KENTUCKY DENTAL ASSOCIATION

2015 SPRING MEETING

HOUSE OF DELEGATES
MARCH 7 & 8, 2015

******

THE HYATT REGENCY HOTEL

LOUISVILLE, KENTUCKY
Notice to Delegates and Alternate Delegates:

Enclosed is the Delegate information packet that includes Council, Committee and Work Group reports and proposed resolutions. The first House of Delegates meeting will convene on SATURDAY, MARCH 7, 2015 at 2:30 p.m. (EASTERN TIME) in the Regency North Room of the Hyatt Regency Hotel (2nd Floor).

Reference Committee meetings will be on SATURDAY, MARCH 7, 2015 at 4:00 p.m. (EASTERN TIME) or immediately following the 2:30 p.m. House of Delegates meeting in Pimilico A, B and C rooms of the Hyatt Regency Hotel (1st Floor). Discussion relative to any report or committee should be made at that time. Reports will be available Saturday evening at the Hyatt Regency Hotel registration desk for the Chairperson of each delegation to pick up for a caucus before the 2nd House of Delegates meeting on SUNDAY, MARCH 8, 2015 at 10:30 a.m. (EASTERN DAYLIGHT TIME) in the Conference Theater Room of the Hyatt Regency Hotel (2nd Floor).

ATTENTION ALL DELEGATES

The House of Delegates is the decision making body of your organization. In order for it to function, all members must participate in the process. Your Society has chosen you to represent them in decisions that will affect the way they operate their practices. It is extremely important that you be present to speak for them at every meeting of the House of Delegates.

If you have circumstances that prevent your attendance and that cannot be mitigated, it becomes your responsibility to notify your Society President in order that a replacement can be appointed.

Your willingness to participate in the workings of your organization is appreciated.
REFERENCE COMMITTEE MEMBERS

#1-BUDGET & ADMINISTRATIVE AFFAIRS – Dr. Ansley Depp, Chairman
   Dr. Greg Crabtree       Dr. Angela Brown
   Dr. Brent McDonald

#2-MISCELLANEOUS AFFAIRS – Dr. Karen Nation, Chairman
   Dr. William Millay      Dr. Lindsey Willoughby
   Dr. Les Neville

#3-WORK GROUPS – Dr. B. J. Millay, Chairman
   Dr. Bill Collins        Dr. Rachel Davis
   Dr. Michelle Story

REPORT ASSIGNMENTS

#1 - BUDGET & ADMINISTRATIVE AFFAIRS

- Budget & Finance R1 P3
- Annual Session R2 P3
- Executive Board R3 P4
- Secretary/Treasurer Report R4 P5
- Journal Committee R5 P5
- Ethics, Bylaws & Judicial Affairs R6 P6

#2 – MISCELLANEOUS AFFAIRS

- Board of Dentistry R7 P7
- Governmental Affairs R8 P7
- KDPAC R9 P7
- KMAP Advisory R10 P9
- Referral from KDA House of Delegates, March 16, 2014 R11 P13

#3 – WORK GROUPS

- Membership Steering/New Dentist R12 P15
- Medicaid R13 P17

Addendum A  Budget
Addendum B  Budget Performance
Addendum C  Sum. of Journal, Legislative & Relief Monies (as pertains to dues revenue)
Addendum D  Executive Board Minutes (March 8, 2014, March 16, 2014, August 9, 2014
                     September 27, 2014, & November 1, 2014)
Addendum E  House of Delegate Minutes (March 15, 2014 & March 16, 2014)

2015 TELLERS:

Dr. Barry Curry
Dr. Douglas Damm
Dr. Whitney Bobrowski
REPORT NO. 1  
BUDGET AND FINANCE COMMITTEE – Dr. John Roy, Chairman

The Budget and Finance Committee met on September 16, 2014 at 6:30 p.m. (EDT) by conference call. Committee members participating included Dr. Bill Lee, Dr. John Roy, Dr. Barry Curry and Dr. Dennis Price. Others who participated in the conference call were Dr. Ted Logan, Jr., Dr. John Thompson, Mr. Rick Whitehouse and Mr. Todd Edwards. The committee developed the proposed 2016 KDA Budget and referred it the KDA Executive Board with a recommendation to approve. (The budget is found in Addendum A.)

