100	99242	V2321
92132	99243	V2399
92133	99244	V2410
92134	99245	V2430
92136	99251	V2499
92140	99252	V2510
92225	99253	V2511
92226	99254	V2520
92227	99255	V2522
92228	99281	V2523
92230	99282	V2531
92235	99283	V2599
92240	99284	V2600
92250	99285	V2615
92260	99307	V2623
92265	99308	V2624
92270	99309	V2625
92275	99341	V2626
92283	99342	V2627
92284	99343	V2628
92285	99344	V2629
92286	99345	V2630

92287	99347	V2632
92310	99348	V2710
92311	99349	V2744
92312	99350	V2750
92313	99354	V2781
92340	99355	V2784
92341	99356	V2785
92342	99357	V2797
		V2799

13. COMPONENT REPORTS.

Green River Dental Society

Our membership as of today stands at 39 members. This compares to the 36 members we enjoyed in 2018. The next meeting of our Society is next Thursday, January 17, 2019 in Owensboro. The meeting is at Kentucky Briarpatch restaurant. We will host Dr. Bill Lee, KDA President, Dr. Mark Moats, KDA First Vice President, and Mr. Rick Whitehouse, KDA Executive Director. Meeting is scheduled for 6:00pm CST. We also have a meeting scheduled for March 21, 2019 at 6:00pm at the Briarpatch. This meeting features a trio from Louisville, KY. They are Elle Hutsell, David Gavi, and Lori Hernandez. The name of their company is Surgically Clean Air. The lecture is entitled "It's a Matter of Life and Breath." It is important to note that our Society meetings are open to all members of the KDA who have an interest in the lectures that we schedule. We would gladly welcome your attendance.

Respectfully submitted, Joseph S. McCarty, DMD.

Bluegrass Dental Society Report

We had a dinner meeting on November 8th. Dr. Molly Smith presented "50 Shades of Red: A Review of Pink and Red Lesions of the Oral Cavity." Molly is a UKCD grad and is in her second year as a pathologist at UKCD.

Our first dinner meeting of 2019 was on January 8th. Dr. Bill Lee gave a KDA legislative update in preparation for Lobby Day. Libby Milligan and Rick Whitehouse were also in attendance and added to the very informative discussion.

We will be having our week long Explore-A-Smile event the week of February 25th. The event is in honor of Children's Dental Health Month and is held at the Children's Museum in downtown Lexington. We coordinate with elementary schools in the area and over 1700 children will have dental screenings performed by volunteering dentists and dental students.

Our future dates for CE dinner meetings are:

March 14th Dr. Roach with a topic to be determined

April 23rd Dr. Tom Larkin with a topic to be determined

Our future dates for Executive Board meetings are:

February 12th

April 11th

Respectfully submitted by:

Clifford Lowdenback

Louisville Dental Society Report to the KDA Executive Board

There have been significant achievements realized with the help of LDS volunteers in our area. St. Joseph's Church in Butchertown recently opened a new dental clinic. The LDS donated \$50,000 toward its creation and provides volunteer dentists. These volunteers also provide care through the LDS mobile dental van that goes to different areas of the city. Dr. Randy Ransdell's continued work led to a \$75,000 grant from the Delta Dental Foundation to allow funding for continued free oral health care.

Collecting shoes at each LDS meeting helps fund WaterStep which provides potable water to residents of third world countries. Dr. Joe Jacobi is the lead in this endeavor. Smile Kentucky screenings were done in October through LDS volunteers in Bullitt Co. with follow up care at the ULSD and in members private offices.

Attendance at fall and winter meetings has been good with 51 attending the September meeting, 57 attending in November and 60 at the January meeting. Topics presented included in order, "Using Social Media for Your Office", "Sleep Medicine and Airway Appliances" and "Prevention and Correction of Implant Problems".

Future meetings will cover "Digital Dentistry" in February and the spring gala in April at the Speed Art Museum.

Respectfully submitted,
James Paul Boyd, DMD

Report from Southeastern Dental Society to the KDA Executive Board January 23, 2019

The Southeastern Dental Society has not met since my last report to the Executive Board. After consulting with President Bill Lee, Past President Bill Collins and our lobbyist, Libby Milligan, our Secretary/Treasurer, Dr. Joe Boster attempted to arrange a meet and greet with the state legislators in our area. The schedule that was open for the legislators was not working out with the schedule of many of our members and our local leaders, so we decided to not hold a meet and greet during the current legislative session. We plan to take more time in the future to better plan for a meet and greet.

The next meeting of the Southeastern Dental Society will be on Thursday March 7, 2019 at 6:30 pm in Corbin at the Depot on Main restaurant. The topic is "Understanding and Implementing My Rewards in Your Office." Our speakers include, Kristi Putnam, Deputy Secretary of the KY Cabinet for Health and Family Services, David Gray, Director of Provider Relations with the Cabinet and Jerry Caudill, KY State Dental Director of Avesis.

Respectfully submitted,

H. Fred Howard, DMD

14. KENTUCKY DENTAL FOUNDATION. Dr. Andy Elliott gave a verbal report since the KDF had just met prior to the KDA Board meeting.

15. KDPAC. Dr. Mike Johnson presented the following report.
Kentucky Dental Political Action Committee

Since our last report, your KDPAC has been active in identifying legislators who have been appointed to standing committees of both chambers as well as legislators supporting dentistry in the past. Since the PAC cannot distribute monies while the legislature is in session, we waited until after the election to identify individuals we thought could be helpful to dentistry during this legislative session. There have been several email committee meetings as legislators were identified and contributions discussed. By email vote, the committee selected recipients and amounts to be provided. Those selected received either a contribution to their campaign committees, an individual check or a check was sent to a KDA member who presented it to the legislator. A total of \$14,500 was distributed. A copy of who received contributions and in what amount is available upon request. Please make your request either by email or letter to Mr. Todd Edwards at the KDA Office.

Our plans for the next quarter are three-fold. First, help in any way if asked in preparing for KDA Legislative Day in Frankfort. Second, planning for the Washington Leadership Conference in April. Third, planning for a possible KDPAC event at the KDA Annual meeting.

I wish to thank you for your support. Please remember to ask members of your local societies to become members of the KDPAC. A strong united voice is needed for our profession now more than ever.

Respectfully submitted,

Dr. Mike Johnson

16. NEW BUSINESS.

MOTION: Dr. Andy Elliott moved to waive full time faculty dues for the two dental schools in Kentucky if they are willing to waive any fees for the KDA when KDA attends events. **Dr. BJ Millay** seconded the motion.

ACTION: ADOPTED.

17. FUTURE BOARD MEETING DATE. The next KDA Executive Board meeting will be, June 8th, 2019, at the KDA Headquarters Building.

18. ADJOURNMENT. The meeting was adjourned at 1:30 PM.

Respectfully submitted

Dr. Sharon Turner
Secretary/Treasurer