KENTUCKY DENTAL ASSOCIATION GENERAL FUND REVENUE & EXPENSE BUDGET PERFORMANCE REPORT For the Twelve Months Ending December 31, 2014

| | Year to Date Actual | Annual Budget |
|----------------------------|------------------------|------------------|
| REVENUES | | |
| Budgeted Revenues | | |
| KDA dues | 372,376.24 | 369,486.00 |
| KDA Assessment | 100,733.63 | 109,200.00 |
| Annual Session net revenue | 52,690.52 | 60,000.00 |
| Interest Income | 2,319.38 | 2,500.00 |
| Rental Income- | 54,826.35 | 55,000.00 |
| Rental Income-LDS | 4,588.00 | 4,588.00 |
| ADABEI (ADA) | 21,341.44 | 35,000.00 |
| Officite | 5,756.09 | 0.00 |
| KDA Insurance Services | 50,000.00 | 50,000.00 |
| ADA Dues Rebates | 228.49 | 0.00 |
| Label Sales | 520.00 | 0.00 |
| SMILE KY income | 20.00 | 0.00 |
| Other Revenue | 10,329.21 | 3,500.00 |
| Total Budgeted Revenue | 675,729.35 | 689,274.00 |
| Non-Budgeted Revenues | | |
| Gain/Loss on Investments | 24,130.00 | 0.00 |
| Reserve Fund Expenses | 40,274.83 | 0.00 |
| journal Fund Expenses | 40,673.00 | 0.00 |
| ADA Grants | 12,394.82 | 0.00 |
| Total Non-Budgeted Revenue | 117,472.65 | 0.00 |
| TOTAL REVENUE | \$ 793,202.00 | \$ 689,274.00 |

KENTUCKY DENTAL ASSOCIATION GENERAL FUND REVENUE & EXPENSE BUDGET PERFORMANCE REPORT

For the Twelve Months Ending December 31, 2014

Year to Date Actual Annual Budget

EXPENSES

Budgeted Expenses

A. Fixed disbursements over which the HOD has no control but must have approval

| Utilities & Maintenance: | | |
|-------------------------------|------------------|------------------|
| Telephone | \$ 8,020.44 | \$ 7,500.00 |
| Gas, Electric & Water | 15,147.29 | 20,000.00 |
| RENT | 84,629.28 | 84,630.00 |
| Maintenance Expense | 26,514.71 | 20,000.00 |
| Janitorial Expenses | 2,914.66 | 3,000.00 |
| Total Utilities & Maintenance | 137,226.38 | 135,130.00 |
| Audit & Accounting Services | 13,075.00 | 12,500.00 |
| Attorney Fees | 8,574,70 | 4,000.00 |
| Insurance | 13,489.55 | 12,500.00 |
| Printing and Postage | 3,016.21 | 3,000.00 |
| Miscellaneous | 48,950.46 | 500.00 |
| Personal Property taxes | 625.62 | 0.00 |
| A. TOTAL | \$ 224,957.92 | \$ 167,630.00 |
| | | |

B. Items Controlled by the House Of Delegates

| General Administrative Expenses: | | | |
|----------------------------------|-----------------|----|-----------|
| Equipment Maint & Rent | \$ 12,503.78 | \$ | 12,000.00 |
| Technological Support | 5,429.32 | | 10,000.00 |
| Membership Dues & Subs | 500.00 | | 750.00 |
| Support Staff Expense | 5,555.01 | | 4,500.00 |
| Office Supplies | 5,164.06 | | 5,000.00 |
| KOHC Membership | 500.00 | | 0.00 |
| Presidents Expense | 1,718.37 | | 5,000.00 |
| 1st Vice President's Expenses | 1,547.09 | | 2,000.00 |
| Executive Board Expense | 3,408.79 | | 2,000.00 |
| ADA Delegates Expense | 44,247.71 | | 30,000.00 |
| Ex. Dir. Discretionary Expense | 43.57 | | 750.00 |
| SMILE KY program expense | 564.74 | | 0.00 |
| Auto Expense | 3,344.72 | - | 3,000.00 |
| Total Administrative Exp. | 84,527.16 | | 75,000.00 |

KENTUCKY DENTAL ASSOCIATION GENERAL FUND REVENUE & EXPENSE BUDGET PERFORMANCE REPORT For the Twelve Months Ending December 31, 2014

| Council/Work Group Expenses: | Year to Date Actual | Annual Budget |
|--|------------------------|------------------|
| Council on Ethics, Bylaws Council on Governmental Affairs Budget & Finance Committee Long Range Planning Committee | | |
| Membership Steering Work Group | 4,783.86 | 2,000.00 |
| Telephone, Print & Postage | 998.52 | 0.00 |
| Work Group, Study Future Oral | 0.00 | 1,000.00 |
| New Dentists Committee | 3,127.40 | 3,000.00 |
| General Council Expense | 0.00 | 250.00 |
| UK-UL-KSDS Support | 1,000.00 | 1,000.00 |
| | | |
| Total Council/Committee/Work | 9,909.78 | 7,250.00 |
| B. TOTAL | \$ 94,436.94 | \$ 82,250.00 |

KENTUCKY DENTAL ASSOCIATION GENERAL FUND REVENUE & EXPENSE BUDGET PERFORMANCE REPORT For the Twelve Months Ending December 31, 2014

| Year to Date | Annual |
|--------------|--------|
| Actual | Budget |

C. Disbursements Annually Approved and Controlled by the House of Delegates

| Executive Directors Expense | \$ | 26,616.95 | \$ | 12,000.00 |
|---|----|------------|----|------------|
| Secretary - Treasurer Expenses | | 4,109.45 | | 5,000.00 |
| Salaries-Executive Staff | | 297,973.36 | | 360,706.00 |
| Contract Labor - Executive Dir | | 26,859.63 | | 0.00 |
| Executive Staff Benefits | | 18,344.00 | | 28,079.00 |
| Retirement Plan Contributions | | 21,907.20 | | 40,282.00 |
| Retirement Medical Benefits | | 0.00 | | 0.00 |
| Personal Payroll Taxes | | 24,522.01 | | 28,000.00 |
| C. TOTAL | \$ | 420,332.60 | \$ | 474,067.00 |
| Total Budgeted Expenses | \$ | 739,727.46 | \$ | 723,947.00 |
| D. Fund Contributions Capital Expenditures | \$ | 0.00 | \$ | 5,000.00 |
| | - | | 25 | |
| D. TOTAL | \$ | 0.00 | \$ | 5,000.00 |
| E. Non-budgeted Expenses | | | | |
| ADA Grant Expenses | \$ | 12,394.82 | \$ | 0.00 |
| Loss on Disposal of Assets | | 40,192.02 | | 0.00 |
| Interest Expense | | 78.70 | | 0.00 |
| Investment Fees | | 809.00 | | 1,000.00 |
| E. TOTAL | \$ | 53,474.54 | \$ | 1,000.00 |
| TOTAL EXPENSES | \$ | 793,202.00 | \$ | 729,947.00 |