Respectfully submitted,

Dr. John Roy, Chairman

REPORT NO. 2  
COUNCIL ON ANNUAL SESSION – Dr. Terry Norris, Chairman

Council on Annual Session Report - February 2015

As I write this, a lot is taking place in preparation for our annual meeting. As always, Janet and the rest of the crew will be busy through the Sunday afternoon of the meeting. I will have Janet and/or Todd give an update on registration and ticket sales at the time of the Executive Board meeting.

The only basketball game conflict is Louisville playing at home versus Virginia and will be aired on ESPN. It was decided not to have televisions in the members lounge. This will be a savings of around $1250 - $1500. We are awaiting the start time of the game to see if it will be an afternoon game or a primetime game.

I asked Dr. Moorhead, Scientific Chair, to give a synopsis of what to expect:

Our annual meeting will host more speakers than ever before. Over 35 speakers will join us in Louisville for our event. The goal is to provide so much content that no one would consider not attending. For this to work, though, we need our Executive Board members and Council members to be talking to their colleagues about the event. There are still some hosting possibilities for the meeting. If you are willing to help and receive free admission to the course, please see me or Janet. I hope that all of you will attend the full day course on Thursday, March 5th. One hundred percent of our tuition for this course will again go to our Kentucky Dental Foundation.

The committee structure with the Scientific Chairs is working well, and this year each member participated in helping to interview speakers to post on our KDA website. We will also continue to work toward a paperless meeting, with more online registrations and online handouts.

As you may know by now, the ADA did not choose to fund our grant request that would have given one free course at our meeting to non-members and new dentist members. Our Executive Committee voted on January 28th to offer one free course to any new dentist member that attends the meeting. While we could lose some ticket sales for new dentist members that were already going to attend the meeting, it is hoped that more new dentists
will attend the meeting, learn about their member benefits and even buy tickets for other courses as well.

As I finish this report I am asking the Executive Board to consider one last request from me. I have served on Annual Sessions for over 20 years and have chaired it since I do not know when. It has been a pleasure to serve the KDA in this capacity and I have worked very well with Janet and cherish every minute of it. At 62, I am beginning to transition and will be hosting a senior dental student this summer which hopefully will lead to an associateship. Along with this I am in the process of earning my certification as a dental consultant with the American Association of Dental Consultants of which Dr. Elliott and the three Dr. Rich’s belong. On my day off I have been doing dental claims reviews for a year and a half and I am expected to be more involved with it this later this year. Also my service with the ACD is consuming more time than I expected. My time is limited and I feel the time is right for a new leader. I am recommending that Dr. B. J. Moorhead become the Chairman of Annual Sessions at the close of our March meeting. He is no stranger to Annual Sessions and has been the spearhead in revamping the scientific session’s part of the meeting. He has the energy and knowledge to take Annual Sessions to the next level.

I would have never recommended this as long as I served as chairman and would not recommend this as long as we have our present Convention Chairman serving. Whenever there is a change in that position I would recommend that the Annual Session’s Chairman assume the responsibility of Convention Chair. I believe this would be a natural position for Annual Sessions to assume.

Respectfully submitted,

Dr. Terry Norris, Chairman

REPORT NO. 3
EXECUTIVE BOARD – Dr. Bill Lee, Chairman

The minutes of the March, August, September and November board meetings are found in Addendum D. The Executive Board offers the following resolutions for consideration.

RESOLUTION 2015-101
ORIGINATOR: EXECUTIVE BOARD

BACKGROUND: The Executive Board reviewed and approved the 2016 Budget as developed by the Budget and Finance Committee. Therefore be it

RESOLVED, that the proposed 2016 Revenue and Expenditure Budget be approved.

ACTION: APPROVED AND REFERRED TO THE HOUSE OF DELEGATES WITH AN EXECUTIVE BOARD RECOMMENDATION TO ADOPT
RESOLUTION 2015-102
ORIGINATOR: EXECUTIVE BOARD

BACKGROUND: In the proposed 2016 Budget, REVENUES were based on current membership numbers and a $10.00 dues increase. With the passage by the House of Resolution F2007-102, we are required to request a $10.00 dues increase. Therefore be it

RESOLVED, that Chapter I, Section 4, A. (1) is changed from $376.00 to $386.00.

ACTION: APPROVED AND REFERRED TO THE HOUSE OF DELEGATES WITH AN EXECUTIVE BOARD RECOMMENDATION TO ADOPT

Respectfully submitted,

Dr. Bill Lee, Chairman

REPORT NO. 4
SECRETARY TREASURER’S REPORT – Dr. Theodore E. Logan, Jr.

Addendums B (year end financials) and C (journal, legislative and relief fund reports).

Respectfully submitted,

Dr. Theodore E. Logan, Jr.

REPORT NO. 5
JOURNAL COMMITTEE – Dr. Glenn Blincoe, Chairman

Committee members are Dr. Glenn Blincoe, Chairman, Dr. Steve Robertson and Dr. Sharon Turner. KDA Staff Liaison is Melissa Nathanson.

KDA TODAY
KDA TODAY advertising is still holding its own, and the publication is doing well.

For those of you who do not yet know, Dr. John Thompson will soon be relinquishing his post as KDA Editor. Dr. Beverly Largent will be taking over editor responsibilities sometime this year.

As you know, at the American Association of Dental Editors and Journalist’s meeting, which took place just prior to the 2013 ADA meeting in New Orleans, Dr. Thompson was presented with the Distinguished Editor Award. This is a great honor and well-earned. During his tenure, he has done much to improve the quality of content in KDA TODAY and he has been very involved with many current issues affecting dentistry in Kentucky and on a national level. We wish him the best of luck in all of his future projects and endeavors.

Likewise, we also look forward to the beginning of a new era with Dr. Largent. She is going to be our next great editor. Welcome, Dr. Largent!

Respectfully submitted,

Dr. Glenn Blincoe, Chairman
The Council on Ethics, Bylaws and Judicial Affairs has communicated electronically regarding proposed resolutions to be brought before the 2015 House of Delegates.

The Council is in agreement that the following resolutions be submitted to the House of Delegates:

**RESOLUTION 2015-101**
**ORIGINATOR: EXECUTIVE BOARD**

**BACKGROUND:** The Executive Board reviewed and approved the 2016 Budget as developed by the Budget and Finance Committee. Therefore be it

**RESOLVED,** that the proposed 2016 Revenue and Expenditure Budget be approved.

**RESOLUTION 2015-102**
**ORIGINATOR: EXECUTIVE BOARD**

**BACKGROUND:** In the proposed 2016 Budget, REVENUES were based on current membership numbers and a $10.00 
*dues increase. With the passage by the House of Resolution F2007-102, we are required to request a $10.00 dues* increase. Therefore be it

**RESOLVED,** that Chapter I, Section 4, A. (1) is changed from $376.00 to $386.00.

**RESOLUTION 2015-103**
**ORIGINATOR: COUNCIL ON ETHICS, BYLAWS AND JUDICIAL AFFAIRS**

**BACKGROUND:** The deliberations of the KDA General Assembly and the KDA House of Delegates are governed by the Sturgis Standard Code of Parliamentary Procedures. This code has now been revised and is currently referred to as the American Institute of Parliamentarians Standard Code of Parliamentary Procedure. Therefore be it

**RESOLVED:** that any references to the Sturgis Code of Parliamentary Procedures, be changed to the current edition of the American Institute of Parliamentarians Standard Code of Parliamentary Procedure.

Respectfully submitted,

Dr. Karen Nation, Chairman
REPORT NO. 7
KENTUCKY BOARD OF DENTISTRY – Mr. David Beyer, Executive Director

NO REPORT

REPORT NO. 8
COUNCIL ON GOVERNMENTAL AFFAIRS & FEDERAL DENTAL SERVICES – Dr. B. J. Moorhead, Chairman

At our August Executive Board meeting, the Council on Governmental Affairs was charged with monitoring developments on the scope of utilization of the dental public health hygienists. I have been in contact personally with Dr. Julie McKee and with most of the Board of Health dentists at the five sites. The new program is progressing with a few problems, as one might expect, but all five agencies are utilizing their public health hygienists and are making a positive impact. The chief problems encountered dealt with the logistics of providing dental care in a school setting where most of the work is performed. All five participating health departments will be meeting in Frankfort to share progress and ideas Feb. 18-20.

Each of the programs is funded by a state grant, and one public health director noted that a study had indicated that the programs should be self-sustaining after the one year grant is completed. There are plans for another five health departments to be funded with a grant next year as well.

Each of the dentists on the five boards has my contact information. I have explained that the KDA is interested in working with them to improve the success of their program and we would appreciate their continued input.

Respectfully submitted,

Dr. B. J. Moorhead, Chairman

REPORT NO. 9
KDPAC COMMITTEE – Dr. Mike Johnson, Chairman

KDPAC continued to build and organize itself during the past year. We established several goals for the past years. 1) First, to establish a contact list of dentists to the Kentucky Legislature. 2) Second, to have a coordinated and logical approach to candidate giving. 3) Third, to develop an educational program for our association’s dental society’s leadership. 4) Fourth, to continue to heighten awareness of our membership concerning KDPAC and ADPAC.

Concerning the first goal a contact list has been established for our national as well as our state legislature. In coordination with ADPAC eight dentists have been asked and they have accepted. The state legislature is an ongoing process. Dr. Thompson worked tirelessly and due to his efforts, a contact dentist for the committees in both houses pertinent to dentistry has been established. The list is not complete. However, we will continue to identify contact dentists and match them to legislators.

With the help of Ms. Libby Milligan, members of the Kentucky legislature were identified as people of interest for contributions. The individuals and caucuses were selected on leadership
positions, committee assignments and friends of dentistry. The latter was based on past voting records and bill sponsorship. Your KDPAC gave equal amounts to both caucuses in both houses. The attachment enclosed with this report lists the individuals and caucuses your KDPAC supported this last election cycle. The names and amounts are a matter of public record. The KDPAC welcomes any input you might have concerning contributions during the next election cycle.

At the last Washington Leadership Conference last May, Dr. Thompson and I had discussions with attendees from various states concerning educating local leadership. These discussions were based on a program presented at the conference concerning grassroots dental involvement. An outline for a program has been developed to provide the local dental leadership on various activities of KDPAC. At our next KDPAC board meeting, this will be an agenda item. The PAC meets on Friday at 5:00pm in the Board Room on the second floor of the Hyatt.

Our final goal, and one that requires the most effort, concerns money. At the last Washington Leadership Conference, we asked ADPAC’s leadership and members from several states how they raised money. The states were from the 6th District as well as states with membership levels similar to ours. From those discussions we decided to include the KDPAC and the ADPAC dues request in the KDA dues statement. To help educate and hopefully receive money from members, we will continue to have membership information in our journal. We hope to include other informative strategies to increase KDPAC awareness and money using social media. These items will also be included in the agenda.

The major unfinished business of the KDPAC concerns board participation. We still need members from several societies. It is my belief that local ownership is ultimately the only way our PAC can grow. Send us names. We will do the rest.

The Washington Leadership Conference is April 27-29, 2015. Our state may send one representative for each member of congress plus a new dentist. The total is nine. We have traditionally sent six with one being a new dentist. I will recommend to the KDPAC board that we continue to send six. The others are the KDA president, the KDPAC chairman and the KDA executive director. Due to time limitations and our annual meeting dates, the others will be asked before our annual meeting. The names should be available at the next KDA Executive Board Meeting.

If you have any questions, I am always available.

Respectfully submitted,

Dr. Mike Johnson, Chairman
The minutes from the September 24, 2014 meeting were reviewed. Dr. Bobrowski noted that Mr. Todd Edwards was listed as Interim Executive Director of the Kentucky Dental Association but the title should be Assistant Executive Director. Dr. Riley made a correction on page 3 of the minutes under Non-Payment of Claims Related to Taxonomy where it stated: ADO’s expire April of 2015 and NPI’s expire October 30, 2014. Dr. Riley stated that NPI’s do not expire and that ADO’s expire at different dates. Dr. Riley declared the minutes accepted, as corrected.

MCO’S/SUBCONTRACTORS:

HUMANA – CARESOURCE/MCNA: Ms. McIntire addressed the TAC. She noted that the dental claims statistics reported on page 3 of their report was inaccurate and that their prompt pay is 93.4%. She will present a new slide and resubmit this to the TAC. All three quarters were reported and Ms. McIntire reviewed the reports.

Dr. Bobrowski asked why the claims denial percentage continues to increase, and Ms. McIntire said they would provide a further breakdown of the denial percentage. Dr. Riley asked why the turnaround time for credentialing is increasing and Ms. Stumbo stated it was due to the large volume of credentialing in the system.

Dr. Bobrowski asked what dentists were doing that causes them to be in noncompliance, and Ms. Stumbo stated that dentists need to keep up with the annual paperwork that is required to be filed. Dr. Rich stated that if providers do not inform the MCO that they no longer want to participate in the program, the providers will be turned over to the National Practitioner Data Bank on the grounds of involuntary termination, and Dr. Rich stated that the MCOs need to let providers know this. Dr. McKee asked if this is a policy that Humana-CareSource can change,
and Ms. Stumbo said it would have to be taken back for discussion. It was noted that Avesis, Scion and DentaQuest do not turn providers' names over to NPDB because of their failure to notify.

**ANTHEM/SCION:** Mr. Dalton reviewed the quarterly reports. He noted that Scion has been selected by the American Dental Association (ADA) to be the repository for credentialing information for dental providers. Mr. Dalton spoke about the continuous transport process that Scion had been developing and getting ready to implement where claims will automatically move through the payment cycle daily and be automatically adjudicated. Any claims that have exceptions, however, will be sent for review.

Dr. Bobrowski discussed the shortage of oral surgeons in certain regions of the state. Mr. Dalton stated that if Scion is contacted, they will work with out-of-network providers to try to get the patients the dental care that’s needed, and Mr. Dalton felt that DentaQuest would follow this same process when they become the dental subcontractor for Anthem.

Dr. Riley asked if Scion’s system can identify a truly duplicate payment or does it just identify that it has seen that claim before and automatically denies as a duplicate even though it may not have been paid. Mr. Dalton stated that if it’s been billed and denied before and it comes in again with the corrected information, it will not be denied again.

Dr. Riley noted that the TAC has gotten used to Scion’s robust reporting and asked DentaQuest if this will continue in the future and Ms. Medina assured her it would.

**GENERAL DISCUSSION:** Before making individual MCO/Avesis presentations, Dr. Sharpe addressed several issues. He noted that Avesis will now present reports to the TAC in the same format for all three of their three clients. Dr. Shape stated that there is a movement by the National Association of Dental Plans to standardize credentialing forms on a national basis.

Another issue he spoke about was mobile dentistry. Avesis has been attempting to identify the mobile programs operating in Kentucky, and Avesis has presented to Medicaid Services, to the Kentucky Dental Association and to the Medical Directors a proposed set of guidelines for mobiles operating in the Medicaid Program but has not yet received approval to distribute these guidelines.

Avesis is in the process of setting up a process for credentialing hygienists for the Department for Public Health that is endorsed by DMS and the Governor, and Avesis is working with their clients to ensure proper payments to the local health departments.

Dr. Sharpe stated that Avesis now has a full-time Dental Director who is a pediatric dentist located in Phoenix, Arizona and they have four licensed dentists who are dental consultants located in Kentucky, as well as Dr. Caudill who is a licensed dentist and does reviews. Dr. Sharpe stated that provider notices will be going out to remind providers about the necessary forms needed for licensure renewal.

Dr. Sharpe spoke about the need for more oral surgeons due to a 60% increase in the Medicaid population with the Expansion that has taken place, and he noted that 95% of those new patients are adults. He also stated that the failure/no-show rate is very high among this population. Dr. Riley asked if the dollars were there to support the program since oral surgeons have already taken a 5% reimbursement cut.

**WELLCARE/AVESIS:** Dr. Caudill distributed some reports that were not given to the TAC in advance and he reviewed the WellCare quarterly reports. Dr. McKee stated that the statistics she receives from these MCO reports are used by her office weekly.

Dr. Sharpe noted that pediatric dentists are invaluable to their networks. He stated that the National Pediatric Dental Association decrees that kids should be seen by the age of one, but
statistics show that less than 20% of the kids under the Medicaid Program get to a dentist prior to the age of one or at age one.

**COVERTRYCARES/AVESIS:** Dr. Caudill reviewed the quarterly reports and there were no questions from the TAC.

**PASSPORT/AVESIS:** The quarterly reports for Passport were distributed to the TAC. Dr. Caudill stated that Jason Trudeau misunderstood the date of the TAC meeting and, therefore, is not in attendance. Dr. Sharpe stated that there is a continuing growth with the oral surgeons in the network due to the change in the bifurcated billing process.

**GENERAL DISCUSSION:** Dr. Sharpe stated that the TAC or the KDA might want to look into the dental schools doing a training program for general dentists on treating children down to age one. He noted that there is movement in some states to establish a dental home project where both children and parents become affiliated with a dentist as soon as possible and to move the age down as far as the initial visits.

Dr. Riley asked if anyone from DMS could clarify why the TAC is only receiving a one-page report for fee-for-service because the TAC used to receive reports by service type on a quarterly basis. Ms. Anglin stated that Kurt Godshall with DMS who does the reports stated that the report for service type is too large and it would not be beneficial to look at every single service type by accounting.

Dr. Riley stated she had received an email asking Humana-CareSource what percent of the time the pended claim report is used to meet the prompt payment guideline. After some discussion, Ms. Howell clarified that their system automatically sends a pending claims report to providers every two weeks as long as they have pended claims that aren’t paid yet, but this does not nullify the requirement of the MCO paying interest if it is paid later than thirty days from receipt.

Another question raised by Dr. Riley was since all third-molar extractions, either simple or surgical, require prior authorization, if the procedure has to be done on an unplanned basis, does Humana-CareSource do retro authorization. Ms. Stumbo stated this would be a case-by-case review, and Dr. Riley asked that she reach out to Dr. Collins concerning this issue.

Dr. Bobrowski asked if WellCare had an answer to his question from the last TAC meeting concerning why fee reimbursements were reduced from 17 to 22% for posterior composites. Ms. Pat Russell stated she still did not have an answer.

**OLD BUSINESS:** Revision of Dental Regulations: Dr. Riley asked if there was any progress on the revision of the dental regulations. Dr. Rich said there was a lot of discussion at a different level but there was nothing to report at this time.

**No Shows/Failures:** Dr. Riley stated that this has been an ongoing topic, and that in the CDT 2015, there will be a code for this. She asked if this code could get incorporated into provider reporting. Dr. Rich stated that if DMS can get the regulation revision done and the codes taken out of the regulation, there will be greater potential to add and/or subtract codes. Dr. Riley made a request to the Dental Directors to consider adding this code since it is budget neutral. Ms. Russell stated when working with the State to see if this can be covered, one thing to look at is the encounter data submitted by the MCOs to make sure that it is eligible and they are set up to receive that information from the MCOs and then there will be a single repository for that information. Ms. Bates made note of that.

**NEW BUSINESS:** Medicaid Roundtable Update: Dr. Bobrowski stated a meeting was held with Secretary Haynes and her staff at the end of October. He felt like it was a productive meeting and noted that smaller groups will be formed to work on areas of interest. No future meeting dates have been set up.
Dr. Rich discussed the Internet link that was sent to the TAC on quality measures published by the Dental Quality Alliance, and he said the TAC should start talking about and considering what measures are going to mean in the future. He stated this link addresses the first two measures that have been approved by the National Quality Forum.

At the next meeting, Dr. Rich will have someone make a report on the Kentucky Health Information Exchange (KHIE). Dr. Riley asked if a presentation on meaningful use could be done at a later date as well.

Dr. Rich said that DMS is working on a portal for credentialing and has been in contact with the Kentucky Board of Dentistry concerning the sharing of data to ease the burden of paperwork.

Dr. Rich stated that Dr. John Langefeld, the State Medical Director for DMS, has given approval for the Dental Directors to start attending the Medical Directors’ monthly meetings. This will improve communications on how to collaborate and work together to improve the oral health of the Medicaid population. Dr. Riley also invited the state-licensed Dental Directors to attend the quarterly TAC meetings.

Dr. Bobrowski spoke about the Lee Specialty Clinic in Louisville which is a special-needs program. He also spoke about foster care children and the paperwork hassles involved in treating these children. Dr. McKee stated these regulations are getting ready to change and she will follow up with this issue.

Dr. Bobrowski noted that on February 3, 2015, the Kentucky Dental Association is having its Legislative Day in Frankfort where dentists will have an opportunity to speak with their legislators. He asked if DMS could be available to meet with dentists at a convenient location. Ms. Bates will follow up with this.

The next meeting date is March 25, 2015. The meeting was adjourned.

(Minutes were taped and transcribed by Terri Pelosi, Court Reporter, this the 9th day of December, 2014.)
DENTAL TAC RECOMMENDATIONS (01/22/2015)

1. It has been reported to the TAC that one of the MCO Dental subcontractors is reporting dentists to the National Practitioner Data Bank (NPDB) when the dentist decides to no longer participate in the plan, but fails to notify the plan in writing. And providers have not been notified of this tactic. Most are too busy trying to comply with ever-increasing rules and regulations to write an additional letter. They just stop seeing the patients covered by the plan. This use of the NPDB is a bastardization of the intent of the Bank. Failure to file paperwork has nothing to do with the clinical practices and actions of the provider. The NPDB is supposed to be a repository of claims and malpractice actions against providers. The TAC recommends that DMS have the plan cease and desist from these reports to the NPDB. Terminating the provider from the plan and no longer processing his or her claims is sufficient sanction for failure to submit paperwork.

2. It is the understanding of the TAC that the MCO Dental subcontractors are required by contract to have a Kentucky licensed Dental Director. This is not the case for each MCO plan. The TAC recommends that DMS review this contractual requirement and mandate any necessary changes. In addition, the TAC requests that these state-licensed dental directors participate in the quarterly TAC meetings as well as the monthly Medical Directors meetings.

Respectfully submitted,

Dr. Susie Riley, Chairman

REPORT NO. 11
REFERRAL FROM KDA HOUSE OF DELEGATES, MARCH 16, 2014

RESOLUTION 2015-201
ORIGINATOR: DR. BRUCE HASKELL, DELEGATE

BACKGROUND: The Kentucky Dental Association recognizes and acknowledges The Commonwealth of Kentucky Board of Dentistry has the interests of the People of the Commonwealth as its primary goal via the licensure and regulation of Dentistry and its Allied Professions. The 10 members of the Board are a panel of licensed dentists, hygienists and a citizen at large not associated directly with dentistry. Non-voting (ex-Officio), members include administratively appointed representatives of the two dental schools including one hygiene program appointee not of the University of Louisville or the University of Kentucky.

Whereas the Board has both the ears and advice of the dental institutions of higher learning including that of the Department of Public Health and

Whereas the absence of a representative of the Kentucky Dental Association, the recognized representative professional arm of the dentists of the Commonwealth, is an oversight which should be corrected with the appointment of a designated member to the Commonwealth of Kentucky Board of Dentistry (ex-Officio) and

Whereas the dental profession is rapidly changing as a result of application of the Affordable Care Act, the variable nature of dental insurance re-imbursement, and the impact of the new dental laws allowing the legal use of mid-level providers in several states and
Whereas the use of digital records, CAD-CAM production of dental restorations and implants without use of a dental laboratory are having an impact upon dentistry far beyond what was imagined less than a decade ago and

Whereas the Kentucky Dental Association, as a member body of the American Dental Association, is in touch with the latest legal, technical, scientific, and sociologic changes affecting dentistry across the country and

Whereas these resources may be freely applied to the knowledge base and subsequent rulings of the Board of Dentistry on a first-hand basis via a KDA representative during its meetings. Without a KDA (ex-Officio), member, it is likely that this exceptional source of information may not be quickly or adequately assembled and utilized for the actions of the Board and

Whereas the Kentucky Dental Association represents the interests of the dental profession, which may or may not coincide with those of the currently designated ex-officio members. Therefore be it

RESOLVED: that the Kentucky Dental Association petition the Governor and the Kentucky Board of Dentistry to allow the seating of its representative as an ex-Officio member. This member will be appointed by the Executive Board of the Kentucky Dental Association.
REPORT NO. 12
MEMBERSHIP STEERING COMMITTEE/NEW DENTIST COMMITTEE – Dr. Jonathan Rich, Chairman – Membership and Dr. Lindsey Willoughby, Chairman – New Dentist

Membership Steering Committee Report:

Thank goodness for good help! I would like to personally thank Dr. Lindsey Willoughby, the KDA Staff, the ADA staff and this Executive Board. You have made tremendous efforts in improving membership both last year, and already this year.

MPG grants are in. To date I am aware that a New Dentist Grant of $6000.00 and a Student Conversion grant of $6000.00 have been received. Dr. Willoughby, our New Dentist Chair, worked tirelessly with KDA and ADA Staff to make sure these grants were written and taken care of. If you see her be sure and thank her for her hard work. As of this report I have not heard about any grant monies received from the others that were written but feel they will be shared at the meeting, today, if not beforehand.

New Dentist events have been occurring on a local level recently. In northern Kentucky a New Dentist social was held and we have multiple new dentists attending the society meetings regularly. The Northern Kentucky Dental Society is doing all they can to get their New Dentists involved early and I encourage other societies to do the same. Both Bluegrass and LDS have been inviting senior students/new dentists to their meetings in order to increase membership and interest in organized dentistry.

Student conversion is improving each year. While not perfect, yet, each year headway is made both statewide and nationally to make the process more seamless. I would encourage you to consider making a new dentist's dues for the first year zero at local, state and national levels. (State and national should already be zero for the first year. Some local societies already do not charge first year dues.) This makes transition even easier. The less confusion for a new member we can make in this conversion process the easier it is for staff and the student. As in years past, student signing day will occur at each school’s student convention.

As the KDA Annual Session approaches, please promote the meeting, encourage a non-member to attend, and let others know of special events occurring such as the New Dentist event after the alumni receptions!

As always, if any further questions or comments arise, please contact me.

Respectfully submitted,

Dr. Jonathan Rich, Chairman
New Dentist Committee Report:

- Just received notice that we will get 2 MPG Grants from the ADA this year. One for student involvement ($6000) and one for new dentist membership and socials ($6000). This is more money than we’ve had in the past, and I’m excited to plan for the year.

- January 2015—Lindsey Willoughby (Chair) used leftover 2014 MPG money to sponsor a Northern Kentucky New Dentist Social with 8 attendees.

- January 2015—Ashley Betz (Bluegrass Dental Society New Dentist Rep, Orthodontic Resident) used 2014 MPG money to sponsor New Dentist Social in Lexington with 10 attendees.

- Grant money also sponsored as many as 5 students to attend a Bluegrass Dental Society meetings.

- Worked directly with student liaisons at both UKCD and ULSD to help relay information and increase presence of KDA.

- Successful UKCD Signing Day on January 22nd. Nearly 100% of UKCD’s fourth year had lunch and filled out contact forms for post-graduation.
  - We are going to work on moving “Signing Day” closer to graduation next year.

- Dr. Jason Ford (Louisville Dental Society New Dentist Rep) attended ULSD’s student convention on January 22nd to represent the KDA with Rick Whitehouse.
  - Dr. Paul Boyd will be assisting students with ULSD’s Student Signing Day in a couple of months.

- Annual New Dentist Social at KDA meeting is planned (with two sponsors) for Friday March 6th at Down One Bourbon Bar.

Respectfully submitted,

Dr. Lindsey Willoughby, Chairman
MEMBERSHIP COUNT AS OF FEBRUARY 10, 2015

<table>
<thead>
<tr>
<th>Society</th>
<th>2013</th>
<th>2014</th>
<th>2015</th>
</tr>
</thead>
<tbody>
<tr>
<td>Blue Grass Dental Society</td>
<td>199</td>
<td>202</td>
<td>205</td>
</tr>
<tr>
<td>Eastern Dental Society</td>
<td>36</td>
<td>38</td>
<td>37</td>
</tr>
<tr>
<td>KY Mountain Dental Society</td>
<td>47</td>
<td>50</td>
<td>35</td>
</tr>
<tr>
<td>Louisville Dental Society</td>
<td>370</td>
<td>370</td>
<td>390</td>
</tr>
<tr>
<td>Northern KY Dental Society</td>
<td>114</td>
<td>108</td>
<td>84</td>
</tr>
<tr>
<td>Green River Dental Society</td>
<td>55</td>
<td>60</td>
<td>52</td>
</tr>
<tr>
<td>Pennyrile Dental Society</td>
<td>50</td>
<td>51</td>
<td>43</td>
</tr>
<tr>
<td>Southeastern Dental Society</td>
<td>40</td>
<td>36</td>
<td>33</td>
</tr>
<tr>
<td>Purchase Dental Society</td>
<td>64</td>
<td>58</td>
<td>58</td>
</tr>
<tr>
<td>West Central Dental Society</td>
<td>37</td>
<td>48</td>
<td>47</td>
</tr>
<tr>
<td>South Central Dental Society</td>
<td>53</td>
<td>51</td>
<td>48</td>
</tr>
<tr>
<td>KY Student Dental Society:</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>University of Kentucky</td>
<td>166</td>
<td>162</td>
<td>245</td>
</tr>
<tr>
<td>University of Louisville</td>
<td>350</td>
<td>331</td>
<td>478</td>
</tr>
<tr>
<td><strong>TOTAL:</strong></td>
<td><strong>1581</strong></td>
<td><strong>1565</strong></td>
<td><strong>1755</strong></td>
</tr>
</tbody>
</table>

Please Note: These figures indicate dues paying members only and do not include approximately 265 retired life members residing in Kentucky and other states.

REPORT NO. 13
MEDICAID – Dr. Garth Bobrowski

The Medicaid Workgroup report is informational only. The group is still working and will try to set a date with Sec. Haynes on our Legislative Day with the KDA.